

Jurisdiction By Category (All Categories) Report

Tuesday, April 05, 2011

11:04:37 AM

LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR MARCH

2011 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS	
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
RES	424	488	235	273	179	197	81	92	129	149	53	52	1182	1433
CND	70	82	42	41	19	24	11	25	11	14	10	7	157	189
MUL	7	5	0	0	0	1	0	2	0	2	0	0	25	22
VAC	91	124	22	10	14	12	56	53	59	30	3	0	1267	1541
COM	36	18	1	1	0	0	13	11	5	3	0	0	188	186
Total	628	717	300	325	212	234	161	183	204	198	66	59	2819	3371

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2011	2010	2011	2010	2011	2010	2011
RES	\$86,907,323	\$109,986,214	\$25,951,368	\$32,280,301	\$132,500	\$145,000	133
CND	\$7,289,960	\$10,382,679	\$1,727,400	\$2,526,700	\$74,000	\$82,000	161
MUL	\$1,522,900	\$626,500	\$	\$67,280	\$	\$67,280	0
VAC	\$7,460,040	\$18,142,571	\$725,500	\$683,012	\$29,000	\$25,000	399
COM	\$5,032,200	\$3,617,900	\$	\$	\$	\$	0
Total	\$108,212,423	\$142,755,864	\$28,404,268	\$35,557,293			

Jurisdiction YTD By Month (Residential/Condo Only) Report

Tuesday, April 05, 2011

11:04:37 AM

LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR MARCH

2011 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2011	2010	DIFF	2011	2010	DIFF	2011	2010	DIFF
January	385	454	-15.2	148	149	-0.7	\$22,634,618	\$21,638,010	4.6
February	346	440	-21.4	132	157	-15.9	\$19,350,700	\$21,948,828	-11.8
March	494	570	-13.3	198	221	-10.4	\$27,678,768	\$34,807,001	-20.5
Total	1225	1464	-16.3	478	527	-9.3	\$69,664,086	\$78,393,839	-11.1

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2011	2010	DIFF	2011	2010	2011	2010
January	\$139,000	\$129,900	7.0	\$152,937	\$145,222	90	167
February	\$126,500	\$123,500	2.4	\$146,596	\$139,801	134	134
March	\$128,000	\$137,000	-6.6	\$139,792	\$157,498	134	103
Average	\$131,167	\$130,133	0.8	\$146,442	\$147,507	119.3	134.7

Jurisdiction By Price Range (Residential/Condo Only) Report

Tuesday, April 05, 2011

11:04:37 AM

LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR MARCH

2011 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	3	\$29,200	39
\$15,000	\$19,999	1	\$17,000	80
\$20,000	\$29,999	11	\$263,400	85
\$30,000	\$39,999	17	\$587,201	91
\$40,000	\$49,999	15	\$673,200	108
\$50,000	\$59,999	27	\$1,466,405	94
\$60,000	\$69,999	16	\$1,047,200	124
\$70,000	\$79,999	23	\$1,714,453	94
\$80,000	\$89,999	19	\$1,624,534	156
\$90,000	\$99,999	28	\$2,632,475	123
\$100,000	\$124,999	53	\$6,007,321	92
\$125,000	\$149,999	64	\$8,615,354	76
\$150,000	\$174,999	65	\$10,404,030	115
\$175,000	\$199,999	35	\$6,479,000	112
\$200,000	\$249,999	49	\$11,081,063	158
\$250,000	\$299,999	28	\$7,596,300	120
\$300,000	\$399,999	16	\$5,542,150	411
\$400,000	\$999,999	8	\$3,883,800	197
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, April 05, 2011

11:04:37 AM

LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR MARCH

2011 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	23	62	10	23	\$1,336,900	\$2,987,100	\$135,000	\$122,000	70	88
1122	BRIGHTON TOWNSHIP	49	121	22	48	\$3,436,300	\$8,116,204	\$127,500	\$149,251	188	121
1021	COHOCTAH TOWNSHIP	11	20	3	5	\$367,000	\$546,000	\$136,000	\$112,000	22	38
1011	CONWAY TOWNSHIP	11	29	3	6	\$325,000	\$769,151	\$90,000	\$95,075	200	237
1031	DEERFIELD TOWNSHIP	7	15	1	4	\$168,000	\$491,500	\$168,000	\$140,000	213	122
1052	FOWLERVILLE VLG	8	20	0	2	\$	\$124,300	n/a	\$62,150	n/a	135
1111	GENOA TOWNSHIP	53	143	26	50	\$3,598,980	\$7,869,880	\$91,790	\$125,500	165	133
1161	GREEN OAK TOWNSHIP	61	133	18	41	\$3,466,470	\$7,757,820	\$176,250	\$160,000	226	180
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	68	162	33	58	\$4,703,563	\$8,853,468	\$150,500	\$152,800	140	116
1051	HANDY TWP	10	20	3	12	\$235,024	\$1,134,529	\$90,124	\$93,562	77	90
1081	HARTLAND TOWNSHIP	35	86	13	35	\$1,866,300	\$5,724,400	\$145,900	\$145,900	76	102
1061	HOWELL CITY	17	50	6	27	\$446,000	\$2,492,300	\$75,000	\$72,500	66	101
1062	HOWELL TOWNSHIP	18	50	12	34	\$1,486,000	\$3,825,318	\$118,250	\$101,500	128	105
1091	IOSCO TOWNSHIP	6	11	2	6	\$74,500	\$689,321	\$37,250	\$119,460	44	65
1101	MARION TOWNSHIP	28	86	9	39	\$1,476,900	\$6,730,264	\$146,000	\$161,000	134	168
1071	OCEOLA TOWNSHIP	34	91	13	39	\$2,030,500	\$5,319,800	\$151,000	\$127,500	118	113
1142	PINCKNEY VLG	5	21	5	9	\$504,300	\$732,800	\$120,000	\$85,000	97	83
1141	PUTNAM TWP	18	36	8	15	\$791,501	\$1,958,801	\$91,000	\$125,500	97	129
1041	TYRONE TOWNSHIP	27	51	5	17	\$749,400	\$2,715,000	\$148,000	\$144,700	59	71
1131	UNADILLA TOWNSHIP	5	19	6	8	\$616,130	\$826,130	\$97,615	\$97,615	121	103

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	1	1	6	10	0	0	0	0	2	6	0	0	0	0	0	0
1122	BRIGHTON TOWNSHIP	1	1	8	15	0	0	1	1	3	13	0	0	0	3	0	1
1021	COHOCTAH TOWNSHIP	1	2	0	0	0	0	0	0	2	2	0	1	0	0	0	0
1011	CONWAY TOWNSHIP	1	3	1	1	0	0	0	0	1	2	0	0	0	0	0	0
1031	DEERFIELD TOWNSHIP	0	1	1	1	0	0	0	0	0	0	0	0	0	0	0	0
1052	FOWLERVILLE VLG	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0
1111	GENOA TOWNSHIP	7	18	9	16	0	0	0	0	6	11	2	3	1	1	1	1
1161	GREEN OAK TOWNSHIP	1	2	8	19	0	0	0	0	4	7	0	1	1	2	0	0
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	2	8	14	0	0	0	0	12	19	0	1	1	3	1	2
1051	HANDY TWP	1	3	0	3	0	0	0	0	1	3	0	0	1	3	0	0
1081	HARTLAND TOWNSHIP	1	3	6	13	0	0	0	0	3	11	0	0	0	3	1	1
1061	HOWELL CITY	1	1	0	7	0	0	0	0	2	7	0	0	0	0	0	0
1062	HOWELL TOWNSHIP	2	2	6	13	0	0	0	0	2	7	0	0	0	1	1	1
1091	IOSCO TOWNSHIP	2	2	0	4	0	0	0	0	0	0	0	0	0	0	0	0
1101	MARION TOWNSHIP	1	1	3	15	0	0	0	0	4	13	0	3	1	2	0	0
1071	OCEOLA TOWNSHIP	1	2	4	9	0	0	0	0	5	11	0	1	1	8	0	1
1142	PINCKNEY VLG	2	4	2	3	0	0	0	0	1	2	0	0	0	0	0	0
1141	PUTNAM TWP	4	5	1	5	0	0	0	0	2	3	0	0	1	1	0	0

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, April 05, 2011

11:04:37 AM

AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	1	1	2	7	0	0	0	0	1	3	0	1	1	2	0	1
1131	UNADILLA TOWNSHIP	3	1	1	2	0	0	0	0	2	2	0	0	0	0	0	0
Total		33	56	66	158	0	0	1	1	53	122	2	11	8	29	4	8

Sales Data (Residential/Condo Only) Report

Tuesday, April 05, 2011

11:04:37 AM

LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR MARCH

2011 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2011	2010	2011	2010	2011	2010	2011	2010
198	221	\$139,791	\$157,497	\$27,678,768	\$34,807,001	1339	1622

MONTHLY MEDIAN	
2011	2010
\$128,000	\$137,000