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LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR JANUARY

CATEG	LIST	INGS	DENE	PENDING		ĿES	EXPI	רמת	WITHD	TATAT A CA	ВС	NM.	ON-MA	RKET	SHORT SALE	
ORY	RECE	IVED	PENL	JING	SAL	IEO	EAPI	LKED	WIIHD	RAWIN	ъС)IvI	LIST	INGS	LIST	INGS
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	335	346	197	183	145	128	54	87	121	141	45	29	1071	1170	186	234
CND	58	39	25	26	12	20	8	6	9	15	3	4	136	143	17	25
MUL	2	3	1	1	1	0	1	0	2	0	0	0	21	17	3	3
VAC	64	89	14	49	13	5	30	44	37	49	2	1	1055	1297	11	10
COM	15	14	5	1	0	3	13	7	6	9	0	0	166	176	1	3
Total	474	491	242	260	171	156	106	144	175	214	50	34	2449	2803	218	275

CATEG	LISTING	G VOLUME	SALES	VOLUME	MEDIAN S	ALE PRICE	AVG DOM
ORY	(Based on Origi	nal List Price)	(Based on Sales Gr	reater Than \$1.00)	(Based on Sales G	reater Than \$1.00)	(Closed Sales)
	2012	2011	2012	2011	2012	2011	2012
RES	\$65,908,095	\$62,090,196	\$25,307,762	\$20,593,108	\$158,000	\$145,700	131
CND	\$6,945,339	\$3,524,100	\$1,195,000	\$2,041,510	\$84,500	\$115,000	218
MUL	\$309,800	\$453,300	\$42,500	\$	\$42,500	\$	20
VAC	\$5,181,249	\$10,843,998	\$924,886	\$417,000	\$25,000	\$100,000	640
COM	\$2,653,800	\$3,003,800	\$	\$865,000	\$	\$215,000	0
Total	\$80,998,283	\$79,915,394	\$27,470,148	\$23,916,618			

Jurisdiction YTD By Month (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR JANUARY

MONTH	LISTINGS				SALES		SALES VOLUME				
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF		
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1		
Total	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1		

MONTH	MEDI <i>I</i>	AN SALE PRICE		AVG SAL	E PRICE	AVG DOM & YTD TOTAL AVERAGE			
	2012	2011	DIFF	2012	2011	2012	2011		
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90		
Average	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90		

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR JANUARY

DDIGE DANGE LOW	DDIGE DANGE HIGH	YTD	WED MOLIDATE	AVG
PRICE RANGE LOW	PRICE RANGE HIGH	SALES	YTD VOLUME	DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	1	\$18,700	45
\$20,000	\$29,999	4	\$88,715	255
\$30,000	\$39,999	5	\$163,459	135
\$40,000	\$49,999	6	\$274,400	123
\$50,000	\$59,999	7	\$374,750	53
\$60,000	\$69,999	7	\$450,900	101
\$70,000	\$79,999	4	\$291,000	476
\$80,000	\$89,999	4	\$335,000	88
\$90,000	\$99,999	6	\$568,400	106
\$100,000	\$124,999	17	\$1,898,700	52
\$125,000	\$149,999	16	\$2,154,000	119
\$150,000	\$174,999	15	\$2,384,400	104
\$175,000	\$199,999	22	\$4,024,300	173
\$200,000	\$249,999	18	\$3,976,312	118
\$250,000	\$299,999	5	\$1,282,000	86
\$300,000	\$399,999	14	\$4,681,726	196
\$400,000	\$999,999	6	\$3,536,000	296
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR JANUARY

		# OF LISTIN	GS RECEIVED	# OF	SALES	SALES	VOLUME	MEDIAN SA	LE PRICE	AVG 1	DOM
AREA	AREA NAME	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	22	22	8	8	\$1,114,412	\$1,114,412	\$151,000	\$151,000	146	146
1122	BRIGHTON TOWNSHIP	41	41	19	19	\$3,689,000	\$3,689,000	\$175,000	\$175,000	210	210
1021	COHOCTAH TOWNSHIP	4	4	4	4	\$373,200	\$373,200	\$79,750	\$79,750	59	59
1011	CONWAY TOWNSHIP	4	4	1	1	\$385,000	\$385,000	\$385,000	\$385,000	150	150
1031	DEERFIELD TOWNSHIP	8	8	3	3	\$253,600	\$253,600	\$85,000	\$85,000	81	81
1052	FOWLERVILLE VLG	6	6	2	2	\$141,000	\$141,000	\$70,500	\$70,500	249	249
1111	GENOA TOWNSHIP	40	40	13	13	\$2,811,609	\$2,811,609	\$162,000	\$162,000	140	140
1161	GREEN OAK TOWNSHIP	44	44	11	11	\$1,821,500	\$1,821,500	\$183,000	\$183,000	132	132
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	39	39	15	15	\$3,207,900	\$3,207,900	\$202,000	\$202,000	122	122
1051	HANDY TWP	13	13	4	4	\$392,500	\$392,500	\$94,750	\$94,750	70	70
1081	HARTLAND TOWNSHIP	18	18	10	10	\$1,876,115	\$1,876,115	\$180,500	\$180,500	84	84
1061	HOWELL CITY	33	33	7	7	\$835,477	\$835,477	\$76,000	\$76,000	356	356
1062	HOWELL TOWNSHIP	21	21	9	9	\$973,300	\$973,300	\$109,000	\$109,000	78	78
1091	IOSCO TOWNSHIP	1	1	2	2	\$282,000	\$282,000	\$141,000	\$141,000	65	65
1101	MARION TOWNSHIP	20	20	6	6	\$971,100	\$971,100	\$159,700	\$159,700	178	178
1071	OCEOLA TOWNSHIP	29	29	20	20	\$3,937,599	\$3,937,599	\$160,000	\$160,000	80	80
1142	PINCKNEY VLG	5	5	2	2	\$178,000	\$178,000	\$89,000	\$89,000	64	64
1141	PUTNAM TWP	16	16	6	6	\$1,054,600	\$1,054,600	\$204,300	\$204,300	269	269
1041	TYRONE TOWNSHIP	18	18	9	9	\$1,662,950	\$1,662,950	\$172,000	\$172,000	93	93
1131	UNADILLA TOWNSHIP	11	11	6	6	\$541,900	\$541,900	\$84,500	\$84,500	99	99

		CAS	SH SALES	CC	ONV SALES	C'	TEM SALES		EXCHG		FHA		LC		OTHER		VA SALES
AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	5	5	2	2	0	0	0	0	0	0	0	0	1	1	0	0
1122	BRIGHTON TOWNSHIP	2	2	10	10	0	0	0	0	6	6	0	0	1	1	0	0
1021	COHOCTAH TOWNSHIP	3	3	1	1	0	0	0	0	0	0	0	0	0	0	0	0
1011	CONWAY TOWNSHIP	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
1031	DEERFIELD TOWNSHIP	2	2	1	1	0	0	0	0	0	0	0	0	0	0	0	0
1052	FOWLERVILLE VLG	1	1	0	0	0	0	0	0	1	1	0	0	0	0	0	0
1111	GENOA TOWNSHIP	4	4	3	3	0	0	0	0	1	1	0	0	2	2	0	0
1161	GREEN OAK TOWNSHIP	2	2	3	3	0	0	0	0	3	3	0	0	1	1	1	1
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	6	6	6	6	0	0	0	0	3	3	0	0	0	0	0	0
1051	HANDY TWP	1	1	1	1	0	0	0	0	1	1	0	0	0	0	0	0
1081	HARTLAND TOWNSHIP	1	1	6	6	0	0	0	0	0	0	0	0	0	0	1	1
1061	HOWELL CITY	1	1	2	2	0	0	0	0	0	0	0	0	0	0	0	0
1062	HOWELL TOWNSHIP	3	3	2	2	0	0	0	0	2	2	0	0	1	1	1	1
1091	IOSCO TOWNSHIP	0	0	0	0	0	0	0	0	2	2	0	0	0	0	0	0
1101	MARION TOWNSHIP	1	1	2	2	0	0	0	0	1	1	0	0	0	0	2	2
1071	OCEOLA TOWNSHIP	3	3	8	8	0	0	0	0	2	2	2	2	1	1	0	0
1142	PINCKNEY VLG	2	2	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1141	PUTNAM TWP	3	3	2	2	0	0	0	0	1	1	0	0	0	0	0	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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AREA	AREA NAME	MTD	YTD														
1041	TYRONE TOWNSHIP	3	3	4	4	0	0	0	0	0	0	0	0	0	0	0	0
1131	UNADILLA TOWNSHIP	2	2	3	3	0	0	0	0	1	1	0	0	0	0	0	0
Total		45	45	56	56	0	0	0	0	24	24	2	2	7	7	6	6

Sales Data (Residential/Condo Only) Report

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR JANUARY 2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RES	IDENTIAL	AVERAGE SEI	TIMO DDIOR	DOLLAR VOLU	ME OF CALEC	# OF RESIDENTIAL			
UNITS	SOLD	AVERAGE SEI	ILING PRICE	DOLLAR VOLU	ME OF SALES	UNITS AV	/AILABLE		
2012	2011	2012	2011	2012	2011	2012	2011		
157	148	\$168,807	\$152,936	\$26,502,762	\$22,634,618	1207	1313		

MONTHLY	MEDIAN
2012	2011
\$150,000	\$139,000