

# Jurisdiction By Category (All Categories) Report

Thursday, April 05, 2012

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## LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR MARCH

### 2012 REAL ESTATE MARKET TREND

CATEG ORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	389	424	237	235	190	179	66	81	92	129	43	53	1087	1182	198	231
CND	45	70	36	42	29	19	1	11	13	11	10	10	129	157	19	26
MUL	7	7	1	0	1	0	1	0	2	0	0	0	23	25	1	3
VAC	73	91	19	22	12	14	24	56	17	59	3	3	1057	1267	7	11
COM	15	36	1	1	1	0	13	13	8	5	0	0	156	188	0	3
Total	529	628	294	300	233	212	105	161	132	204	56	66	2452	2819	225	274

CATEG ORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2012	2011	2012	2011	2012	2011	
RES	\$76,299,083	\$86,907,323	\$31,883,491	\$25,951,368	\$153,500	\$132,500	103
CND	\$4,912,570	\$7,289,960	\$3,453,950	\$1,727,400	\$100,501	\$74,000	95
MUL	\$1,424,250	\$1,522,900	\$63,000	\$	\$63,000	\$	102
VAC	\$7,631,150	\$7,460,040	\$385,900	\$725,500	\$25,500	\$29,000	500
COM	\$1,098,900	\$5,032,200	\$425,000	\$	\$425,000	\$	1
Total	\$91,365,953	\$108,212,423	\$36,211,341	\$28,404,268			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

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## LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR MARCH

### 2012 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7
Total	1192	1225	-2.7	539	478	12.8	\$86,669,825	\$69,664,086	24.4

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2012	2011	DIFF	2012	2011	2012	2011
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134
Average	\$143,000	\$131,167	9.0	\$160,831	\$146,442	110.7	119.3

# Jurisdiction By Price Range (Residential/Condo Only) Report

Thursday, April 05, 2012

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR MARCH

## 2012 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	3	\$51,200	106
\$20,000	\$29,999	15	\$362,694	149
\$30,000	\$39,999	15	\$523,830	90
\$40,000	\$49,999	24	\$1,075,850	81
\$50,000	\$59,999	22	\$1,192,701	77
\$60,000	\$69,999	20	\$1,282,030	94
\$70,000	\$79,999	18	\$1,355,356	155
\$80,000	\$89,999	20	\$1,689,999	75
\$90,000	\$99,999	20	\$1,896,000	84
\$100,000	\$124,999	65	\$7,293,901	79
\$125,000	\$149,999	62	\$8,387,886	103
\$150,000	\$174,999	66	\$10,649,010	115
\$175,000	\$199,999	49	\$9,070,864	140
\$200,000	\$249,999	53	\$11,750,228	117
\$250,000	\$299,999	37	\$9,959,650	106
\$300,000	\$399,999	33	\$11,037,626	129
\$400,000	\$999,999	17	\$9,091,000	192
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Thursday, April 05, 2012

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## LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR MARCH

### 2012 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
		1121	BRIGHTON CITY	27	62	10	27	\$1,472,190	\$3,622,502	\$134,499	\$124,000
1122	BRIGHTON TOWNSHIP	39	110	14	51	\$3,411,051	\$10,719,990	\$227,050	\$185,500	80	128
1021	COHOCTAH TOWNSHIP	6	17	2	8	\$77,900	\$638,900	\$38,950	\$66,400	21	58
1011	CONWAY TOWNSHIP	9	26	4	7	\$594,900	\$1,225,900	\$112,500	\$115,000	178	127
1031	DEERFIELD TOWNSHIP	7	21	4	9	\$407,600	\$1,194,200	\$108,000	\$143,000	96	111
1052	FOWLerville VLG	10	19	4	8	\$178,730	\$440,630	\$47,450	\$56,250	182	163
1111	GENOA TOWNSHIP	52	127	28	56	\$5,399,399	\$11,086,205	\$167,000	\$165,000	74	102
1161	GREEN OAK TOWNSHIP	45	116	25	50	\$4,247,450	\$8,489,810	\$185,000	\$177,000	89	92
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	50	139	20	53	\$3,435,000	\$9,515,286	\$161,000	\$171,800	145	127
1051	HANDY TWP	7	27	3	17	\$254,000	\$1,614,078	\$85,000	\$93,000	88	79
1081	HARTLAND TOWNSHIP	30	81	21	42	\$4,898,500	\$8,479,715	\$197,000	\$167,550	119	98
1061	HOWELL CITY	23	72	13	26	\$1,089,299	\$2,469,776	\$67,000	\$73,000	81	153
1062	HOWELL TOWNSHIP	17	48	11	28	\$876,400	\$2,619,590	\$75,500	\$86,250	67	67
1091	IOSCO TOWNSHIP	5	18	8	12	\$1,025,821	\$1,474,721	\$132,450	\$114,500	98	96
1101	MARION TOWNSHIP	25	74	16	32	\$2,588,901	\$5,270,501	\$161,700	\$154,000	141	143
1071	OCEOLA TOWNSHIP	29	81	19	51	\$3,144,600	\$8,978,299	\$140,000	\$154,000	114	94
1142	PINCKNEY VLG	4	16	3	8	\$247,900	\$695,700	\$78,000	\$82,250	65	66
1141	PUTNAM TWP	25	54	6	18	\$703,000	\$2,559,100	\$119,000	\$133,250	109	154
1041	TYRONE TOWNSHIP	8	43	4	23	\$844,000	\$4,459,722	\$216,000	\$156,000	87	99
1131	UNADILLA TOWNSHIP	16	39	4	13	\$440,800	\$1,115,200	\$112,650	\$77,300	96	98

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	1	1	5	9	0	0	0	0	2	4	0	0	0	1	0	1
1122	BRIGHTON TOWNSHIP	2	1	9	25	0	1	0	0	3	11	0	0	0	2	0	2
1021	COHOCTAH TOWNSHIP	2	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0
1011	CONWAY TOWNSHIP	1	2	1	1	0	0	0	0	2	2	0	0	0	0	0	1
1031	DEERFIELD TOWNSHIP	1	1	1	2	0	0	0	0	1	1	0	0	0	0	0	0
1052	FOWLerville VLG	1	3	1	2	0	0	0	0	2	3	0	0	0	0	0	0
1111	GENOA TOWNSHIP	1	8	11	18	0	0	0	0	5	8	0	0	1	3	0	1
1161	GREEN OAK TOWNSHIP	5	2	12	20	0	0	0	0	6	13	0	0	1	2	1	2
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	4	5	15	0	0	0	0	5	16	0	0	2	2	1	2
1051	HANDY TWP	1	1	1	3	0	0	0	0	0	4	0	0	0	2	0	1
1081	HARTLAND TOWNSHIP	2	5	12	20	0	0	0	0	2	4	0	0	1	1	0	1
1061	HOWELL CITY	1	2	3	6	0	0	0	0	1	1	0	2	0	0	0	0
1062	HOWELL TOWNSHIP	6	1	2	6	0	0	0	0	1	4	1	1	1	4	0	1
1091	IOSCO TOWNSHIP	2	3	0	0	0	0	0	0	3	5	0	0	1	2	0	0
1101	MARION TOWNSHIP	2	3	8	14	0	0	0	0	2	6	0	1	1	1	0	3
1071	OCEOLA TOWNSHIP	4	10	9	21	0	0	0	0	3	6	0	2	0	1	0	1
1142	PINCKNEY VLG	1	4	1	1	0	0	0	0	0	2	0	0	1	1	0	0

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Thursday, April 05, 2012

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1141	PUTNAM TWP	1	1	2	6	0	0	0	0	1	4	0	0	2	2	0	0
1041	TYRONE TOWNSHIP	2	3	1	9	0	0	0	0	1	4	0	0	0	0	0	0
1131	UNADILLA TOWNSHIP	1	5	1	4	0	0	0	0	1	2	0	0	1	2	0	0
Total		39	61	85	183	0	1	0	0	41	100	1	6	12	26	2	16

# Sales Data (Residential/Condo Only) Report

Thursday, April 05, 2012

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR MARCH

2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2012	2011	2012	2011	2012	2011	2012	2011
219	198	\$161,358	\$139,791	\$35,337,441	\$27,678,768	1216	1339

MONTHLY MEDIAN	
2012	2011
\$139,999	\$128,000