

Jurisdiction By Category (All Categories) Report

Monday, January 07, 2013

8:20:36 AM

LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR DECEMBER

2012 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	185	271	188	158	194	170	119	138	72	83	38	38	782	1041	118	195
CND	30	27	26	26	30	33	12	6	6	9	8	2	77	113	15	18
MUL	1	7	1	1	2	2	2	0	1	5	1	0	18	20	0	3
VAC	43	51	22	15	17	11	65	33	23	21	4	3	990	1065	2	11
COM	15	8	0	2	0	3	14	13	5	2	0	0	153	179	2	1
Total	274	364	237	202	243	219	212	190	107	120	51	43	2020	2418	137	228

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2012	2011	2012	2011	2012	2011	
RES	\$39,282,743	\$46,720,913	\$36,576,940	\$28,431,824	\$165,000	\$145,000	106
CND	\$3,644,000	\$2,406,500	\$4,077,607	\$3,607,520	\$120,150	\$99,000	86
MUL	\$89,900	\$1,474,400	\$187,000	\$122,000	\$93,500	\$61,000	157
VAC	\$6,313,094	\$4,388,100	\$1,558,793	\$606,200	\$49,500	\$32,500	517
COM	\$2,238,900	\$913,400	\$	\$759,000	\$	\$121,000	0
Total	\$51,568,637	\$55,903,313	\$42,400,340	\$33,526,544			

Jurisdiction YTD By Month (Residential/Condo Only) Report

Monday, January 07, 2013

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR DECEMBER

2012 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7
April	461	422	9.2	182	201	-9.5	\$32,464,678	\$32,161,966	0.9
May	497	503	-1.2	240	209	14.8	\$39,589,103	\$32,823,184	20.6
June	503	462	8.9	253	228	11.0	\$46,957,982	\$38,283,301	22.7
July	463	429	7.9	274	220	24.5	\$45,860,087	\$38,193,766	20.1
August	459	452	1.5	311	261	19.2	\$55,585,294	\$41,546,467	33.8
September	386	384	0.5	228	254	-10.2	\$41,301,634	\$42,440,181	-2.7
October	399	370	7.8	272	199	36.7	\$47,548,881	\$31,801,539	49.5
November	275	307	-10.4	238	200	19.0	\$44,295,031	\$31,479,153	40.7
December	215	298	-27.9	224	203	10.3	\$40,654,547	\$32,039,344	26.9
Total	4850	4852	0.0	2761	2453	12.6	\$480,927,062	\$390,432,987	23.2

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2012	2011	DIFF	2012	2011	2012	2011
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134
April	\$150,000	\$140,000	7.1	\$178,377	\$160,010	120	121
May	\$149,450	\$132,500	12.8	\$164,955	\$157,049	95	117
June	\$161,000	\$147,500	9.2	\$185,605	\$167,909	91	96
July	\$157,250	\$153,750	2.3	\$167,373	\$173,608	101	106
August	\$164,900	\$136,900	20.5	\$178,731	\$159,182	86	100
September	\$159,450	\$145,000	10.0	\$181,148	\$167,087	85	94
October	\$159,000	\$140,000	13.6	\$174,812	\$159,807	93	98
November	\$160,000	\$139,320	14.8	\$186,114	\$157,396	96	101
December	\$160,000	\$140,000	14.3	\$181,494	\$157,829	103	91
Average	\$154,171	\$139,039	10.9	\$173,425	\$158,267	100.2	106.8

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Jurisdiction By Price Range (Residential/Condo Only) Report

Monday, January 07, 2013

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR DECEMBER

2012 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	4	\$50,300	116
\$15,000	\$19,999	9	\$155,200	105
\$20,000	\$29,999	44	\$1,130,061	116
\$30,000	\$39,999	56	\$1,940,851	104
\$40,000	\$49,999	71	\$3,131,048	95
\$50,000	\$59,999	90	\$4,873,069	85
\$60,000	\$69,999	107	\$6,909,264	88
\$70,000	\$79,999	118	\$8,798,622	82
\$80,000	\$89,999	81	\$6,844,774	92
\$90,000	\$99,999	105	\$9,939,000	98
\$100,000	\$124,999	281	\$31,487,560	87
\$125,000	\$149,999	324	\$44,050,428	94
\$150,000	\$174,999	358	\$57,706,336	94
\$175,000	\$199,999	243	\$45,187,422	108
\$200,000	\$249,999	339	\$75,566,610	106
\$250,000	\$299,999	231	\$62,738,302	88
\$300,000	\$399,999	195	\$66,085,405	95
\$400,000	\$999,999	101	\$53,172,210	176
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, January 07, 2013

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR DECEMBER

2012 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	9	250	15	163	\$2,778,807	\$24,084,315	\$170,000	\$150,000	98	92
1122	BRIGHTON TOWNSHIP	28	477	26	267	\$5,920,365	\$59,461,460	\$182,450	\$200,000	129	89
1021	COHOCTAH TOWNSHIP	2	62	0	33	\$	\$4,196,484	n/a	\$115,000	n/a	122
1011	CONWAY TOWNSHIP	8	99	6	46	\$731,500	\$6,164,349	\$107,000	\$115,000	60	127
1031	DEERFIELD TOWNSHIP	3	77	4	49	\$723,168	\$8,756,868	\$140,584	\$157,900	96	100
1052	FOWLERVILLE VLG	3	60	3	39	\$242,500	\$2,808,630	\$100,000	\$71,900	38	116
1111	GENOA TOWNSHIP	19	551	36	320	\$8,315,325	\$70,000,978	\$202,500	\$185,950	113	102
1161	GREEN OAK TOWNSHIP	18	490	23	255	\$4,808,725	\$49,642,869	\$179,870	\$182,000	69	85
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	30	632	27	348	\$4,413,061	\$64,514,085	\$165,000	\$171,400	133	109
1051	HANDY TWP	5	109	6	69	\$696,175	\$7,027,687	\$127,950	\$94,000	143	89
1081	HARTLAND TOWNSHIP	5	310	13	183	\$2,327,251	\$36,945,825	\$175,000	\$185,000	101	99
1061	HOWELL CITY	9	241	6	150	\$736,800	\$16,054,600	\$112,450	\$104,500	112	92
1062	HOWELL TOWNSHIP	15	199	5	112	\$733,000	\$12,962,399	\$70,000	\$100,450	88	85
1091	IOSCO TOWNSHIP	5	76	7	46	\$923,000	\$5,607,021	\$103,000	\$115,500	89	96
1101	MARION TOWNSHIP	15	301	7	148	\$1,038,750	\$25,492,279	\$142,000	\$167,400	58	124
1071	OCEOLA TOWNSHIP	13	339	20	208	\$3,071,790	\$35,339,610	\$153,450	\$155,500	106	90
1142	PINCKNEY VLG	1	63	2	44	\$221,000	\$4,944,251	\$110,500	\$109,450	126	79
1141	PUTNAM TWP	12	175	7	99	\$743,710	\$17,213,075	\$115,000	\$145,000	132	111
1041	TYRONE TOWNSHIP	9	220	10	122	\$2,194,620	\$23,370,780	\$225,750	\$178,000	58	72
1131	UNADILLA TOWNSHIP	6	102	1	56	\$35,000	\$5,178,897	\$35,000	\$77,650	21	155

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	6	9	5	62	0	0	0	0	4	15	0	5	0	3	0	3
1122	BRIGHTON TOWNSHIP	3	15	7	143	0	2	0	0	6	38	2	2	0	5	0	6
1021	COHOCTAH TOWNSHIP	0	4	0	6	0	0	0	0	8	0	0	0	0	1	0	1
1011	CONWAY TOWNSHIP	3	9	0	9	0	0	0	0	12	0	1	2	4	0	0	2
1031	DEERFIELD TOWNSHIP	2	7	1	15	0	0	0	0	1	7	0	1	0	1	0	1
1052	FOWLERVILLE VLG	2	7	0	4	0	0	0	0	1	10	0	0	0	2	0	1
1111	GENOA TOWNSHIP	8	19	23	153	0	1	0	0	4	48	0	2	0	7	1	7
1161	GREEN OAK TOWNSHIP	3	17	11	111	0	0	0	0	6	44	0	4	0	10	1	11
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	22	10	131	0	1	0	0	6	82	1	3	1	13	1	8
1051	HANDY TWP	0	11	4	15	0	0	0	0	1	16	0	0	0	6	0	2
1081	HARTLAND TOWNSHIP	1	13	5	93	0	0	0	0	3	26	0	2	2	10	0	4
1061	HOWELL CITY	1	17	2	40	0	0	0	0	2	22	0	4	0	4	0	1
1062	HOWELL TOWNSHIP	2	12	2	33	0	0	0	0	19	1	2	0	7	0	0	2
1091	IOSCO TOWNSHIP	1	6	2	7	0	0	0	0	11	0	0	1	5	0	0	1
1101	MARION TOWNSHIP	1	12	4	49	0	0	0	0	1	36	0	3	0	3	1	9
1071	OCEOLA TOWNSHIP	2	29	6	75	0	0	0	0	3	38	0	3	2	9	0	7
1142	PINCKNEY VLG	1	6	1	5	0	0	0	0	0	10	0	0	4	0	0	0
1141	PUTNAM TWP	1	4	1	33	0	0	0	0	1	21	0	1	0	3	1	3

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD		
1041	TYRONE TOWNSHIP	2	4	6	57	0	0	0	0	1	27	0	1	0	4	1	1
1131	UNADILLA TOWNSHIP	1	4	0	18	0	0	0	0	0	6	0	0	0	3	0	0
Total		42	227	90	1059	0	4	0	0	40	496	4	34	8	104	6	70

Sales Data (Residential/Condo Only) Report

Monday, January 07, 2013

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR DECEMBER

2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2012	2011	2012	2011	2012	2011	2012	2011
224	203	\$181,493	\$157,829	\$40,654,547	\$32,039,344	859	1154

MONTHLY MEDIAN	
2012	2011
\$160,000	\$140,000