

# Jurisdiction By Category (All Categories) Report

Tuesday, May 08, 2012

2:32:47 PM

## LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR APRIL

### 2012 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	413	382	256	220	162	177	52	65	109	108	70	55	1148	1233	182	212
CND	48	40	32	30	20	24	8	6	4	15	3	4	131	154	20	26
MUL	4	4	1	2	1	0	1	1	1	3	0	0	23	22	1	1
VAC	71	118	28	13	22	11	33	40	18	27	2	2	1067	1303	7	10
COM	16	20	2	0	2	0	1	7	1	8	0	0	168	193	0	3
Total	552	564	319	265	207	212	95	119	133	161	75	61	2537	2905	210	252

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2012	2011	2012	2011	2012	2011	
RES	\$93,440,778	\$81,065,541	\$29,861,402	\$30,031,666	\$152,750	\$149,000	121
CND	\$5,007,499	\$4,091,153	\$2,603,276	\$2,130,300	\$102,500	\$70,500	115
MUL	\$659,900	\$479,900	\$180,000	\$	\$180,000	\$	90
VAC	\$10,323,479	\$12,852,329	\$740,500	\$344,400	\$23,500	\$22,000	322
COM	\$5,276,100	\$1,489,800	\$587,500	\$	\$293,750	\$	906
Total	\$114,707,756	\$99,978,723	\$33,972,678	\$32,506,366			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Tuesday, May 08, 2012

2:32:47 PM

## LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR APRIL

### 2012 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7
April	461	422	9.2	182	201	-9.5	\$32,464,678	\$32,161,966	0.9
Total	1653	1647	0.4	721	679	6.2	\$119,134,503	\$101,826,052	17.0

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2012	2011	DIFF	2012	2011	2012	2011
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134
April	\$150,000	\$140,000	7.1	\$178,377	\$160,010	120	121
Average	\$144,750	\$133,375	8.5	\$165,218	\$149,834	113	119.8

# Jurisdiction By Price Range (Residential/Condo Only) Report

Tuesday, May 08, 2012

2:32:47 PM

LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR APRIL

## 2012 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	4	\$68,700	131
\$20,000	\$29,999	16	\$389,195	141
\$30,000	\$39,999	17	\$586,830	90
\$40,000	\$49,999	29	\$1,291,550	88
\$50,000	\$59,999	33	\$1,779,304	93
\$60,000	\$69,999	21	\$1,351,930	93
\$70,000	\$79,999	26	\$1,953,732	125
\$80,000	\$89,999	29	\$2,455,669	73
\$90,000	\$99,999	27	\$2,556,150	87
\$100,000	\$124,999	78	\$8,809,803	80
\$125,000	\$149,999	93	\$12,523,751	105
\$150,000	\$174,999	91	\$14,647,065	109
\$175,000	\$199,999	63	\$11,702,559	134
\$200,000	\$249,999	73	\$16,318,289	107
\$250,000	\$299,999	50	\$13,485,050	111
\$300,000	\$399,999	48	\$16,301,676	119
\$400,000	\$999,999	24	\$12,988,400	327
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, May 08, 2012

2:32:47 PM

**LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR APRIL**

**2012 REAL ESTATE MARKET TREND**

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	22	84	8	35	\$999,489	\$4,621,991	\$119,075	\$124,000	54	102
1122	BRIGHTON TOWNSHIP	46	156	15	66	\$3,052,550	\$13,772,540	\$160,000	\$184,000	70	115
1021	COHOCTAH TOWNSHIP	7	24	1	9	\$125,000	\$763,900	\$125,000	\$87,900	10	53
1011	CONWAY TOWNSHIP	7	33	2	9	\$193,200	\$1,419,100	\$96,600	\$115,000	21	103
1031	DEERFIELD TOWNSHIP	7	28	3	12	\$544,500	\$1,738,700	\$145,500	\$144,250	62	98
1052	FOWLERVILLE VLG	6	25	4	12	\$229,900	\$670,530	\$56,450	\$56,250	116	147
1111	GENOA TOWNSHIP	40	167	23	79	\$5,522,550	\$16,608,755	\$225,000	\$170,100	127	110
1161	GREEN OAK TOWNSHIP	57	173	15	66	\$3,235,200	\$11,800,160	\$187,000	\$177,000	95	92
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	68	207	24	77	\$4,383,983	\$13,899,269	\$169,500	\$171,000	309	184
1051	HANDY TWP	10	37	4	21	\$388,900	\$2,002,978	\$105,950	\$93,000	96	82
1081	HARTLAND TOWNSHIP	29	110	11	53	\$2,323,422	\$10,803,137	\$209,000	\$170,000	53	88
1061	HOWELL CITY	24	97	8	34	\$665,626	\$3,135,402	\$80,013	\$75,763	80	136
1062	HOWELL TOWNSHIP	17	64	9	37	\$1,152,511	\$3,772,101	\$125,000	\$99,900	97	74
1091	IOSCO TOWNSHIP	7	25	2	14	\$297,000	\$1,771,721	\$148,500	\$132,000	20	90
1101	MARION TOWNSHIP	31	105	13	45	\$2,049,652	\$7,320,153	\$150,500	\$152,500	79	125
1071	OCEOLA TOWNSHIP	25	106	16	67	\$2,529,394	\$11,507,693	\$150,000	\$152,000	59	85
1142	PINCKNEY VLG	9	25	2	10	\$333,000	\$1,028,700	\$166,500	\$82,250	43	61
1141	PUTNAM TWP	18	72	8	26	\$1,957,000	\$4,516,100	\$129,950	\$133,200	186	165
1041	TYRONE TOWNSHIP	27	70	10	33	\$2,196,301	\$6,656,023	\$219,950	\$178,000	81	93
1131	UNADILLA TOWNSHIP	4	43	4	17	\$285,500	\$1,400,700	\$52,750	\$69,000	263	137

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	4	2	3	12	0	0	0	0	0	3	0	0	1	2	0	1
1122	BRIGHTON TOWNSHIP	2	3	9	34	0	1	0	0	0	11	0	0	1	3	0	2
1021	COHOCTAH TOWNSHIP	0	1	0	1	0	0	0	0	1	1	0	0	0	0	0	0
1011	CONWAY TOWNSHIP	2	4	0	1	0	0	0	0	0	2	0	0	0	0	0	1
1031	DEERFIELD TOWNSHIP	0	1	1	3	0	0	0	0	1	2	0	0	1	1	0	0
1052	FOWLERVILLE VLG	1	4	1	3	0	0	0	0	2	5	0	0	0	0	0	0
1111	GENOA TOWNSHIP	4	8	12	30	0	0	0	0	5	13	0	0	0	3	1	2
1161	GREEN OAK TOWNSHIP	1	3	6	26	0	0	0	0	3	17	0	0	1	3	1	3
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	1	5	11	26	0	0	0	0	6	22	0	0	1	3	1	3
1051	HANDY TWP	1	2	1	4	0	0	0	0	1	5	0	0	2	0	0	1
1081	HARTLAND TOWNSHIP	4	5	5	25	0	0	0	0	2	6	0	0	0	1	0	1
1061	HOWELL CITY	5	2	1	7	0	0	0	0	1	2	1	3	0	0	0	0
1062	HOWELL TOWNSHIP	0	1	7	13	0	0	0	0	2	6	0	1	0	4	0	1
1091	IOSCO TOWNSHIP	1	3	0	0	0	0	0	0	0	5	0	0	0	2	1	1
1101	MARION TOWNSHIP	4	7	2	16	0	0	0	0	3	9	1	2	0	1	0	3
1071	OCEOLA TOWNSHIP	2	10	7	28	0	0	0	0	2	8	0	2	2	3	2	3
1142	PINCKNEY VLG	2	6	0	1	0	0	0	0	0	2	0	0	0	1	0	0
1141	PUTNAM TWP	2	1	3	9	0	0	0	0	2	6	1	1	0	2	0	0

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, May 08, 2012

2:32:47 PM

AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	1	4	6	15	0	0	0	0	2	6	0	0	0	0	0	0
1131	UNADILLA TOWNSHIP	3	8	0	4	0	0	0	0	1	3	0	0	0	2	0	0
Total		40	80	75	258	0	1	0	0	34	134	3	9	7	33	6	22

# Sales Data (Residential/Condo Only) Report

Tuesday, May 08, 2012

2:32:47 PM

LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR APRIL

2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2012	2011	2012	2011	2012	2011	2012	2011
182	201	\$178,377	\$160,009	\$32,464,678	\$32,161,966	1279	1387

MONTHLY MEDIAN	
2012	2011
\$150,000	\$140,000