

# Jurisdiction By Category (All Categories) Report

Tuesday, March 05, 2013

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## LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR FEBRUARY

### 2013 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
RES	295	331	239	241	162	143	48	55	83	107	47	41	820	1032	85	191
CND	37	34	35	19	23	20	6	7	6	11	6	1	80	133	7	16
MUL	2	3	3	0	2	0	3	2	0	0	0	0	16	20	0	2
VAC	125	65	24	16	13	9	23	36	19	20	1	3	981	1051	4	10
COM	16	17	3	1	2	2	11	13	9	2	2	0	153	164	2	1
Total	475	450	304	277	202	174	91	113	117	140	56	45	2050	2400	98	220

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2013	2012	2013	2012	2013	2012	
RES	\$70,663,227	\$70,911,628	\$31,169,660	\$22,940,722	\$165,250	\$145,000	98
CND	\$4,558,879	\$3,455,587	\$2,742,465	\$1,888,900	\$127,665	\$92,950	155
MUL	\$51,000	\$302,000	\$175,500	\$	\$87,750	\$	78
VAC	\$10,975,079	\$6,063,950	\$636,800	\$276,900	\$29,000	\$12,000	453
COM	\$4,719,300	\$4,922,900	\$430,000	\$140,000	\$215,000	\$70,000	1176
Total	\$90,967,485	\$85,656,065	\$35,154,425	\$25,246,522			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Tuesday, March 05, 2013

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## LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

### 2013 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2013	2012	DIFF	2013	2012	DIFF	2013	2012	DIFF
January	404	393	2.8	203	157	29.3	\$35,473,358	\$26,502,762	33.8
February	332	365	-9.0	185	163	13.5	\$33,912,125	\$24,829,622	36.6
Total	736	758	-2.9	388	320	21.3	\$69,385,483	\$51,332,384	35.2

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2013	2012	DIFF	2013	2012	2013	2012
January	\$149,950	\$150,000	0.0	\$175,611	\$168,807	96	138
February	\$162,500	\$139,000	16.9	\$183,309	\$152,329	105	93
Average	\$156,225	\$144,500	8.1	\$179,460	\$160,568	100.5	115.5

# Jurisdiction By Price Range (Residential/Condo Only) Report

Tuesday, March 05, 2013

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

## 2013 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	1	\$	19
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	0	\$	0
\$20,000	\$29,999	3	\$82,100	30
\$30,000	\$39,999	9	\$316,599	75
\$40,000	\$49,999	8	\$346,680	83
\$50,000	\$59,999	9	\$491,458	49
\$60,000	\$69,999	14	\$908,163	68
\$70,000	\$79,999	11	\$805,400	69
\$80,000	\$89,999	10	\$836,269	91
\$90,000	\$99,999	14	\$1,316,299	111
\$100,000	\$124,999	39	\$4,413,095	111
\$125,000	\$149,999	58	\$7,848,440	125
\$150,000	\$174,999	59	\$9,478,510	97
\$175,000	\$199,999	42	\$7,755,459	87
\$200,000	\$249,999	38	\$8,632,066	108
\$250,000	\$299,999	32	\$8,677,750	116
\$300,000	\$399,999	28	\$9,601,500	89
\$400,000	\$999,999	11	\$5,100,695	96
\$1,000,000	\$1,999,999	2	\$2,775,000	273
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, March 05, 2013

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**LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY**

## 2013 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	14	36	10	20	\$1,210,800	\$2,742,260	\$134,950	\$140,000	117	83
1122	BRIGHTON TOWNSHIP	38	84	23	37	\$5,714,311	\$8,946,061	\$190,000	\$190,000	85	71
1021	COHOCTAH TOWNSHIP	6	11	2	3	\$157,580	\$263,480	\$78,790	\$89,580	61	46
1011	CONWAY TOWNSHIP	3	9	1	4	\$28,500	\$609,695	\$28,500	\$140,597	20	83
1031	DEERFIELD TOWNSHIP	1	7	2	5	\$240,000	\$599,900	\$120,000	\$100,000	55	73
1052	FOWLERVILLE VLG	3	6	2	3	\$147,500	\$256,500	\$73,750	\$92,500	150	163
1111	GENOA TOWNSHIP	39	78	19	41	\$4,332,850	\$8,208,383	\$178,000	\$174,900	66	75
1161	GREEN OAK TOWNSHIP	30	84	16	42	\$3,791,825	\$10,250,924	\$174,000	\$189,250	146	112
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	40	82	19	43	\$3,568,200	\$8,632,300	\$170,000	\$175,500	99	98
1051	HANDY TWP	10	22	5	10	\$534,145	\$1,333,945	\$120,000	\$122,500	470	309
1081	HARTLAND TOWNSHIP	20	50	13	25	\$2,367,650	\$3,974,550	\$169,000	\$148,000	124	119
1061	HOWELL CITY	15	34	5	14	\$511,889	\$1,548,089	\$115,000	\$117,000	88	113
1062	HOWELL TOWNSHIP	20	37	6	16	\$601,500	\$1,496,958	\$78,500	\$75,000	40	68
1091	IOSCO TOWNSHIP	7	15	4	9	\$421,830	\$1,288,645	\$105,165	\$125,000	141	113
1101	MARION TOWNSHIP	27	59	15	36	\$2,772,200	\$5,797,299	\$179,900	\$153,600	84	108
1071	OCEOLA TOWNSHIP	19	42	18	31	\$2,958,810	\$5,270,110	\$157,000	\$158,000	46	76
1142	PINCKNEY VLG	4	10	3	8	\$432,710	\$845,910	\$150,000	\$126,750	84	147
1141	PUTNAM TWP	9	21	9	12	\$1,586,725	\$2,121,624	\$159,500	\$159,750	117	107
1041	TYRONE TOWNSHIP	20	33	10	21	\$2,135,100	\$4,352,250	\$199,000	\$200,000	116	100
1131	UNADILLA TOWNSHIP	7	16	3	8	\$398,000	\$846,600	\$165,000	\$161,500	196	90

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	1	2	1	4	0	0	0	0	1	1	1	1	0	0	0	0
1122	BRIGHTON TOWNSHIP	2	2	12	20	0	0	0	0	2	3	0	0	1	1	1	2
1021	COHOCTAH TOWNSHIP	0	0	1	1	0	0	0	0	1	0	0	0	1	1	0	0
1011	CONWAY TOWNSHIP	1	1	0	1	0	0	0	0	1	0	0	0	0	0	0	0
1031	DEERFIELD TOWNSHIP	0	2	0	1	0	0	0	0	1	1	0	0	1	1	0	0
1052	FOWLERVILLE VLG	1	1	0	0	0	0	0	0	1	1	0	0	1	1	0	0
1111	GENOA TOWNSHIP	1	3	9	16	0	0	0	0	4	10	0	0	0	0	1	1
1161	GREEN OAK TOWNSHIP	7	1	6	16	0	0	0	0	2	7	0	3	1	1	0	1
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	3	4	9	24	0	0	0	0	2	6	1	1	0	0	1	2
1051	HANDY TWP	3	5	1	2	0	0	0	0	0	2	0	0	0	0	0	0
1081	HARTLAND TOWNSHIP	1	2	3	6	0	0	0	0	1	1	1	1	1	1	0	2
1061	HOWELL CITY	1	1	1	2	0	0	0	0	5	0	0	0	1	1	0	0
1062	HOWELL TOWNSHIP	3	1	1	3	0	0	0	0	1	2	0	0	0	0	0	0
1091	IOSCO TOWNSHIP	1	1	1	4	0	0	0	0	1	0	0	0	0	0	0	0
1101	MARION TOWNSHIP	2	6	6	16	0	0	0	0	5	8	0	2	0	0	0	0
1071	OCEOLA TOWNSHIP	2	4	7	11	0	0	0	0	5	8	0	0	0	0	1	2
1142	PINCKNEY VLG	0	2	2	3	0	0	0	0	1	2	0	0	0	1	0	0
1141	PUTNAM TWP	1	1	2	3	0	0	0	0	3	3	0	0	2	2	0	0

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, March 05, 2013

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD		
1041	TYRONE TOWNSHIP	3	6	3	4	0	0	0	0	3	7	1	2	0	1	0	1
1131	UNADILLA TOWNSHIP	1	1	1	3	0	0	0	0	0	0	0	0	0	1	0	0
Total		34	46	66	140	0	0	0	0	32	70	4	10	8	12	4	11

# Sales Data (Residential/Condo Only) Report

Tuesday, March 05, 2013

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

2013 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2013	2012	2013	2012	2013	2012	2013	2012
185	163	\$183,308	\$152,328	\$33,912,125	\$24,829,622	900	1165

MONTHLY MEDIAN	
2013	2012
\$162,500	\$139,000