

Jurisdiction By Category (All Categories) Report

Monday, November 11, 2013

10:13:33 AM

LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR OCTOBER

2013 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
RES	407	358	264	251	240	242	74	81	147	155	46	47	921	1037	24	153
CND	56	41	31	38	35	30	2	7	19	14	2	7	83	106	1	22
MUL	4	3	2	1	2	0	0	0	3	0	0	0	15	20	0	1
VAC	91	79	32	18	28	18	35	49	21	67	4	1	912	1063	7	1
COM	23	19	2	3	3	2	13	7	2	6	1	1	142	156	2	1
Total	581	500	331	311	308	292	124	144	192	242	53	56	2073	2382	34	178

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2013	2012	2013	2012	2013	2012	
RES	\$97,165,931	\$75,885,359	\$50,270,469	\$42,757,740	\$185,500	\$160,000	67
CND	\$6,785,879	\$4,916,650	\$5,085,205	\$4,791,141	\$145,000	\$141,700	40
MUL	\$799,300	\$633,900	\$202,299	\$	\$101,149	\$	37
VAC	\$14,386,756	\$7,901,174	\$1,453,300	\$508,300	\$47,500	\$22,900	353
COM	\$7,134,799	\$3,678,600	\$850,030	\$280,000	\$235,000	\$140,000	715
Total	\$126,272,665	\$93,015,683	\$57,861,303	\$48,337,181			

Jurisdiction YTD By Month (Residential/Condo Only) Report

Monday, November 11, 2013

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

2013 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2013	2012	DIFF	2013	2012	DIFF	2013	2012	DIFF
January	404	393	2.8	203	157	29.3	\$35,473,358	\$26,502,762	33.8
February	332	365	-9.0	185	163	13.5	\$33,912,125	\$24,829,622	36.6
March	438	434	0.9	192	219	-12.3	\$35,222,318	\$35,337,441	-0.3
April	443	461	-3.9	258	182	41.8	\$47,071,900	\$32,464,678	45.0
May	575	497	15.7	256	240	6.7	\$52,290,861	\$39,589,103	32.1
June	487	503	-3.2	262	253	3.6	\$53,635,380	\$46,957,982	14.2
July	536	463	15.8	300	274	9.5	\$61,566,437	\$45,860,087	34.2
August	550	459	19.8	311	311	0.0	\$65,599,483	\$55,585,294	18.0
September	410	386	6.2	290	228	27.2	\$59,017,418	\$41,301,634	42.9
October	463	399	16.0	275	272	1.1	\$55,355,674	\$47,548,881	16.4
Total	4638	4360	6.4	2532	2299	10.1	\$499,144,954	\$395,977,484	26.1

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2013	2012	DIFF	2013	2012	2013	2012
January	\$149,950	\$150,000	0.0	\$175,611	\$168,807	96	138
February	\$162,500	\$139,000	16.9	\$183,309	\$152,329	105	93
March	\$155,000	\$139,999	10.7	\$183,450	\$161,358	79	101
April	\$164,900	\$150,000	9.9	\$182,449	\$178,377	95	120
May	\$181,450	\$149,450	21.4	\$204,261	\$164,955	85	95
June	\$177,450	\$161,000	10.2	\$204,715	\$185,605	92	91
July	\$185,000	\$157,250	17.6	\$205,221	\$167,373	67	101
August	\$190,500	\$164,900	15.5	\$210,931	\$178,731	66	86
September	\$184,450	\$159,450	15.7	\$203,508	\$181,148	73	85
October	\$182,000	\$159,000	14.5	\$201,293	\$174,812	63	93
Average	\$173,320	\$153,005	13.3	\$195,475	\$171,350	82.1	100.3

Jurisdiction By Price Range (Residential/Condo Only) Report

Monday, November 11, 2013

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

2013 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	1	\$	19
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	0	\$	0
\$20,000	\$29,999	16	\$423,520	76
\$30,000	\$39,999	21	\$741,069	72
\$40,000	\$49,999	29	\$1,323,799	90
\$50,000	\$59,999	39	\$2,134,314	113
\$60,000	\$69,999	53	\$3,450,906	60
\$70,000	\$79,999	61	\$4,532,487	88
\$80,000	\$89,999	71	\$5,979,765	66
\$90,000	\$99,999	97	\$9,115,799	87
\$100,000	\$124,999	176	\$19,910,363	92
\$125,000	\$149,999	325	\$44,355,596	95
\$150,000	\$174,999	354	\$57,157,982	75
\$175,000	\$199,999	297	\$55,271,844	66
\$200,000	\$249,999	406	\$91,278,171	78
\$250,000	\$299,999	241	\$65,447,168	80
\$300,000	\$399,999	228	\$77,644,825	69
\$400,000	\$999,999	112	\$57,411,649	102
\$1,000,000	\$1,999,999	2	\$2,775,000	273
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, November 11, 2013

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

2013 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	27	197	13	132	\$2,313,246	\$21,197,367	\$167,100	\$153,450	74	71
1122	BRIGHTON TOWNSHIP	55	507	31	266	\$7,343,169	\$67,005,692	\$200,000	\$240,000	54	83
1021	COHOCTAH TOWNSHIP	5	77	5	37	\$978,000	\$4,840,378	\$182,000	\$122,900	62	77
1011	CONWAY TOWNSHIP	9	76	2	38	\$230,350	\$5,438,934	\$115,175	\$139,500	45	80
1031	DEERFIELD TOWNSHIP	9	78	7	33	\$895,100	\$4,903,905	\$144,000	\$144,000	100	84
1052	FOWLERVILLE VLG	1	46	0	23	\$	\$2,257,874	n/a	\$94,000	n/a	96
1111	GENOA TOWNSHIP	67	531	34	278	\$7,492,090	\$63,754,547	\$199,950	\$195,000	67	72
1161	GREEN OAK TOWNSHIP	42	456	19	216	\$3,039,329	\$49,614,256	\$177,700	\$205,500	65	85
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	45	554	38	317	\$9,455,827	\$70,627,572	\$212,500	\$206,000	82	88
1051	HANDY TWP	11	115	7	69	\$1,007,500	\$9,396,268	\$133,000	\$129,900	54	154
1081	HARTLAND TOWNSHIP	32	297	17	180	\$3,726,800	\$35,582,983	\$210,000	\$185,000	38	72
1061	HOWELL CITY	24	237	13	116	\$1,589,100	\$15,384,700	\$133,500	\$135,000	47	70
1062	HOWELL TOWNSHIP	21	200	15	116	\$2,158,230	\$15,774,198	\$124,630	\$125,000	62	70
1091	IOSCO TOWNSHIP	8	90	3	41	\$271,150	\$6,288,521	\$55,050	\$163,100	42	65
1101	MARION TOWNSHIP	26	345	17	184	\$3,754,020	\$36,168,421	\$188,500	\$179,950	64	85
1071	OCEOLA TOWNSHIP	38	335	25	193	\$4,963,963	\$37,181,951	\$190,000	\$179,000	54	67
1142	PINCKNEY VLG	12	62	4	43	\$526,900	\$5,343,718	\$142,500	\$135,000	11	84
1141	PUTNAM TWP	12	154	9	84	\$2,427,900	\$17,375,669	\$180,000	\$175,125	88	91
1041	TYRONE TOWNSHIP	13	184	10	116	\$2,473,600	\$24,497,553	\$230,000	\$196,000	38	74
1131	UNADILLA TOWNSHIP	6	84	6	47	\$709,400	\$6,319,750	\$106,550	\$145,000	117	93

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	2	7	8	56	0	0	0	0	2	20	0	1	0	1	1	1
1122	BRIGHTON TOWNSHIP	4	14	24	167	0	1	0	0	2	32	0	2	1	8	0	8
1021	COHOCTAH TOWNSHIP	0	4	3	10	0	0	0	0	2	7	0	1	0	5	0	3
1011	CONWAY TOWNSHIP	0	5	1	11	0	0	0	0	1	11	0	0	0	0	0	1
1031	DEERFIELD TOWNSHIP	3	2	2	9	0	0	0	0	2	7	0	1	0	4	0	1
1052	FOWLERVILLE VLG	0	4	0	5	0	0	0	0	0	4	0	0	0	2	0	0
1111	GENOA TOWNSHIP	3	15	19	145	0	1	0	0	4	35	0	4	0	4	0	9
1161	GREEN OAK TOWNSHIP	5	7	8	114	0	0	0	0	4	25	0	4	0	3	2	7
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	17	24	170	0	0	0	1	2	49	1	3	1	8	1	14
1051	HANDY TWP	2	14	2	23	0	0	0	0	2	14	0	1	0	7	0	1
1081	HARTLAND TOWNSHIP	1	10	7	85	0	2	0	0	2	23	0	2	1	5	0	12
1061	HOWELL CITY	1	16	2	43	0	0	0	0	1	17	0	0	0	3	0	5
1062	HOWELL TOWNSHIP	2	10	6	42	0	1	0	0	4	20	0	0	0	5	0	7
1091	IOSCO TOWNSHIP	3	4	0	13	0	0	0	0	0	8	0	0	0	1	0	2
1101	MARION TOWNSHIP	2	23	7	84	0	0	0	0	4	32	0	3	0	4	0	3
1071	OCEOLA TOWNSHIP	3	13	8	80	0	0	0	1	6	43	0	1	2	9	1	9
1142	PINCKNEY VLG	1	5	2	16	0	0	0	0	0	8	0	0	0	2	1	2
1141	PUTNAM TWP	2	3	6	45	0	0	0	0	1	12	0	1	0	4	0	1

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, November 11, 2013

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	1	7	6	51	0	0	0	0	1	25	0	3	0	4	1	2
1131	UNADILLA TOWNSHIP	1	2	1	19	0	0	0	0	2	12	1	2	0	1	1	2
Total		38	182	136	1188	0	5	0	2	42	404	2	29	5	80	8	90

Sales Data (Residential/Condo Only) Report

Monday, November 11, 2013

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR OCTOBER

2013 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2013	2012	2013	2012	2013	2012	2013	2012
275	272	\$201,293	\$174,812	\$55,355,674	\$47,548,881	1004	1143

MONTHLY MEDIAN	
2013	2012
\$182,000	\$159,000