

Jurisdiction By Category (All Categories) Report

Tuesday, May 07, 2013

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LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR APRIL

2013 REAL ESTATE MARKET TREND

| CATEGORY | LISTINGS RECEIVED | | PENDING | | SALES | | EXPIRED | | WITHDRAWN | | BOM | | ON-MARKET LISTINGS | | SHORT SALE LISTINGS | |
|----------|-------------------|------|---------|------|-------|------|---------|------|-----------|------|------|------|--------------------|------|---------------------|------|
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| RES | 387 | 413 | 248 | 256 | 226 | 162 | 48 | 52 | 122 | 109 | 46 | 70 | 918 | 1148 | 71 | 182 |
| CND | 56 | 48 | 40 | 32 | 32 | 20 | 3 | 8 | 10 | 4 | 4 | 3 | 98 | 131 | 8 | 20 |
| MUL | 0 | 4 | 0 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 12 | 23 | 0 | 1 |
| VAC | 87 | 71 | 32 | 28 | 26 | 22 | 29 | 33 | 37 | 18 | 5 | 2 | 993 | 1067 | 5 | 7 |
| COM | 12 | 16 | 2 | 2 | 2 | 2 | 6 | 1 | 5 | 1 | 1 | 0 | 142 | 168 | 2 | 0 |
| Total | 542 | 552 | 322 | 319 | 289 | 207 | 87 | 95 | 175 | 133 | 56 | 75 | 2163 | 2537 | 86 | 210 |

| CATEGORY | LISTING VOLUME (Based on Original List Price) | | SALES VOLUME (Based on Sales Greater Than \$1.00) | | MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00) | | AVG DOM (Closed Sales) |
|----------|--|---------------|--|--------------|---|-----------|---------------------------|
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | |
| RES | \$95,224,461 | \$93,440,778 | \$43,035,156 | \$29,861,402 | \$170,500 | \$152,750 | 100 |
| CND | \$6,767,430 | \$5,007,499 | \$4,036,744 | \$2,603,276 | \$128,500 | \$102,500 | 62 |
| MUL | \$ | \$659,900 | \$247,300 | \$180,000 | \$63,000 | \$180,000 | 107 |
| VAC | \$7,493,296 | \$10,323,479 | \$2,404,150 | \$740,500 | \$49,750 | \$23,500 | 484 |
| COM | \$2,236,700 | \$5,276,100 | \$760,000 | \$587,500 | \$380,000 | \$293,750 | 234 |
| Total | \$111,721,887 | \$114,707,756 | \$50,483,350 | \$33,972,678 | | | |

Jurisdiction YTD By Month (Residential/Condo Only) Report

Tuesday, May 07, 2013

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR APRIL

2013 REAL ESTATE MARKET TREND

| MONTH | LISTINGS | | | SALES | | | SALES VOLUME | | |
|----------|----------|------|------|-------|------|-------|---------------|---------------|------|
| | 2013 | 2012 | DIFF | 2013 | 2012 | DIFF | 2013 | 2012 | DIFF |
| January | 404 | 393 | 2.8 | 203 | 157 | 29.3 | \$35,473,358 | \$26,502,762 | 33.8 |
| February | 332 | 365 | -9.0 | 185 | 163 | 13.5 | \$33,912,125 | \$24,829,622 | 36.6 |
| March | 438 | 434 | 0.9 | 192 | 219 | -12.3 | \$35,222,318 | \$35,337,441 | -0.3 |
| April | 443 | 461 | -3.9 | 258 | 182 | 41.8 | \$47,071,900 | \$32,464,678 | 45.0 |
| Total | 1617 | 1653 | -2.2 | 838 | 721 | 16.2 | \$151,679,701 | \$119,134,503 | 27.3 |

| MONTH | MEDIAN SALE PRICE | | | AVG SALE PRICE | | AVG DOM & YTD TOTAL AVERAGE | |
|----------|-------------------|-----------|------|----------------|-----------|-----------------------------|------|
| | 2013 | 2012 | DIFF | 2013 | 2012 | 2013 | 2012 |
| January | \$149,950 | \$150,000 | 0.0 | \$175,611 | \$168,807 | 96 | 138 |
| February | \$162,500 | \$139,000 | 16.9 | \$183,309 | \$152,329 | 105 | 93 |
| March | \$155,000 | \$139,999 | 10.7 | \$183,450 | \$161,358 | 79 | 101 |
| April | \$164,900 | \$150,000 | 9.9 | \$182,449 | \$178,377 | 95 | 120 |
| Average | \$158,088 | \$144,750 | 9.2 | \$181,205 | \$165,218 | 93.8 | 113 |

Jurisdiction By Price Range (Residential/Condo Only) Report

Tuesday, May 07, 2013

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR APRIL

2013 REAL ESTATE MARKET TREND

| PRICE RANGE LOW | PRICE RANGE HIGH | YTD SALES | YTD VOLUME | AVG DOM |
|-----------------|------------------|-----------|--------------|---------|
| \$1 | \$1 | 1 | \$ | 19 |
| \$2 | \$1,999 | 0 | \$ | 0 |
| \$2,000 | \$14,999 | 0 | \$ | 0 |
| \$15,000 | \$19,999 | 0 | \$ | 0 |
| \$20,000 | \$29,999 | 6 | \$163,600 | 65 |
| \$30,000 | \$39,999 | 10 | \$354,599 | 73 |
| \$40,000 | \$49,999 | 15 | \$672,355 | 78 |
| \$50,000 | \$59,999 | 17 | \$934,058 | 77 |
| \$60,000 | \$69,999 | 22 | \$1,429,116 | 62 |
| \$70,000 | \$79,999 | 29 | \$2,121,973 | 83 |
| \$80,000 | \$89,999 | 26 | \$2,193,657 | 83 |
| \$90,000 | \$99,999 | 32 | \$3,006,699 | 84 |
| \$100,000 | \$124,999 | 76 | \$8,619,954 | 100 |
| \$125,000 | \$149,999 | 126 | \$17,132,745 | 109 |
| \$150,000 | \$174,999 | 125 | \$20,001,270 | 92 |
| \$175,000 | \$199,999 | 91 | \$16,879,268 | 81 |
| \$200,000 | \$249,999 | 104 | \$23,180,058 | 103 |
| \$250,000 | \$299,999 | 71 | \$19,233,251 | 105 |
| \$300,000 | \$399,999 | 58 | \$19,952,877 | 83 |
| \$400,000 | \$999,999 | 27 | \$13,029,221 | 103 |
| \$1,000,000 | \$1,999,999 | 2 | \$2,775,000 | 273 |
| \$2,000,000 | \$99,999,999 | 0 | \$ | 0 |

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, May 07, 2013

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR APRIL

2013 REAL ESTATE MARKET TREND

| AREA | AREA NAME | # OF LISTINGS RECEIVED | | # OF SALES | | SALES VOLUME | | MEDIAN SALE PRICE | | AVG DOM | |
|------|--------------------|------------------------|-----|------------|-----|--------------|--------------|-------------------|-----------|---------|-----|
| | | MONTH | YTD | MONTH | YTD | MONTH | YTD | MONTH | YTD | MONTH | YTD |
| 1121 | BRIGHTON CITY | 18 | 78 | 20 | 54 | \$3,218,387 | \$7,898,422 | \$157,450 | \$146,000 | 67 | 72 |
| 1122 | BRIGHTON TOWNSHIP | 41 | 165 | 24 | 77 | \$5,828,778 | \$19,080,539 | \$253,950 | \$238,416 | 94 | 85 |
| 1021 | COHOCTAH TOWNSHIP | 8 | 25 | 6 | 11 | \$660,098 | \$1,048,478 | \$107,644 | \$89,288 | 119 | 96 |
| 1011 | CONWAY TOWNSHIP | 8 | 28 | 8 | 15 | \$1,154,259 | \$2,274,454 | \$145,500 | \$156,000 | 106 | 95 |
| 1031 | DEERFIELD TOWNSHIP | 8 | 21 | 4 | 13 | \$959,000 | \$2,041,400 | \$236,500 | \$115,000 | 119 | 101 |
| 1052 | FOWLERVILLE VLG | 4 | 16 | 2 | 8 | \$167,500 | \$719,000 | \$83,750 | \$93,250 | 88 | 128 |
| 1111 | GENOA TOWNSHIP | 45 | 173 | 23 | 85 | \$5,355,881 | \$17,775,064 | \$201,250 | \$178,000 | 87 | 78 |
| 1161 | GREEN OAK TOWNSHIP | 41 | 165 | 22 | 75 | \$4,195,200 | \$16,760,074 | \$206,250 | \$190,000 | 132 | 112 |
| 1171 | GREGORY | 0 | 0 | 0 | 0 | \$ | \$ | n/a | n/a | n/a | n/a |
| 1151 | HAMBURG TOWNSHIP | 52 | 196 | 27 | 95 | \$5,335,432 | \$19,122,007 | \$194,000 | \$184,900 | 142 | 104 |
| 1051 | HANDY TWP | 14 | 48 | 5 | 22 | \$537,475 | \$2,985,920 | \$120,000 | \$128,782 | 75 | 185 |
| 1081 | HARTLAND TOWNSHIP | 29 | 110 | 24 | 60 | \$4,307,800 | \$10,483,183 | \$169,500 | \$173,000 | 98 | 102 |
| 1061 | HOWELL CITY | 14 | 70 | 13 | 35 | \$1,707,513 | \$4,228,602 | \$127,000 | \$119,000 | 89 | 96 |
| 1062 | HOWELL TOWNSHIP | 19 | 69 | 12 | 41 | \$1,385,000 | \$4,392,508 | \$121,000 | \$105,000 | 47 | 68 |
| 1091 | IOSCO TOWNSHIP | 7 | 36 | 4 | 18 | \$806,689 | \$2,757,434 | \$203,844 | \$155,250 | 31 | 78 |
| 1101 | MARION TOWNSHIP | 38 | 131 | 29 | 71 | \$5,363,915 | \$12,944,659 | \$162,035 | \$161,960 | 103 | 101 |
| 1071 | OCEOLA TOWNSHIP | 38 | 103 | 13 | 65 | \$2,584,320 | \$11,368,420 | \$180,000 | \$159,900 | 68 | 81 |
| 1142 | PINCKNEY VLG | 7 | 21 | 6 | 18 | \$722,000 | \$1,964,910 | \$121,500 | \$115,750 | 111 | 120 |
| 1141 | PUTNAM TWP | 19 | 66 | 4 | 24 | \$703,500 | \$4,446,724 | \$189,250 | \$162,500 | 41 | 82 |
| 1041 | TYRONE TOWNSHIP | 21 | 66 | 10 | 39 | \$1,767,253 | \$8,092,503 | \$164,950 | \$197,000 | 72 | 85 |
| 1131 | UNADILLA TOWNSHIP | 12 | 29 | 2 | 12 | \$311,900 | \$1,295,400 | \$155,950 | \$155,900 | 22 | 82 |

| AREA | AREA NAME | CASH SALES | | CONV SALES | | CTEM SALES | | EXCHG | | FHA | | LC | | OTHER | | VA SALES | |
|------|--------------------|------------|-----|------------|-----|------------|-----|-------|-----|-----|-----|-----|-----|-------|-----|----------|-----|
| | | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD |
| 1121 | BRIGHTON CITY | 2 | 6 | 5 | 14 | 0 | 0 | 0 | 0 | 6 | 10 | 0 | 1 | 0 | 0 | 0 | 0 |
| 1122 | BRIGHTON TOWNSHIP | 1 | 5 | 15 | 43 | 0 | 0 | 0 | 0 | 5 | 11 | 0 | 1 | 1 | 2 | 0 | 3 |
| 1021 | COHOCTAH TOWNSHIP | 3 | 4 | 1 | 3 | 0 | 0 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 1 | 1 | 1 |
| 1011 | CONWAY TOWNSHIP | 1 | 2 | 3 | 5 | 0 | 0 | 0 | 0 | 2 | 4 | 0 | 0 | 0 | 0 | 1 | 1 |
| 1031 | DEERFIELD TOWNSHIP | 0 | 2 | 2 | 3 | 0 | 0 | 0 | 0 | 0 | 3 | 1 | 1 | 0 | 3 | 0 | 0 |
| 1052 | FOWLERVILLE VLG | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 |
| 1111 | GENOA TOWNSHIP | 1 | 5 | 15 | 42 | 0 | 1 | 0 | 0 | 0 | 13 | 1 | 1 | 2 | 3 | 0 | 1 |
| 1161 | GREEN OAK TOWNSHIP | 4 | 5 | 9 | 28 | 0 | 0 | 0 | 0 | 3 | 11 | 1 | 4 | 0 | 2 | 0 | 2 |
| 1171 | GREGORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1151 | HAMBURG TOWNSHIP | 3 | 8 | 10 | 49 | 0 | 0 | 0 | 0 | 7 | 16 | 0 | 1 | 1 | 2 | 2 | 4 |
| 1051 | HANDY TWP | 1 | 6 | 0 | 7 | 0 | 0 | 0 | 0 | 1 | 3 | 0 | 0 | 1 | 2 | 0 | 0 |
| 1081 | HARTLAND TOWNSHIP | 5 | 5 | 11 | 19 | 0 | 0 | 0 | 0 | 4 | 8 | 0 | 1 | 0 | 2 | 3 | 6 |
| 1061 | HOWELL CITY | 2 | 3 | 7 | 12 | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 2 | 1 | 1 |
| 1062 | HOWELL TOWNSHIP | 1 | 2 | 5 | 14 | 1 | 1 | 0 | 0 | 2 | 6 | 0 | 0 | 2 | 2 | 1 | 2 |
| 1091 | IOSCO TOWNSHIP | 1 | 2 | 2 | 7 | 0 | 0 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 1 |
| 1101 | MARION TOWNSHIP | 5 | 11 | 11 | 33 | 0 | 0 | 0 | 0 | 8 | 0 | 2 | 1 | 1 | 1 | 1 | 1 |
| 1071 | OCEOLA TOWNSHIP | 1 | 7 | 8 | 26 | 0 | 0 | 0 | 0 | 2 | 17 | 1 | 1 | 1 | 2 | 0 | 2 |
| 1142 | PINCKNEY VLG | 1 | 1 | 4 | 7 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 1 | 2 | 0 | 0 |
| 1141 | PUTNAM TWP | 1 | 1 | 3 | 9 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 0 | 2 | 0 | 0 |

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, May 07, 2013

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| AREA | AREA NAME | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD |
|-------|-------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1041 | TYRONE TOWNSHIP | 1 | 3 | 5 | 11 | 0 | 0 | 0 | 0 | 1 | 10 | 0 | 2 | 0 | 2 | 0 | 1 |
| 1131 | UNADILLA TOWNSHIP | 0 | 1 | 1 | 5 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 0 | 0 |
| Total | | 36 | 80 | 117 | 338 | 1 | 2 | 0 | 0 | 36 | 144 | 4 | 16 | 10 | 32 | 10 | 26 |

Sales Data (Residential/Condo Only) Report

Tuesday, May 07, 2013

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR APRIL

2013 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

| # OF RESIDENTIAL UNITS SOLD | | AVERAGE SELLING PRICE | | DOLLAR VOLUME OF SALES | | # OF RESIDENTIAL UNITS AVAILABLE | |
|-----------------------------|------|-----------------------|-----------|------------------------|--------------|----------------------------------|------|
| 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| 258 | 182 | \$182,449 | \$178,377 | \$47,071,900 | \$32,464,678 | 1016 | 1279 |

| MONTHLY MEDIAN | |
|----------------|-----------|
| 2013 | 2012 |
| \$164,900 | \$150,000 |