

Jurisdiction By Category (All Categories) Report

Monday, December 05, 2011

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LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR NOVEMBER

2011 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
RES	271	280	184	174	177	161	68	105	119	131	57	36	1100	1264	194	257
CND	36	41	22	35	23	28	3	8	10	14	8	7	127	154	23	27
MUL	2	3	2	0	1	1	0	0	1	0	0	0	21	20	3	2
VAC	132	32	9	13	8	17	24	48	89	8	0	2	1082	1375	11	9
COM	27	17	1	1	1	4	10	10	2	3	0	0	186	191	2	3
Total	468	373	218	223	210	211	105	171	221	156	65	45	2516	3004	233	298

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2011	2010	2011	2010	2011	2010	
RES	\$51,930,868	\$48,339,319	\$29,627,969	\$26,086,940	\$150,000	\$135,000	99
CND	\$3,437,900	\$3,687,700	\$1,851,184	\$2,774,850	\$76,000	\$70,750	119
MUL	\$1,006,230	\$635,000	\$72,500	\$55,000	\$72,500	\$55,000	7
VAC	\$8,127,302	\$3,968,250	\$329,750	\$625,900	\$27,000	\$15,000	272
COM	\$4,244,800	\$1,947,900	\$200,000	\$970,000	\$200,000	\$277,500	275
Total	\$68,747,100	\$58,578,169	\$32,081,403	\$30,512,690			

Jurisdiction YTD By Month (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR NOVEMBER

2011 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2011	2010	DIFF	2011	2010	DIFF	2011	2010	DIFF
January	385	454	-15.2	148	149	-0.7	\$22,634,618	\$21,638,010	4.6
February	346	440	-21.4	132	157	-15.9	\$19,350,700	\$21,948,828	-11.8
March	494	570	-13.3	198	221	-10.4	\$27,678,768	\$34,807,001	-20.5
April	422	548	-23.0	201	244	-17.6	\$32,161,966	\$35,148,438	-8.5
May	503	443	13.5	209	203	3.0	\$32,823,184	\$30,400,915	8.0
June	462	477	-3.1	228	243	-6.2	\$38,283,301	\$37,546,688	2.0
July	429	472	-9.1	220	209	5.3	\$38,193,766	\$36,679,439	4.1
August	452	481	-6.0	261	201	29.9	\$41,546,467	\$32,725,303	27.0
September	384	422	-9.0	254	209	21.5	\$42,440,181	\$30,895,513	37.4
October	370	347	6.6	199	192	3.6	\$31,801,539	\$29,600,539	7.4
November	307	321	-4.4	200	189	5.8	\$31,479,153	\$28,861,790	9.1
Total	4554	4975	-8.5	2250	2217	1.5	\$358,393,643	\$340,252,464	5.3

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2011	2010	DIFF	2011	2010	2011	2010
January	\$139,000	\$129,900	7.0	\$152,937	\$145,222	90	167
February	\$126,500	\$123,500	2.4	\$146,596	\$139,801	134	134
March	\$128,000	\$137,000	-6.6	\$139,792	\$157,498	134	103
April	\$140,000	\$129,000	8.5	\$160,010	\$144,051	121	110
May	\$132,500	\$141,500	-6.4	\$157,049	\$149,758	117	114
June	\$147,500	\$140,000	5.4	\$167,909	\$154,513	96	106
July	\$153,750	\$140,000	9.8	\$173,608	\$175,500	106	115
August	\$136,900	\$144,900	-5.5	\$159,182	\$162,812	100	107
September	\$145,000	\$125,000	16.0	\$167,087	\$147,825	94	109
October	\$140,000	\$138,450	1.1	\$159,807	\$154,169	98	119
November	\$139,320	\$125,000	11.5	\$157,396	\$152,708	101	145
Average	\$138,952	\$134,023	3.7	\$158,307	\$153,078	108.3	120.8

Jurisdiction By Price Range (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR NOVEMBER

2011 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	11	\$112,450	75
\$15,000	\$19,999	10	\$179,550	77
\$20,000	\$29,999	42	\$1,038,726	102
\$30,000	\$39,999	47	\$1,652,276	98
\$40,000	\$49,999	66	\$2,971,293	76
\$50,000	\$59,999	95	\$5,129,576	99
\$60,000	\$69,999	98	\$6,336,962	103
\$70,000	\$79,999	91	\$6,766,568	80
\$80,000	\$89,999	96	\$8,149,513	99
\$90,000	\$99,999	101	\$9,538,205	99
\$100,000	\$124,999	265	\$29,874,335	102
\$125,000	\$149,999	320	\$43,722,864	102
\$150,000	\$174,999	259	\$41,742,105	113
\$175,000	\$199,999	172	\$31,816,390	107
\$200,000	\$249,999	240	\$53,747,979	119
\$250,000	\$299,999	158	\$42,823,220	101
\$300,000	\$399,999	114	\$38,498,870	156
\$400,000	\$999,999	62	\$33,316,861	152
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR NOVEMBER

2011 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	14	226	10	120	\$1,089,971	\$16,339,356	\$108,000	\$132,800	140	99
1122	BRIGHTON TOWNSHIP	30	475	16	221	\$3,234,399	\$41,548,001	\$155,850	\$166,000	98	102
1021	COHOCTAH TOWNSHIP	10	61	3	24	\$349,000	\$2,608,200	\$125,000	\$89,450	219	99
1011	CONWAY TOWNSHIP	3	86	4	36	\$461,900	\$4,550,023	\$114,950	\$125,200	117	130
1031	DEERFIELD TOWNSHIP	7	80	5	33	\$760,100	\$5,140,900	\$174,100	\$160,000	71	94
1052	FOWLERVILLE VLG	2	59	1	29	\$25,575	\$2,287,150	\$25,575	\$89,000	12	107
1111	GENOA TOWNSHIP	27	512	22	260	\$4,104,667	\$51,790,950	\$165,500	\$165,000	135	120
1161	GREEN OAK TOWNSHIP	26	481	26	221	\$4,094,026	\$41,783,538	\$91,250	\$158,000	90	116
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	41	620	25	299	\$4,921,145	\$52,789,026	\$175,000	\$163,000	97	111
1051	HANDY TWP	8	124	1	52	\$110,000	\$5,279,836	\$110,000	\$96,000	95	84
1081	HARTLAND TOWNSHIP	25	301	12	154	\$2,077,900	\$26,294,215	\$165,000	\$165,000	94	107
1061	HOWELL CITY	16	211	9	121	\$1,062,550	\$10,808,084	\$130,000	\$78,000	88	95
1062	HOWELL TOWNSHIP	15	184	8	108	\$745,485	\$11,990,952	\$84,100	\$93,500	59	86
1091	IOSCO TOWNSHIP	5	80	9	42	\$1,138,269	\$5,611,534	\$135,000	\$135,450	26	71
1101	MARION TOWNSHIP	14	241	9	133	\$1,387,350	\$21,088,500	\$144,500	\$145,500	112	124
1071	OCEOLA TOWNSHIP	28	324	14	158	\$2,216,216	\$24,558,147	\$137,320	\$139,745	89	109
1142	PINCKNEY VLG	7	54	3	35	\$389,500	\$3,766,900	\$135,000	\$90,000	40	98
1141	PUTNAM TWP	14	151	4	67	\$580,900	\$9,744,150	\$142,450	\$140,000	88	126
1041	TYRONE TOWNSHIP	12	196	15	106	\$2,485,200	\$17,135,400	\$155,000	\$143,700	111	100
1131	UNADILLA TOWNSHIP	3	76	4	28	\$245,000	\$2,302,881	\$49,000	\$66,500	238	132

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	1	8	3	35	0	0	0	0	2	26	0	3	1	6	0	2
1122	BRIGHTON TOWNSHIP	5	13	7	84	0	0	0	0	1	50	0	4	2	14	1	4
1021	COHOCTAH TOWNSHIP	1	1	0	3	0	0	0	0	1	4	1	2	0	4	0	1
1011	CONWAY TOWNSHIP	1	7	0	6	0	0	0	0	2	12	0	1	0	2	0	0
1031	DEERFIELD TOWNSHIP	1	6	2	7	0	0	0	0	2	10	0	0	0	3	0	0
1052	FOWLERVILLE VLG	1	2	0	4	0	0	0	0	0	9	0	1	0	2	0	0
1111	GENOA TOWNSHIP	1	13	9	116	0	0	0	0	4	39	1	7	1	8	1	4
1161	GREEN OAK TOWNSHIP	3	14	10	101	0	1	0	0	3	29	0	2	1	10	0	4
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	16	8	99	0	0	0	0	7	75	1	6	0	14	1	9
1051	HANDY TWP	0	5	0	11	0	0	0	0	0	14	0	0	1	9	0	0
1081	HARTLAND TOWNSHIP	1	11	6	59	0	0	0	0	3	40	1	3	1	7	0	2
1061	HOWELL CITY	2	12	2	29	0	0	0	0	2	15	0	3	1	5	0	0
1062	HOWELL TOWNSHIP	1	11	0	27	0	0	0	0	2	27	0	0	2	7	1	4
1091	IOSCO TOWNSHIP	2	4	2	14	0	0	0	0	0	5	1	2	1	3	0	2
1101	MARION TOWNSHIP	2	8	2	43	0	1	0	0	1	44	0	3	0	5	0	3
1071	OCEOLA TOWNSHIP	3	13	6	46	0	0	0	0	3	40	0	2	2	18	0	3
1142	PINCKNEY VLG	1	1	1	9	0	0	0	0	0	9	0	1	1	2	0	0
1141	PUTNAM TWP	1	2	1	26	0	0	0	0	2	12	0	0	0	2	0	2

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD		
1041	TYRONE TOWNSHIP	2	7	5	30	0	0	0	0	5	29	1	2	1	14	0	3
1131	UNADILLA TOWNSHIP	1	3	2	8	0	0	0	0	0	3	0	0	0	1	0	0
Total		32	157	66	757	0	2	0	0	40	492	6	42	15	136	4	43

Sales Data (Residential/Condo Only) Report

Monday, December 05, 2011

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR NOVEMBER

2011 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2011	2010	2011	2010	2011	2010	2011	2010
200	189	\$157,395	\$152,707	\$31,479,153	\$28,861,790	1227	1418

MONTHLY MEDIAN	
2011	2010
\$139,320	\$125,000