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### LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR MAY

CATEG	LIST	INGS	DENI	PENDING		ES	EXP]	משם.	WITHI	דעועו ע כור	ВС	M.	ON-MARKET		SHORT SALE	
ORY	RECE	IVED	PENL	JING	SALI	EO	EAF	LKED	WIIII	KAWIN	ВС	/I*I	LIST	INGS	LIST	INGS
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	445	454	280	216	208	189	35	38	102	135	58	51	1202	1307	181	221
CND	52	49	25	34	32	20	8	7	12	14	6	6	138	153	20	24
MUL	3	3	4	0	3	1	2	1	0	0	2	1	25	25	1	1
VAC	100	74	22	21	18	13	15	25	37	97	8	2	1087	1224	7	12
COM	18	9	3	3	1	2	10	5	4	6	1	0	166	185	0	3
Total	618	589	334	274	262	225	70	76	155	252	75	60	2618	2894	209	261

CATEG	LISTING	G VOLUME	SALES	VOLUME	MEDIAN S	ALE PRICE	AVG DOM
ORY	(Based on Origin	nal List Price)	(Based on Sales Gr	reater Than \$1.00)	(Based on Sales Gr	(Closed Sales)	
	2012	2011	2012	2011	2012	2011	2012
RES	\$98,831,024	\$98,330,987	\$36,219,153	\$30,494,354	\$154,500	\$139,590	93
CND	\$7,169,999	\$4,992,050	\$3,369,950	\$2,328,830	\$104,950	\$101,000	105
MUL	\$749,900	\$394,800	\$173,852	\$300,000	\$39,000	\$300,000	351
VAC	\$10,454,340	\$9,181,219	\$1,138,550	\$551,300	\$36,200	\$15,000	335
COM	\$3,813,900	\$1,142,900	\$35,000	\$310,000	\$35,000	\$155,000	684
Total	\$121,019,163	\$114,041,956	\$40,936,505	\$33,984,484			

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### LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR MAY

MONTH		LISTINGS			SALES		SALES VOLUME				
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF		
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1		
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3		
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7		
April	461	422	9.2	182	201	-9.5	\$32,464,678	\$32,161,966	0.9		
May	497	503	-1.2	240	209	14.8	\$39,589,103	\$32,823,184	20.6		
Total	2150	2150	0.0	961	888	8.2	\$158,723,606	\$134,649,236	17.9		

MONTH	MEDIA	AN SALE PRICE		AVG SAL	E PRICE	AVG DOM & YTD TOTAL AVERAGE		
	2012	2011	DIFF	2012	2011	2012	2011	
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90	
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134	
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134	
April	\$150,000	\$140,000	7.1	\$178,377	\$160,010	120	121	
May	\$149,450	\$132,500	12.8	\$164,955	\$157,049	95	117	
Average	\$145,690	\$133,200	9.4	\$165,165	\$151,277	109.4	119.2	

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# LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR MAY

DDIGE DANGE LOW	DD TOE DANGE WEGH	YTD	WED HOLLDA	AVG
PRICE RANGE LOW	PRICE RANGE HIGH	SALES	YTD VOLUME	DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	1	\$9,900	20
\$15,000	\$19,999	5	\$83,700	105
\$20,000	\$29,999	22	\$554,995	125
\$30,000	\$39,999	23	\$790,789	116
\$40,000	\$49,999	34	\$1,526,050	91
\$50,000	\$59,999	39	\$2,106,734	89
\$60,000	\$69,999	30	\$1,928,512	103
\$70,000	\$79,999	44	\$3,307,818	106
\$80,000	\$89,999	32	\$2,709,569	83
\$90,000	\$99,999	32	\$3,024,050	93
\$100,000	\$124,999	106	\$11,889,517	82
\$125,000	\$149,999	130	\$17,664,647	101
\$150,000	\$174,999	113	\$18,103,591	103
\$175,000	\$199,999	85	\$15,821,383	120
\$200,000	\$249,999	106	\$23,711,898	105
\$250,000	\$299,999	72	\$19,474,850	100
\$300,000	\$399,999	58	\$19,609,176	125
\$400,000	\$999,999	31	\$16,547,077	277
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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### LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR MAY

		# OF LISTIN	GS RECEIVED	# OF	SALES	SALES	VOLUME	MEDIAN SA	ALE PRICE	AVG D	MC
AREA	AREA NAME	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	41	125	16	51	\$1,651,109	\$6,273,100	\$90,950	\$119,900	105	103
1122	BRIGHTON TOWNSHIP	51	206	22	88	\$4,545,450	\$18,317,990	\$193,500	\$186,150	116	115
1021	COHOCTAH TOWNSHIP	3	27	1	10	\$60,900	\$824,800	\$60,900	\$74,400	202	68
1011	CONWAY TOWNSHIP	12	45	5	14	\$647,350	\$2,066,450	\$100,000	\$115,000	88	98
1031	DEERFIELD TOWNSHIP	8	36	3	15	\$293,500	\$2,032,200	\$104,500	\$141,000	159	110
1052	FOWLERVILLE VLG	10	35	1	13	\$115,000	\$785,530	\$115,000	\$61,500	24	138
1111	GENOA TOWNSHIP	65	233	36	115	\$7,443,900	\$24,052,655	\$184,500	\$175,000	96	105
1161	GREEN OAK TOWNSHIP	50	223	19	85	\$3,363,726	\$15,163,886	\$192,000	\$179,000	80	89
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	58	265	34	111	\$5,137,634	\$19,036,903	\$148,000	\$157,900	94	156
1051	HANDY TWP	8	45	4	25	\$538,300	\$2,541,278	\$136,150	\$99,500	98	84
1081	HARTLAND TOWNSHIP	23	133	10	63	\$2,156,709	\$12,959,846	\$235,204	\$196,000	52	83
1061	HOWELL CITY	23	120	12	46	\$1,226,301	\$4,361,703	\$95,250	\$75,800	60	116
1062	HOWELL TOWNSHIP	17	81	7	45	\$874,400	\$4,721,001	\$118,500	\$99,900	64	74
1091	IOSCO TOWNSHIP	8	33	0	14	\$	\$1,771,721	n/a	\$132,000	n/a	90
1101	MARION TOWNSHIP	31	136	12	57	\$2,196,599	\$9,516,752	\$185,000	\$155,500	114	123
1071	OCEOLA TOWNSHIP	40	146	20	87	\$3,430,668	\$14,929,361	\$145,000	\$150,000	111	91
1142	PINCKNEY VLG	3	28	5	15	\$830,817	\$1,859,517	\$123,500	\$112,316	147	90
1141	PUTNAM TWP	16	88	13	39	\$2,449,000	\$6,965,100	\$180,000	\$145,000	109	146
1041	TYRONE TOWNSHIP	23	93	14	47	\$2,089,407	\$8,745,430	\$141,400	\$171,000	66	85
1131	UNADILLA TOWNSHIP	7	50	6	23	\$538,333	\$1,939,033	\$63,775	\$67,000	87	124

		C	ASH SALES	CC	ONV SALES	C'.	TEM SALES		EXCHG		FHA		LC		OTHER		VA SALES
AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	2	4	4	16	0	0	0	0	0	3	1	1	0	2	0	1
1122	BRIGHTON TOWNSHIP	5	8	12	46	0	1	0	0	3	14	0	0	0	3	0	2
1021	COHOCTAH TOWNSHIP	1	1	0	1	0	0	0	0	0	1	0	0	0	0	0	0
1011	CONWAY TOWNSHIP	0	4	2	3	0	0	0	0	0	2	0	0	2	2	1	2
1031	DEERFIELD TOWNSHIP	2	3	1	4	0	0	0	0	0	2	0	0	0	1	0	0
1052	FOWLERVILLE VLG	1	1	0	3	0	0	0	0	0	5	0	0	0	0	0	0
1111	GENOA TOWNSHIP	3	11	14	44	0	0	0	0	7	20	0	0	0	3	1	3
1161	GREEN OAK TOWNSHIP	3	3	8	34	0	0	0	0	2	19	1	1	2	5	2	5
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	3	8	10	36	0	0	0	0	5	27	1	1	2	5	0	3
1051	HANDY TWP	2	4	1	5	0	0	0	0	0	5	0	0	0	2	0	1
1081	HARTLAND TOWNSHIP	2	5	6	31	0	0	0	0	2	8	0	0	0	1	0	1
1061	HOWELL CITY	6	2	1	8	0	0	0	0	3	5	1	4	1	1	0	0
1062	HOWELL TOWNSHIP	1	2	3	17	0	0	0	0	0	6	0	1	0	4	0	1
1091	IOSCO TOWNSHIP	0	3	0	0	0	0	0	0	0	5	0	0	0	2	0	1
1101	MARION TOWNSHIP	2	7	4	20	0	0	0	0	3	12	1	3	1	2	0	3
1071	OCEOLA TOWNSHIP	4	14	9	37	0	0	0	0	3	11	0	2	0	3	1	4
1142	PINCKNEY VLG	1	1	1	2	0	0	0	0	1	3	0	0	0	1	0	0
1141	PUTNAM TWP	1	2	5	14	0	0	0	0	1	7	0	1	0	2	1	1

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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AREA	AREA NAME	MTD	YTD														
1041	TYRONE TOWNSHIP	3	4	5	20	0	0	0	0	4	10	0	0	2	2	0	0
1131	UNADILLA TOWNSHIP	1	1	1	5	0	0	0	0	1	4	0	0	0	2	0	0
Total		43	88	87	346	0	1	0	0	35	169	5	14	10	43	6	28

## Sales Data (Residential/Condo Only) Report

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR MAY 2012 REAL ESTATE MARKET TREND

### COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RES	SIDENTIAL		LLING PRICE	DOLLAR VOLU	ME OF CALEC	# OF RESIDENTIAL			
UNITS	SOLD	AVERAGE SEI	ILING PRICE	DOLLAR VOLO	ME OF SALES	UNITS AV	/AILABLE		
2012	2011	2012	2011	2012	2011	2012	2011		
240	209	\$164,954	\$157,048	\$39,589,103	\$32,823,184	1340	1460		

MONTHLY	MEDIAN
2012	2011
\$149,450	\$132,500