# LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR OCTOBER

CATEG	LIST	INGS	PENI	TNC	SAI	ъс	EXPI	רחבים	WITHD	TAWA & CL	ВС	NM	ON-MA	RKET	SHORT	SALE
ORY	RECE	IVED	PENL	TING	SAL	IEO	EAPI	LKED	WIITL	RAWIN	ъс	)IvI	LIST	INGS	LIST	INGS
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
RES	323	302	209	238	171	171	60	95	138	145	52	44	1157	1362	199	277
CND	47	45	32	26	28	21	4	11	13	10	7	2	125	159	22	28
MUL	2	3	1	1	1	0	1	2	3	0	0	0	21	19	4	2
VAC	67	66	9	10	15	5	39	38	11	33	1	1	1067	1414	11	15
COM	14	23	2	5	1	2	6	11	12	4	1	1	168	186	2	4
Total	453	439	253	280	216	199	110	157	177	192	61	48	2538	3140	238	326

CATEG	LISTING	G VOLUME	SALES	VOLUME	MEDIAN S	ALE PRICE	AVG DOM
ORY	(Based on Origi	nal List Price)	(Based on Sales Gr	reater Than \$1.00)	(Based on Sales Gr	(Closed Sales)	
	2011	2010	2011	2010	2011	2010	2011
RES	\$61,128,958	\$55,403,087	\$28,703,239	\$27,503,789	\$151,000	\$145,400	98
CND	\$4,929,579	\$4,714,180	\$3,098,300	\$2,096,750	\$108,500	\$85,950	106
MUL	\$142,500	\$819,900	\$80,000	\$	\$80,000	\$	26
VAC	\$6,176,636	\$9,243,600	\$632,400	\$302,400	\$42,000	\$18,000	159
COM	\$3,322,900	\$5,999,500	\$1,350,000	\$580,000	\$1,350,000	\$290,000	960
Total	\$75,700,573	\$76,180,267	\$33,863,939	\$30,482,939			

# LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

MONTH		LISTINGS			SALES		SALES VOLUME				
	2011	2010	DIFF	2011	2010	DIFF	2011	2010	DIFF		
January	385	454	-15.2	148	149	-0.7	\$22,634,618	\$21,638,010	4.6		
February	346	440	-21.4	132	157	-15.9	\$19,350,700	\$21,948,828	-11.8		
March	494	570	-13.3	198	221	-10.4	\$27,678,768	\$34,807,001	-20.5		
April	422	548	-23.0	201	244	-17.6	\$32,161,966	\$35,148,438	-8.5		
May	503	443	13.5	209	203	3.0	\$32,823,184	\$30,400,915	8.0		
June	462	477	-3.1	228	243	-6.2	\$38,283,301	\$37,546,688	2.0		
July	429	472	-9.1	220	209	5.3	\$38,193,766	\$36,679,439	4.1		
August	452	481	-6.0	261	201	29.9	\$41,546,467	\$32,725,303	27.0		
September	384	422	-9.0	254	209	21.5	\$42,440,181	\$30,895,513	37.4		
October	370	347	6.6	199	192	3.6	\$31,801,539	\$29,600,539	7.4		
Total	4247	4654	-8.7	2050	2028	1.1	\$326,914,490	\$311,390,674	5.0		

MONTH	MEDI <i>I</i>	AN SALE PRICE		AVG SAL	E PRICE	AVG DOM & YTD	AVG DOM & YTD TOTAL AVERAGE		
	2011	2010	DIFF	2011	2010	2011	2010		
January	\$139,000	\$129,900	7.0	\$152,937	\$145,222	90	167		
February	\$126,500	\$123,500	2.4	\$146,596	\$139,801	134	134		
March	\$128,000	\$137,000	-6.6	\$139,792	\$157,498	134	103		
April	\$140,000	\$129,000	8.5	\$160,010	\$144,051	121	110		
May	\$132,500	\$141,500	-6.4	\$157,049	\$149,758	117	114		
June	\$147,500	\$140,000	5.4	\$167,909	\$154,513	96	106		
July	\$153,750	\$140,000	9.8	\$173,608	\$175,500	106	115		
August	\$136,900	\$144,900	-5.5	\$159,182	\$162,812	100	107		
September	\$145,000	\$125,000	16.0	\$167,087	\$147,825	94	109		
October	\$140,000	\$138,450	1.1	\$159,807	\$154,169	98	119		
Average	\$138,915	\$134,925	3.0	\$158,398	\$153,115	109	118.4		

# LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

DDIGE DANGE LOW	DDIGE DANGE HIGH	YTD	MED MOLIME	AVG
PRICE RANGE LOW	PRICE RANGE HIGH	SALES	YTD VOLUME	DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	11	\$112,450	75
\$15,000	\$19,999	9	\$161,050	82
\$20,000	\$29,999	38	\$935,651	83
\$30,000	\$39,999	43	\$1,505,276	102
\$40,000	\$49,999	63	\$2,840,293	77
\$50,000	\$59,999	86	\$4,633,477	102
\$60,000	\$69,999	89	\$5,769,495	97
\$70,000	\$79,999	82	\$6,080,181	82
\$80,000	\$89,999	87	\$7,388,087	102
\$90,000	\$99,999	93	\$8,779,856	100
\$100,000	\$124,999	247	\$27,837,435	102
\$125,000	\$149,999	286	\$39,114,214	103
\$150,000	\$174,999	228	\$36,688,050	111
\$175,000	\$199,999	159	\$29,406,990	106
\$200,000	\$249,999	221	\$49,479,454	122
\$250,000	\$299,999	147	\$39,851,900	105
\$300,000	\$399,999	103	\$34,877,870	161
\$400,000	\$999,999	56	\$30,621,861	156
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

## LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

		# OF LISTIN	GS RECEIVED	# OF	SALES	SALES	VOLUME	MEDIAN SA	ALE PRICE	AVG	DOM
AREA	AREA NAME	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	19	212	10	110	\$1,290,944	\$15,249,385	\$121,050	\$133,300	162	95
1122	BRIGHTON TOWNSHIP	35	445	21	205	\$3,956,850	\$38,313,602	\$184,900	\$169,000	73	102
1021	COHOCTAH TOWNSHIP	3	51	1	21	\$45,500	\$2,259,200	\$45,500	\$89,000	149	82
1011	CONWAY TOWNSHIP	10	83	0	32	\$	\$4,088,123	n/a	\$126,700	n/a	131
1031	DEERFIELD TOWNSHIP	9	73	1	28	\$175,000	\$4,380,800	\$175,000	\$160,000	353	98
1052	FOWLERVILLE VLG	2	57	4	28	\$289,550	\$2,261,575	\$79,375	\$89,000	110	111
1111	GENOA TOWNSHIP	41	485	26	238	\$5,824,550	\$47,686,283	\$181,500	\$164,950	91	118
1161	GREEN OAK TOWNSHIP	40	455	19	195	\$3,048,960	\$37,689,512	\$123,000	\$160,000	116	119
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	50	580	30	275	\$4,420,815	\$48,012,881	\$138,500	\$161,000	82	111
1051	HANDY TWP	10	116	7	51	\$666,607	\$5,169,836	\$93,500	\$95,000	67	84
1081	HARTLAND TOWNSHIP	22	276	5	142	\$899,900	\$24,216,315	\$140,000	\$165,000	107	108
1061	HOWELL CITY	24	195	11	112	\$955,700	\$9,745,534	\$69,900	\$75,000	87	95
1062	HOWELL TOWNSHIP	17	169	12	100	\$1,148,219	\$11,245,467	\$88,249	\$98,450	111	88
1091	IOSCO TOWNSHIP	8	75	6	33	\$1,112,099	\$4,473,265	\$171,500	\$135,900	27	83
1101	MARION TOWNSHIP	14	227	7	124	\$1,040,901	\$19,701,150	\$147,000	\$145,750	83	125
1071	OCEOLA TOWNSHIP	25	296	12	144	\$2,037,944	\$22,341,931	\$141,500	\$139,900	130	111
1142	PINCKNEY VLG	2	47	4	32	\$581,100	\$3,377,400	\$142,450	\$88,000	91	103
1141	PUTNAM TWP	12	138	7	63	\$1,333,000	\$9,163,250	\$175,000	\$140,000	64	129
1041	TYRONE TOWNSHIP	18	185	14	91	\$2,654,400	\$14,650,200	\$177,500	\$143,000	144	99
1131	UNADILLA TOWNSHIP	9	73	2	24	\$319,500	\$2,057,881	\$159,750	\$72,115	55	114

		CI	ASH SALES	CC	ONV SALES	CTE	M SALES		EXCHG		FHA		LC		OTHER		VA SALES
AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	3	7	4	32	0	0	0	0	2	24	0	3	1	5	0	2
1122	BRIGHTON TOWNSHIP	1	13	4	77	0	0	0	0	5	49	1	4	1	12	0	3
1021	COHOCTAH TOWNSHIP	1	1	0	3	0	0	0	0	0	3	0	1	0	4	0	1
1011	CONWAY TOWNSHIP	0	6	0	6	0	0	0	0	0	10	0	1	0	2	0	0
1031	DEERFIELD TOWNSHIP	0	5	0	5	0	0	0	0	0	8	0	0	1	3	0	0
1052	FOWLERVILLE VLG	3	2	0	4	0	0	0	0	0	9	0	1	1	2	0	0
1111	GENOA TOWNSHIP	2	12	16	107	0	0	0	0	2	35	0	6	0	7	0	3
1161	GREEN OAK TOWNSHIP	1	11	9	91	0	1	0	0	1	26	0	2	1	9	0	4
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	1	14	6	91	0	0	0	0	7	68	2	5	1	14	1	8
1051	HANDY TWP	2	5	1	11	0	0	0	0	2	14	0	0	1	8	0	0
1081	HARTLAND TOWNSHIP	1	11	2	53	0	0	0	0	1	37	1	2	0	6	0	2
1061	HOWELL CITY	3	10	3	27	0	0	0	0	0	13	1	3	0	4	0	0
1062	HOWELL TOWNSHIP	1	10	3	27	0	0	0	0	1	25	0	0	1	5	1	3
1091	IOSCO TOWNSHIP	0	2	2	12	0	0	0	0	4	5	0	1	0	2	0	2
1101	MARION TOWNSHIP	2	6	3	41	0	1	0	0	2	43	0	3	0	5	0	3
1071	OCEOLA TOWNSHIP	1	13	4	40	0	0	0	0	1	37	0	2	1	16	1	3
1142	PINCKNEY VLG	0	1	0	8	0	0	0	0	4	9	0	1	0	1	0	0
1141	PUTNAM TWP	1	2	4	25	0	0	0	0	2	10	0	0	0	2	0	2

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, November 07, 2011 2:42:01 PM

AREA	AREA NAME	MTD	YTD														
1041	TYRONE TOWNSHIP	2	5	3	25	0	0	0	0	5	24	0	1	3	13	1	3
1131	UNADILLA TOWNSHIP	1	2	1	6	0	0	0	0	0	3	0	0	0	1	0	0
Total		26	138	65	691	0	2	0	0	39	452	5	36	12	121	4	39

LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR OCTOBER 2011 REAL ESTATE MARKET TREND

### COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RES	SIDENTIAL	ALIED ACE CEI	LING PRICE	DOLLAR VOLU	ME OF CALEC	# OF RESIDENTIAL			
UNITS	SOLD	AVERAGE SEI	ILING PRICE	DOLLAR VOLU	ME OF SALES	UNITS AV	/AILABLE		
2011	2010	2011	2010	2011	2010	2011	2010		
199	192	\$159,806	\$154,169	\$31,801,539	\$29,600,539	1282	1521		

MONTHLY	MEDIAN
2011	2010
\$140,000	\$138,450