

Jurisdiction By Category (All Categories) Report

Monday, November 05, 2012

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LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR OCTOBER

2012 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	358	323	251	209	242	171	81	60	155	138	47	52	1037	1157	153	199
CND	41	47	38	32	30	28	7	4	14	13	7	7	106	125	22	22
MUL	3	2	1	1	0	1	0	1	0	3	0	0	20	21	1	4
VAC	79	67	18	9	18	15	49	39	67	11	1	1	1063	1067	1	11
COM	19	14	3	2	2	1	7	6	6	12	1	1	156	168	1	2
Total	500	453	311	253	292	216	144	110	242	177	56	61	2382	2538	178	238

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2012	2011	2012	2011	2012	2011	
RES	\$75,885,359	\$61,128,958	\$42,757,740	\$28,703,239	\$160,000	\$151,000	92
CND	\$4,916,650	\$4,929,579	\$4,791,141	\$3,098,300	\$141,700	\$108,500	99
MUL	\$633,900	\$142,500	\$	\$80,000	\$	\$80,000	0
VAC	\$7,901,174	\$6,176,636	\$508,300	\$632,400	\$22,900	\$42,000	313
COM	\$3,678,600	\$3,322,900	\$280,000	\$1,350,000	\$140,000	\$1,350,000	217
Total	\$93,015,683	\$75,700,573	\$48,337,181	\$33,863,939			

Jurisdiction YTD By Month (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

2012 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7
April	461	422	9.2	182	201	-9.5	\$32,464,678	\$32,161,966	0.9
May	497	503	-1.2	240	209	14.8	\$39,589,103	\$32,823,184	20.6
June	503	462	8.9	253	228	11.0	\$46,957,982	\$38,283,301	22.7
July	463	429	7.9	274	220	24.5	\$45,860,087	\$38,193,766	20.1
August	459	452	1.5	311	261	19.2	\$55,585,294	\$41,546,467	33.8
September	386	384	0.5	228	254	-10.2	\$41,301,634	\$42,440,181	-2.7
October	399	370	7.8	272	199	36.7	\$47,548,881	\$31,801,539	49.5
Total	4360	4247	2.7	2299	2050	12.1	\$395,977,484	\$326,914,490	21.1

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2012	2011	DIFF	2012	2011	2012	2011
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134
April	\$150,000	\$140,000	7.1	\$178,377	\$160,010	120	121
May	\$149,450	\$132,500	12.8	\$164,955	\$157,049	95	117
June	\$161,000	\$147,500	9.2	\$185,605	\$167,909	91	96
July	\$157,250	\$153,750	2.3	\$167,373	\$173,608	101	106
August	\$164,900	\$136,900	20.5	\$178,731	\$159,182	86	100
September	\$159,450	\$145,000	10.0	\$181,148	\$167,087	85	94
October	\$159,000	\$140,000	13.6	\$174,812	\$159,807	93	98
Average	\$153,005	\$138,915	10.1	\$171,350	\$158,398	100.3	109

Jurisdiction By Price Range (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

2012 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	4	\$50,300	116
\$15,000	\$19,999	9	\$155,200	105
\$20,000	\$29,999	38	\$979,941	123
\$30,000	\$39,999	47	\$1,631,401	114
\$40,000	\$49,999	63	\$2,782,948	78
\$50,000	\$59,999	82	\$4,423,944	86
\$60,000	\$69,999	85	\$5,495,413	89
\$70,000	\$79,999	100	\$7,462,971	88
\$80,000	\$89,999	68	\$5,749,428	99
\$90,000	\$99,999	89	\$8,428,300	91
\$100,000	\$124,999	240	\$26,937,712	85
\$125,000	\$149,999	265	\$35,985,443	92
\$150,000	\$174,999	301	\$48,574,546	91
\$175,000	\$199,999	195	\$36,292,094	109
\$200,000	\$249,999	283	\$63,148,449	110
\$250,000	\$299,999	192	\$51,987,007	88
\$300,000	\$399,999	156	\$52,817,577	93
\$400,000	\$999,999	80	\$42,396,710	185
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

2012 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	16	227	19	133	\$2,964,759	\$19,221,520	\$154,000	\$141,900	61	89
1122	BRIGHTON TOWNSHIP	39	426	23	220	\$5,066,459	\$47,695,495	\$200,000	\$194,700	95	87
1021	COHOCTAH TOWNSHIP	6	56	4	30	\$551,009	\$3,617,484	\$137,504	\$114,225	54	112
1011	CONWAY TOWNSHIP	7	89	7	36	\$943,500	\$4,966,949	\$140,000	\$119,950	64	83
1031	DEERFIELD TOWNSHIP	5	70	6	39	\$1,039,000	\$6,718,800	\$185,500	\$161,000	118	103
1052	FOWLERVILLE VLG	3	55	5	33	\$493,900	\$2,387,880	\$84,000	\$71,900	175	127
1111	GENOA TOWNSHIP	42	501	31	260	\$6,410,549	\$56,469,003	\$200,000	\$183,450	63	100
1161	GREEN OAK TOWNSHIP	56	434	27	204	\$5,043,003	\$38,591,629	\$135,200	\$177,000	108	86
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	48	566	37	292	\$7,194,800	\$54,275,924	\$174,500	\$170,000	87	111
1051	HANDY TWP	7	95	4	60	\$540,860	\$6,003,512	\$122,180	\$92,950	25	85
1081	HARTLAND TOWNSHIP	26	286	19	159	\$3,331,267	\$31,980,273	\$163,000	\$185,000	74	101
1061	HOWELL CITY	16	224	13	126	\$1,462,800	\$13,620,000	\$120,000	\$104,500	130	95
1062	HOWELL TOWNSHIP	23	172	14	99	\$1,977,280	\$11,363,499	\$156,050	\$105,000	105	89
1091	IOSCO TOWNSHIP	2	68	5	35	\$528,501	\$4,045,121	\$105,000	\$110,000	87	96
1101	MARION TOWNSHIP	24	267	11	125	\$1,901,491	\$21,352,589	\$175,000	\$163,000	138	126
1071	OCEOLA TOWNSHIP	36	312	17	173	\$3,117,504	\$29,781,422	\$150,200	\$157,000	153	86
1142	PINCKNEY VLG	5	58	4	39	\$242,799	\$4,462,151	\$69,399	\$110,000	117	82
1141	PUTNAM TWP	11	158	6	88	\$1,316,800	\$15,170,725	\$212,950	\$147,750	107	109
1041	TYRONE TOWNSHIP	16	190	12	98	\$2,485,300	\$19,054,060	\$201,450	\$184,500	50	74
1131	UNADILLA TOWNSHIP	11	92	8	48	\$937,300	\$4,521,348	\$118,500	\$77,150	88	168

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	2	9	7	54	0	0	0	0	2	10	1	5	1	3	0	2
1122	BRIGHTON TOWNSHIP	7	12	12	118	0	2	0	0	4	32	0	0	0	5	0	6
1021	COHOCTAH TOWNSHIP	1	4	2	6	0	0	0	0	1	6	0	0	0	1	0	1
1011	CONWAY TOWNSHIP	0	6	2	8	0	0	0	0	4	10	1	1	0	2	0	2
1031	DEERFIELD TOWNSHIP	1	6	2	11	0	0	0	0	0	6	0	1	0	1	0	1
1052	FOWLERVILLE VLG	2	6	0	4	0	0	0	0	1	9	0	0	0	2	1	1
1111	GENOA TOWNSHIP	1	17	16	121	1	1	0	0	5	41	1	2	1	6	1	6
1161	GREEN OAK TOWNSHIP	4	11	9	87	0	0	0	0	3	34	0	4	1	8	0	9
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	7	18	19	105	0	1	0	0	9	72	0	2	2	10	0	7
1051	HANDY TWP	2	9	1	10	0	0	0	0	1	15	0	0	0	6	0	2
1081	HARTLAND TOWNSHIP	3	10	11	82	0	0	0	0	3	23	0	2	2	8	0	3
1061	HOWELL CITY	2	12	2	33	0	0	0	0	3	18	0	4	0	4	1	1
1062	HOWELL TOWNSHIP	4	12	5	27	0	0	0	0	4	18	0	1	0	7	0	2
1091	IOSCO TOWNSHIP	2	5	1	3	0	0	0	0	1	10	0	0	1	4	0	1
1101	MARION TOWNSHIP	2	11	4	38	0	0	0	0	3	34	0	3	0	2	2	7
1071	OCEOLA TOWNSHIP	4	27	5	64	0	0	0	0	5	31	0	2	0	7	0	6
1142	PINCKNEY VLG	1	4	0	4	0	0	0	0	0	10	0	0	0	4	0	0
1141	PUTNAM TWP	2	3	2	31	0	0	0	0	2	20	0	1	0	3	0	1

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, November 05, 2012

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	0	4	9	45	0	0	0	0	3	22	0	1	0	4	0	0
1131	UNADILLA TOWNSHIP	1	4	4	16	0	0	0	0	0	5	0	0	1	3	0	0
Total		48	190	113	867	1	4	0	0	54	426	3	29	9	90	5	58

Sales Data (Residential/Condo Only) Report

Monday, November 05, 2012

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2012	2011	2012	2011	2012	2011	2012	2011
272	199	\$174,812	\$159,806	\$47,548,881	\$31,801,539	1143	1282

MONTHLY MEDIAN	
2012	2011
\$159,000	\$140,000