

Jurisdiction By Category (All Categories) Report

Wednesday, December 05, 2012

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LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR NOVEMBER

2012 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	244	271	206	184	207	177	61	68	108	119	52	57	972	1100	148	194
CND	31	36	32	22	31	23	3	3	11	10	1	8	85	127	17	23
MUL	1	2	2	2	0	1	0	0	0	1	1	0	20	21	1	3
VAC	88	132	18	9	23	8	33	24	41	89	1	0	1060	1082	2	11
COM	11	27	2	1	0	1	6	10	0	2	0	0	153	186	1	2
Total	375	468	260	218	261	210	103	105	160	221	55	65	2290	2516	169	233

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2012	2011	2012	2011	2012	2011	
RES	\$49,899,102	\$51,930,868	\$40,704,731	\$29,627,969	\$170,000	\$150,000	98
CND	\$3,887,100	\$3,437,900	\$3,590,300	\$1,851,184	\$95,000	\$76,000	85
MUL	\$79,600	\$1,006,230	\$	\$72,500	\$	\$72,500	0
VAC	\$6,230,248	\$8,127,302	\$1,407,570	\$329,750	\$36,900	\$27,000	317
COM	\$3,564,000	\$4,244,800	\$	\$200,000	\$	\$200,000	0
Total	\$63,660,050	\$68,747,100	\$45,702,601	\$32,081,403			

Jurisdiction YTD By Month (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR NOVEMBER

2012 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7
April	461	422	9.2	182	201	-9.5	\$32,464,678	\$32,161,966	0.9
May	497	503	-1.2	240	209	14.8	\$39,589,103	\$32,823,184	20.6
June	503	462	8.9	253	228	11.0	\$46,957,982	\$38,283,301	22.7
July	463	429	7.9	274	220	24.5	\$45,860,087	\$38,193,766	20.1
August	459	452	1.5	311	261	19.2	\$55,585,294	\$41,546,467	33.8
September	386	384	0.5	228	254	-10.2	\$41,301,634	\$42,440,181	-2.7
October	399	370	7.8	272	199	36.7	\$47,548,881	\$31,801,539	49.5
November	275	307	-10.4	238	200	19.0	\$44,295,031	\$31,479,153	40.7
Total	4635	4554	1.8	2537	2250	12.8	\$440,272,515	\$358,393,643	22.8

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2012	2011	DIFF	2012	2011	2012	2011
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134
April	\$150,000	\$140,000	7.1	\$178,377	\$160,010	120	121
May	\$149,450	\$132,500	12.8	\$164,955	\$157,049	95	117
June	\$161,000	\$147,500	9.2	\$185,605	\$167,909	91	96
July	\$157,250	\$153,750	2.3	\$167,373	\$173,608	101	106
August	\$164,900	\$136,900	20.5	\$178,731	\$159,182	86	100
September	\$159,450	\$145,000	10.0	\$181,148	\$167,087	85	94
October	\$159,000	\$140,000	13.6	\$174,812	\$159,807	93	98
November	\$160,000	\$139,320	14.8	\$186,114	\$157,396	96	101
Average	\$153,641	\$138,952	10.6	\$172,692	\$158,307	99.9	108.3

Jurisdiction By Price Range (Residential/Condo Only) Report

Wednesday, December 05, 2012

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR NOVEMBER

2012 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	4	\$50,300	116
\$15,000	\$19,999	9	\$155,200	105
\$20,000	\$29,999	42	\$1,077,441	121
\$30,000	\$39,999	48	\$1,670,901	112
\$40,000	\$49,999	70	\$3,088,548	95
\$50,000	\$59,999	86	\$4,644,794	86
\$60,000	\$69,999	97	\$6,275,464	87
\$70,000	\$79,999	108	\$8,067,872	85
\$80,000	\$89,999	75	\$6,335,927	95
\$90,000	\$99,999	98	\$9,285,000	94
\$100,000	\$124,999	260	\$29,189,360	87
\$125,000	\$149,999	295	\$40,122,043	91
\$150,000	\$174,999	330	\$53,208,336	90
\$175,000	\$199,999	218	\$40,586,434	110
\$200,000	\$249,999	315	\$70,289,387	108
\$250,000	\$299,999	212	\$57,611,007	89
\$300,000	\$399,999	177	\$59,907,391	92
\$400,000	\$999,999	91	\$48,029,010	179
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR NOVEMBER

2012 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	13	241	15	148	\$2,083,988	\$21,305,508	\$157,500	\$145,750	111	91
1122	BRIGHTON TOWNSHIP	24	449	21	241	\$5,845,600	\$53,541,095	\$279,900	\$200,000	65	85
1021	COHOCTAH TOWNSHIP	4	60	3	33	\$579,000	\$4,196,484	\$200,000	\$115,000	221	122
1011	CONWAY TOWNSHIP	2	91	4	40	\$465,900	\$5,432,849	\$104,750	\$115,000	617	137
1031	DEERFIELD TOWNSHIP	4	74	5	44	\$1,167,400	\$7,886,200	\$152,000	\$159,450	98	103
1052	FOWLERVILLE VLG	2	57	3	36	\$178,250	\$2,566,130	\$51,850	\$70,900	74	122
1111	GENOA TOWNSHIP	32	533	25	285	\$5,446,650	\$61,915,653	\$171,000	\$180,000	105	101
1161	GREEN OAK TOWNSHIP	38	472	28	232	\$6,142,515	\$44,734,144	\$218,500	\$181,500	88	86
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	37	603	30	322	\$6,060,100	\$60,336,024	\$198,750	\$171,900	63	107
1051	HANDY TWP	8	103	3	63	\$328,000	\$6,331,512	\$105,000	\$93,000	80	84
1081	HARTLAND TOWNSHIP	20	306	12	171	\$2,903,301	\$34,883,574	\$230,000	\$190,900	77	99
1061	HOWELL CITY	8	232	18	144	\$1,697,800	\$15,317,800	\$107,450	\$104,500	67	91
1062	HOWELL TOWNSHIP	12	184	8	107	\$865,900	\$12,229,399	\$91,500	\$101,000	37	85
1091	IOSCO TOWNSHIP	3	71	4	39	\$638,900	\$4,684,021	\$157,450	\$124,900	110	98
1101	MARION TOWNSHIP	19	286	16	141	\$3,100,940	\$24,453,529	\$184,625	\$167,900	139	127
1071	OCEOLA TOWNSHIP	14	326	15	188	\$2,486,398	\$32,267,820	\$143,500	\$155,500	116	89
1142	PINCKNEY VLG	4	62	3	42	\$261,100	\$4,723,251	\$68,000	\$109,450	13	77
1141	PUTNAM TWP	5	163	4	92	\$1,298,640	\$16,469,365	\$224,320	\$149,000	120	110
1041	TYRONE TOWNSHIP	22	212	14	112	\$2,122,100	\$21,176,160	\$147,000	\$177,000	64	73
1131	UNADILLA TOWNSHIP	4	96	7	55	\$622,549	\$5,143,897	\$110,000	\$78,000	83	157

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	10	9	3	57	0	0	0	0	1	11	0	5	0	3	1	3
1122	BRIGHTON TOWNSHIP	3	12	18	136	0	2	0	0	0	32	0	0	0	5	0	6
1021	COHOCTAH TOWNSHIP	1	4	0	6	0	0	0	0	2	8	0	0	0	1	0	1
1011	CONWAY TOWNSHIP	1	6	1	9	0	0	0	0	2	12	0	1	0	2	0	2
1031	DEERFIELD TOWNSHIP	1	7	2	13	0	0	0	0	0	6	0	1	0	1	0	1
1052	FOWLERVILLE VLG	1	7	0	4	0	0	0	0	0	9	0	0	0	2	0	1
1111	GENOA TOWNSHIP	2	19	9	130	0	1	0	0	4	45	0	2	1	7	0	6
1161	GREEN OAK TOWNSHIP	3	14	13	100	0	0	0	0	4	38	0	4	2	10	1	10
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	20	17	122	0	1	0	0	4	76	0	2	2	12	0	7
1051	HANDY TWP	2	11	1	11	0	0	0	0	0	15	0	0	0	6	0	2
1081	HARTLAND TOWNSHIP	2	12	7	89	0	0	0	0	0	23	0	2	0	8	1	4
1061	HOWELL CITY	4	16	5	38	0	0	0	0	2	20	0	4	0	4	0	1
1062	HOWELL TOWNSHIP	3	12	4	31	0	0	0	0	1	19	0	1	0	7	0	2
1091	IOSCO TOWNSHIP	1	5	2	5	0	0	0	0	1	11	0	0	0	4	0	1
1101	MARION TOWNSHIP	1	12	7	45	0	0	0	0	1	35	0	3	1	3	1	8
1071	OCEOLA TOWNSHIP	4	27	5	69	0	0	0	0	4	35	1	3	0	7	1	7
1142	PINCKNEY VLG	1	5	0	4	0	0	0	0	0	10	0	0	0	4	0	0
1141	PUTNAM TWP	1	3	1	32	0	0	0	0	0	20	0	1	0	3	1	2

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Wednesday, December 05, 2012

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	
1041	TYRONE TOWNSHIP	4	4	6	51	0	0	0	0	4	26	0	1	0	4	0
1131	UNADILLA TOWNSHIP	4	4	2	18	0	0	0	0	1	6	0	0	0	3	0
Total		51	209	103	970	0	4	0	0	31	457	1	30	6	96	64

Sales Data (Residential/Condo Only) Report

Wednesday, December 05, 2012

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR NOVEMBER

2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2012	2011	2012	2011	2012	2011	2012	2011
238	200	\$186,113	\$157,395	\$44,295,031	\$31,479,153	1057	1227

MONTHLY MEDIAN	
2012	2011
\$160,000	\$139,320