

Jurisdiction By Category (All Categories) Report

Tuesday, March 06, 2012

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LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR FEBRUARY

2012 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	331	300	241	212	143	111	55	64	107	108	41	48	1032	1147	191	232
CND	34	46	19	24	20	21	7	12	11	7	1	3	133	153	16	22
MUL	3	2	0	1	0	1	2	1	0	0	0	0	20	19	2	3
VAC	65	67	16	22	9	11	36	35	20	60	3	1	1051	1280	10	12
COM	17	7	1	0	2	2	13	6	2	1	0	0	164	180	1	3
Total	450	422	277	259	174	146	113	118	140	176	45	52	2400	2779	220	272

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2012	2011	2012	2011	2012	2011	2012
RES	\$70,911,628	\$55,979,374	\$22,940,722	\$17,285,400	\$145,000	\$137,000	95
CND	\$3,455,587	\$5,396,190	\$1,888,900	\$2,065,300	\$92,950	\$71,000	80
MUL	\$302,000	\$286,900	\$	\$100,000	\$	\$100,000	0
VAC	\$6,063,950	\$7,258,100	\$276,900	\$638,500	\$12,000	\$14,000	381
COM	\$4,922,900	\$625,300	\$140,000	\$325,000	\$70,000	\$162,500	185
Total	\$85,656,065	\$69,545,864	\$25,246,522	\$20,414,200			

Jurisdiction YTD By Month (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

2012 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3
Total	758	731	3.7	320	280	14.3	\$51,332,384	\$41,985,318	22.3

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2012	2011	DIFF	2012	2011	2012	2011
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134
Average	\$144,500	\$132,750	8.9	\$160,568	\$149,767	115.5	112

Jurisdiction By Price Range (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

2012 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	2	\$34,700	45
\$20,000	\$29,999	11	\$260,694	149
\$30,000	\$39,999	9	\$308,731	123
\$40,000	\$49,999	16	\$722,200	86
\$50,000	\$59,999	10	\$539,351	48
\$60,000	\$69,999	11	\$709,700	89
\$70,000	\$79,999	7	\$520,585	290
\$80,000	\$89,999	11	\$934,499	82
\$90,000	\$99,999	15	\$1,435,000	80
\$100,000	\$124,999	36	\$4,052,200	71
\$125,000	\$149,999	41	\$5,556,437	103
\$150,000	\$174,999	39	\$6,306,610	100
\$175,000	\$199,999	32	\$5,883,750	150
\$200,000	\$249,999	31	\$6,840,151	122
\$250,000	\$299,999	19	\$5,111,050	88
\$300,000	\$399,999	20	\$6,692,726	169
\$400,000	\$999,999	10	\$5,424,000	259
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

2012 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	13	35	9	17	\$1,035,900	\$2,150,312	\$112,000	\$124,000	143	145
1122	BRIGHTON TOWNSHIP	30	71	18	37	\$3,619,939	\$7,308,939	\$186,250	\$175,000	79	146
1021	COHOCTAH TOWNSHIP	7	11	2	6	\$187,800	\$561,000	\$93,900	\$93,900	95	71
1011	CONWAY TOWNSHIP	13	17	2	3	\$246,000	\$631,000	\$123,000	\$131,000	15	60
1031	DEERFIELD TOWNSHIP	6	14	2	5	\$533,000	\$786,600	\$266,500	\$143,000	185	122
1052	FOWLERVILLE VLG	3	9	2	4	\$120,900	\$261,900	\$60,450	\$70,500	40	144
1111	GENOA TOWNSHIP	35	75	15	28	\$2,875,197	\$5,686,806	\$165,000	\$163,500	123	131
1161	GREEN OAK TOWNSHIP	28	71	14	25	\$2,420,860	\$4,242,360	\$171,955	\$173,910	67	96
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	49	88	18	33	\$2,872,386	\$6,080,286	\$171,400	\$172,000	111	116
1051	HANDY TWP	7	20	10	14	\$967,578	\$1,360,078	\$101,500	\$96,250	79	76
1081	HARTLAND TOWNSHIP	34	51	11	21	\$1,705,100	\$3,581,215	\$165,100	\$165,100	69	76
1061	HOWELL CITY	17	49	6	13	\$545,000	\$1,380,477	\$93,500	\$76,000	74	225
1062	HOWELL TOWNSHIP	10	31	8	17	\$769,890	\$1,743,190	\$102,450	\$105,000	56	67
1091	IOSCO TOWNSHIP	12	13	2	4	\$166,900	\$448,900	\$83,450	\$114,500	120	92
1101	MARION TOWNSHIP	28	49	10	16	\$1,710,500	\$2,681,600	\$147,000	\$151,250	126	145
1071	OCEOLA TOWNSHIP	24	53	12	32	\$1,896,100	\$5,833,699	\$157,950	\$159,950	85	82
1142	PINCKNEY VLG	7	12	3	5	\$269,800	\$447,800	\$86,500	\$86,500	69	67
1141	PUTNAM TWP	13	29	6	12	\$801,500	\$1,856,100	\$133,250	\$142,500	72	179
1041	TYRONE TOWNSHIP	17	35	10	19	\$1,952,772	\$3,615,722	\$153,500	\$156,000	109	101
1131	UNADILLA TOWNSHIP	12	23	3	9	\$132,500	\$674,400	\$23,000	\$69,000	102	100

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	4	9	2	4	0	0	0	0	2	2	0	0	0	1	1	1
1122	BRIGHTON TOWNSHIP	1	1	6	16	1	1	0	0	2	8	0	0	1	2	2	2
1021	COHOCTAH TOWNSHIP	1	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0
1011	CONWAY TOWNSHIP	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
1031	DEERFIELD TOWNSHIP	1	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0
1052	FOWLERVILLE VLG	1	2	1	1	0	0	0	0	1	0	0	0	0	0	0	0
1111	GENOA TOWNSHIP	3	7	4	7	0	0	0	0	2	3	0	0	2	1	1	1
1161	GREEN OAK TOWNSHIP	2	2	5	8	0	0	0	0	4	7	0	0	0	1	0	1
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	2	4	10	0	0	0	0	8	11	0	0	0	0	1	1
1051	HANDY TWP	3	1	1	2	0	0	0	0	3	4	0	0	2	2	1	1
1081	HARTLAND TOWNSHIP	2	3	2	8	0	0	0	0	2	2	0	0	0	0	0	1
1061	HOWELL CITY	3	1	1	3	0	0	0	0	0	2	2	0	0	0	0	0
1062	HOWELL TOWNSHIP	1	1	2	4	0	0	0	0	1	3	0	0	2	3	0	1
1091	IOSCO TOWNSHIP	1	1	0	0	0	0	0	0	2	0	0	1	1	0	0	0
1101	MARION TOWNSHIP	1	1	4	6	0	0	0	0	3	4	1	1	0	0	1	3
1071	OCEOLA TOWNSHIP	3	6	4	12	0	0	0	0	1	3	0	2	0	1	1	1
1142	PINCKNEY VLG	1	3	0	0	0	0	0	0	2	2	0	0	0	0	0	0
1141	PUTNAM TWP	2	5	2	4	0	0	0	0	2	3	0	0	0	0	0	0

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, March 06, 2012

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	3	3	4	8	0	0	0	0	3	3	0	0	0	0	0	0
1131	UNADILLA TOWNSHIP	2	4	0	3	0	0	0	0	0	1	0	0	1	1	0	0
Total		38	55	42	98	1	1	0	0	35	59	3	5	7	14	8	14

Sales Data (Residential/Condo Only) Report

Tuesday, March 06, 2012

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2012	2011	2012	2011	2012	2011	2012	2011
163	132	\$152,328	\$146,596	\$24,829,622	\$19,350,700	1165	1300

MONTHLY MEDIAN	
2012	2011
\$139,000	\$126,500