

# Jurisdiction By Category (All Categories) Report

Thursday, January 05, 2012

11:28:07 AM

## LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR DECEMBER

### 2011 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
RES	271	232	158	161	170	179	138	137	83	100	38	28	1041	1154	195	234
CND	27	48	26	18	33	15	6	21	9	16	2	3	113	141	18	25
MUL	7	0	1	1	2	0	0	4	5	0	0	0	20	16	3	2
VAC	51	100	15	6	11	3	33	70	21	78	3	1	1065	1318	11	9
COM	8	14	2	3	3	3	13	21	2	1	0	0	179	174	1	3
Total	364	394	202	189	219	200	190	253	120	195	43	32	2418	2803	228	273

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2011	2010	2011	2010	2011	2010	
RES	\$46,720,913	\$40,201,382	\$28,431,824	\$30,409,328	\$145,000	\$150,500	91
CND	\$2,406,500	\$5,027,999	\$3,607,520	\$1,702,950	\$99,000	\$85,000	91
MUL	\$1,474,400	\$	\$122,000	\$	\$61,000	\$	148
VAC	\$4,388,100	\$8,745,405	\$606,200	\$256,000	\$32,500	\$100,000	153
COM	\$913,400	\$433,000	\$759,000	\$655,000	\$121,000	\$150,000	259
Total	\$55,903,313	\$54,407,786	\$33,526,544	\$33,023,278			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Thursday, January 05, 2012

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## LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR DECEMBER

### 2011 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2011	2010	DIFF	2011	2010	DIFF	2011	2010	DIFF
January	385	454	-15.2	148	149	-0.7	\$22,634,618	\$21,638,010	4.6
February	346	440	-21.4	132	157	-15.9	\$19,350,700	\$21,948,828	-11.8
March	494	570	-13.3	198	221	-10.4	\$27,678,768	\$34,807,001	-20.5
April	422	548	-23.0	201	244	-17.6	\$32,161,966	\$35,148,438	-8.5
May	503	443	13.5	209	203	3.0	\$32,823,184	\$30,400,915	8.0
June	462	477	-3.1	228	243	-6.2	\$38,283,301	\$37,546,688	2.0
July	429	472	-9.1	220	209	5.3	\$38,193,766	\$36,679,439	4.1
August	452	481	-6.0	261	201	29.9	\$41,546,467	\$32,725,303	27.0
September	384	422	-9.0	254	209	21.5	\$42,440,181	\$30,895,513	37.4
October	370	347	6.6	199	192	3.6	\$31,801,539	\$29,600,539	7.4
November	307	321	-4.4	200	189	5.8	\$31,479,153	\$28,861,790	9.1
December	298	280	6.4	203	194	4.6	\$32,039,344	\$32,112,278	-0.2
Total	4852	5255	-7.7	2453	2411	1.7	\$390,432,987	\$372,364,742	4.9

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2011	2010	DIFF	2011	2010	2011	2010
January	\$139,000	\$129,900	7.0	\$152,937	\$145,222	90	167
February	\$126,500	\$123,500	2.4	\$146,596	\$139,801	134	134
March	\$128,000	\$137,000	-6.6	\$139,792	\$157,498	134	103
April	\$140,000	\$129,000	8.5	\$160,010	\$144,051	121	110
May	\$132,500	\$141,500	-6.4	\$157,049	\$149,758	117	114
June	\$147,500	\$140,000	5.4	\$167,909	\$154,513	96	106
July	\$153,750	\$140,000	9.8	\$173,608	\$175,500	106	115
August	\$136,900	\$144,900	-5.5	\$159,182	\$162,812	100	107
September	\$145,000	\$125,000	16.0	\$167,087	\$147,825	94	109
October	\$140,000	\$138,450	1.1	\$159,807	\$154,169	98	119
November	\$139,320	\$125,000	11.5	\$157,396	\$152,708	101	145
December	\$140,000	\$149,000	-6.0	\$157,829	\$165,527	91	109
Average	\$139,039	\$135,271	2.8	\$158,267	\$154,115	106.8	119.8

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# Jurisdiction By Price Range (Residential/Condo Only) Report

Thursday, January 05, 2012

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR DECEMBER

## 2011 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	11	\$112,450	75
\$15,000	\$19,999	10	\$179,550	77
\$20,000	\$29,999	47	\$1,169,626	100
\$30,000	\$39,999	51	\$1,790,776	94
\$40,000	\$49,999	75	\$3,373,590	74
\$50,000	\$59,999	106	\$5,718,176	99
\$60,000	\$69,999	105	\$6,797,862	101
\$70,000	\$79,999	101	\$7,506,273	78
\$80,000	\$89,999	104	\$8,837,113	99
\$90,000	\$99,999	108	\$10,193,605	98
\$100,000	\$124,999	285	\$32,141,360	100
\$125,000	\$149,999	355	\$48,527,380	100
\$150,000	\$174,999	276	\$44,491,130	111
\$175,000	\$199,999	187	\$34,595,090	106
\$200,000	\$249,999	269	\$60,250,789	120
\$250,000	\$299,999	168	\$45,595,220	98
\$300,000	\$399,999	125	\$42,163,370	150
\$400,000	\$999,999	67	\$36,015,727	163
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Thursday, January 05, 2012

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## LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR DECEMBER

### 2011 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	15	241	14	134	\$1,708,725	\$18,048,081	\$123,602	\$132,800	100	99
1122	BRIGHTON TOWNSHIP	27	502	14	235	\$3,146,000	\$44,694,001	\$188,500	\$166,000	92	101
1021	COHOCTAH TOWNSHIP	4	65	2	26	\$223,000	\$2,831,200	\$111,500	\$89,450	48	95
1011	CONWAY TOWNSHIP	5	91	4	40	\$365,000	\$4,915,023	\$103,500	\$125,200	115	128
1031	DEERFIELD TOWNSHIP	3	83	4	37	\$682,500	\$5,823,400	\$158,750	\$160,000	62	90
1052	FOWLERVILLE VLG	10	69	4	33	\$206,898	\$2,494,048	\$55,499	\$79,825	63	102
1111	GENOA TOWNSHIP	25	537	16	276	\$2,902,627	\$54,693,577	\$149,613	\$164,950	105	119
1161	GREEN OAK TOWNSHIP	31	512	26	247	\$4,359,410	\$46,142,948	\$158,000	\$158,000	110	115
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	34	654	27	326	\$4,917,965	\$57,706,991	\$145,000	\$162,000	134	113
1051	HANDY TWP	16	140	7	59	\$785,900	\$6,065,736	\$114,000	\$103,000	73	83
1081	HARTLAND TOWNSHIP	22	323	15	169	\$2,511,799	\$28,806,014	\$179,000	\$165,000	81	104
1061	HOWELL CITY	13	224	10	131	\$1,151,000	\$11,959,084	\$112,000	\$78,000	69	93
1062	HOWELL TOWNSHIP	14	198	8	116	\$623,790	\$12,616,742	\$76,000	\$90,500	92	86
1091	IOSCO TOWNSHIP	6	86	5	47	\$703,900	\$6,315,434	\$130,000	\$135,000	66	70
1101	MARION TOWNSHIP	16	257	10	143	\$1,916,600	\$23,005,100	\$179,000	\$147,000	69	120
1071	OCEOLA TOWNSHIP	18	342	13	171	\$2,294,905	\$26,853,052	\$160,000	\$140,000	55	105
1142	PINCKNEY VLG	3	57	5	40	\$502,500	\$4,269,400	\$114,900	\$90,000	75	95
1141	PUTNAM TWP	11	162	7	74	\$970,300	\$10,714,450	\$137,400	\$140,000	40	118
1041	TYRONE TOWNSHIP	16	212	10	116	\$2,000,025	\$19,135,425	\$161,950	\$145,000	98	100
1131	UNADILLA TOWNSHIP	9	85	2	30	\$66,500	\$2,369,381	\$33,250	\$62,500	43	126

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	8	8	6	41	0	0	0	0	0	26	0	3	0	6	0	2
1122	BRIGHTON TOWNSHIP	1	14	7	91	0	0	0	0	3	53	0	4	0	14	0	4
1021	COHOCTAH TOWNSHIP	1	1	1	4	0	0	0	0	0	4	0	2	0	4	0	1
1011	CONWAY TOWNSHIP	1	7	1	7	0	0	0	0	2	14	0	1	0	2	0	0
1031	DEERFIELD TOWNSHIP	1	7	1	8	0	0	0	0	0	10	0	0	0	3	0	0
1052	FOWLERVILLE VLG	1	3	0	4	0	0	0	0	0	9	0	1	0	2	0	0
1111	GENOA TOWNSHIP	3	16	8	124	0	0	0	0	1	40	0	7	0	8	1	5
1161	GREEN OAK TOWNSHIP	1	15	10	111	0	1	0	0	7	36	0	2	0	10	0	4
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	4	20	13	112	0	0	0	0	4	79	0	6	2	16	0	9
1051	HANDY TWP	1	6	0	11	0	0	0	0	2	16	0	0	3	12	0	0
1081	HARTLAND TOWNSHIP	3	11	8	67	0	0	0	0	3	43	0	3	1	8	0	2
1061	HOWELL CITY	1	13	3	32	0	0	0	0	1	16	1	4	0	5	0	0
1062	HOWELL TOWNSHIP	3	14	0	27	0	0	0	0	0	27	1	1	0	7	0	4
1091	IOSCO TOWNSHIP	0	4	3	17	0	0	0	0	2	7	0	2	0	3	0	2
1101	MARION TOWNSHIP	1	9	4	47	0	1	0	0	1	45	0	3	0	5	1	4
1071	OCEOLA TOWNSHIP	1	14	2	48	0	0	0	0	2	42	0	2	1	19	0	3
1142	PINCKNEY VLG	2	1	1	10	0	0	0	0	2	11	0	1	0	2	0	0
1141	PUTNAM TWP	1	3	3	29	0	0	0	0	1	13	0	0	1	3	1	3

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Thursday, January 05, 2012

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	1	7	6	36	0	0	0	0	2	31	0	2	1	15	0	3
1131	UNADILLA TOWNSHIP	2	3	0	8	0	0	0	0	0	3	0	0	0	1	0	0
Total		37	176	77	834	0	2	0	0	33	525	2	44	9	145	3	46

# Sales Data (Residential/Condo Only) Report

Thursday, January 05, 2012

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR DECEMBER

2011 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2011	2010	2011	2010	2011	2010	2011	2010
203	194	\$157,829	\$165,527	\$32,039,344	\$32,112,278	1154	1295

MONTHLY MEDIAN	
2011	2010
\$140,000	\$149,000