

# Jurisdiction By Category (All Categories) Report

Thursday, June 06, 2013

10:51:58 AM

## LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR MAY

### 2013 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
RES	530	445	315	280	220	208	27	35	114	102	52	58	1006	1202	62	181
CND	45	52	45	25	36	32	0	8	13	12	8	6	86	138	7	20
MUL	0	3	1	4	0	3	0	2	1	0	0	2	11	25	0	1
VAC	91	100	37	22	30	18	37	15	24	37	3	8	976	1087	5	7
COM	17	18	8	3	6	1	9	10	3	4	1	1	143	166	3	0
Total	683	618	406	334	292	262	73	70	155	155	64	75	2222	2618	77	209

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2013	2012	2013	2012	2013	2012	
RES	\$128,890,250	\$98,831,024	\$47,744,861	\$36,219,153	\$193,250	\$154,500	86
CND	\$6,030,765	\$7,169,999	\$4,546,000	\$3,369,950	\$107,000	\$104,950	74
MUL	\$	\$749,900	\$	\$173,852	\$	\$39,000	0
VAC	\$8,711,590	\$10,454,340	\$1,261,299	\$1,138,550	\$31,500	\$36,200	584
COM	\$5,757,300	\$3,813,900	\$2,010,000	\$35,000	\$262,500	\$35,000	226
Total	\$149,389,905	\$121,019,163	\$55,562,160	\$40,936,505			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Thursday, June 06, 2013

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR MAY

## 2013 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2013	2012	DIFF	2013	2012	DIFF	2013	2012	DIFF
January	404	393	2.8	203	157	29.3	\$35,473,358	\$26,502,762	33.8
February	332	365	-9.0	185	163	13.5	\$33,912,125	\$24,829,622	36.6
March	438	434	0.9	192	219	-12.3	\$35,222,318	\$35,337,441	-0.3
April	443	461	-3.9	258	182	41.8	\$47,071,900	\$32,464,678	45.0
May	575	497	15.7	256	240	6.7	\$52,290,861	\$39,589,103	32.1
Total	2192	2150	2.0	1094	961	13.8	\$203,970,562	\$158,723,606	28.5

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2013	2012	DIFF	2013	2012	2013	2012
January	\$149,950	\$150,000	0.0	\$175,611	\$168,807	96	138
February	\$162,500	\$139,000	16.9	\$183,309	\$152,329	105	93
March	\$155,000	\$139,999	10.7	\$183,450	\$161,358	79	101
April	\$164,900	\$150,000	9.9	\$182,449	\$178,377	95	120
May	\$181,450	\$149,450	21.4	\$204,261	\$164,955	85	95
Average	\$162,760	\$145,690	11.7	\$185,816	\$165,165	92	109.4

# Jurisdiction By Price Range (Residential/Condo Only) Report

Thursday, June 06, 2013

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR MAY

## 2013 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	1	\$	19
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	0	\$	0
\$20,000	\$29,999	6	\$163,600	65
\$30,000	\$39,999	11	\$389,599	67
\$40,000	\$49,999	19	\$855,355	75
\$50,000	\$59,999	22	\$1,217,058	81
\$60,000	\$69,999	27	\$1,758,116	63
\$70,000	\$79,999	37	\$2,725,373	82
\$80,000	\$89,999	33	\$2,784,207	74
\$90,000	\$99,999	43	\$4,038,258	81
\$100,000	\$124,999	92	\$10,393,605	115
\$125,000	\$149,999	152	\$20,687,875	106
\$150,000	\$174,999	160	\$25,643,098	88
\$175,000	\$199,999	118	\$21,902,918	80
\$200,000	\$249,999	154	\$34,343,703	100
\$250,000	\$299,999	96	\$26,102,066	97
\$300,000	\$399,999	78	\$26,728,212	73
\$400,000	\$999,999	44	\$21,962,419	96
\$1,000,000	\$1,999,999	2	\$2,775,000	273
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Thursday, June 06, 2013

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**LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR MAY**

## 2013 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	17	95	15	69	\$2,630,805	\$10,529,227	\$159,900	\$147,000	68	71
1122	BRIGHTON TOWNSHIP	42	207	23	100	\$5,914,635	\$24,995,174	\$245,455	\$241,950	119	93
1021	COHOCTAH TOWNSHIP	9	34	4	15	\$515,500	\$1,563,978	\$100,000	\$95,500	114	101
1011	CONWAY TOWNSHIP	9	37	2	17	\$376,500	\$2,650,954	\$188,250	\$157,000	101	96
1031	DEERFIELD TOWNSHIP	10	30	2	15	\$173,159	\$2,214,559	\$86,579	\$105,000	19	90
1052	FOWLERVILLE VLG	6	22	2	10	\$295,700	\$1,014,700	\$147,850	\$101,500	41	111
1111	GENOA TOWNSHIP	62	235	24	109	\$6,323,850	\$24,098,914	\$239,950	\$191,000	41	70
1161	GREEN OAK TOWNSHIP	52	217	33	109	\$8,280,283	\$25,540,257	\$247,000	\$209,000	74	100
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	83	280	39	134	\$8,737,091	\$27,859,098	\$215,000	\$191,450	76	96
1051	HANDY TWP	12	60	4	26	\$507,673	\$3,493,593	\$133,836	\$128,782	263	197
1081	HARTLAND TOWNSHIP	38	148	23	83	\$4,830,200	\$15,313,383	\$205,000	\$178,000	96	100
1061	HOWELL CITY	25	95	11	46	\$1,454,800	\$5,683,402	\$118,500	\$118,750	97	96
1062	HOWELL TOWNSHIP	24	92	14	55	\$1,615,950	\$6,008,458	\$107,000	\$105,000	52	64
1091	IOSCO TOWNSHIP	14	50	2	20	\$340,287	\$3,097,721	\$170,143	\$162,300	83	79
1101	MARION TOWNSHIP	48	180	21	92	\$3,731,248	\$16,675,907	\$185,000	\$166,900	102	101
1071	OCEOLA TOWNSHIP	53	156	9	74	\$1,515,085	\$12,883,505	\$159,000	\$159,450	75	80
1142	PINCKNEY VLG	9	30	6	24	\$721,744	\$2,686,654	\$138,250	\$126,750	113	118
1141	PUTNAM TWP	18	84	9	33	\$1,948,850	\$6,395,574	\$205,000	\$171,400	111	90
1041	TYRONE TOWNSHIP	31	96	11	50	\$2,023,951	\$10,116,454	\$190,000	\$194,000	94	87
1131	UNADILLA TOWNSHIP	13	42	2	14	\$353,550	\$1,648,950	\$176,775	\$155,900	7	71

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	1	7	7	21	0	0	0	0	2	12	0	1	0	0	0	0
1122	BRIGHTON TOWNSHIP	2	7	17	60	0	0	0	0	1	12	1	2	1	3	0	3
1021	COHOCTAH TOWNSHIP	2	2	1	4	0	0	0	0	1	3	0	0	0	1	0	1
1011	CONWAY TOWNSHIP	0	2	0	5	0	0	0	0	2	6	0	0	0	0	0	1
1031	DEERFIELD TOWNSHIP	1	3	0	3	0	0	0	0	1	4	0	1	0	3	0	0
1052	FOWLERVILLE VLG	1	1	0	1	0	0	0	0	1	3	0	0	0	1	0	0
1111	GENOA TOWNSHIP	1	6	15	57	0	1	0	0	2	15	0	1	0	3	2	3
1161	GREEN OAK TOWNSHIP	1	6	19	48	0	0	0	0	3	14	0	4	0	2	1	3
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	7	8	22	71	0	0	0	0	6	22	0	1	3	5	1	5
1051	HANDY TWP	1	7	2	9	0	0	0	0	0	3	0	0	0	2	0	0
1081	HARTLAND TOWNSHIP	4	5	12	31	1	1	0	0	3	11	0	1	2	4	1	7
1061	HOWELL CITY	4	7	5	17	0	0	0	0	1	8	0	0	0	2	0	1
1062	HOWELL TOWNSHIP	2	4	7	21	0	1	0	0	2	7	0	0	1	3	0	2
1091	IOSCO TOWNSHIP	0	2	0	7	0	0	0	0	1	3	0	0	0	0	1	2
1101	MARION TOWNSHIP	6	17	5	38	0	0	0	0	3	11	1	3	1	2	0	1
1071	OCEOLA TOWNSHIP	1	8	3	29	0	0	0	0	2	19	0	1	0	2	0	2
1142	PINCKNEY VLG	1	1	3	10	0	0	0	0	2	6	0	0	0	2	0	0
1141	PUTNAM TWP	0	1	7	16	0	0	0	0	1	7	0	0	1	3	0	0

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Thursday, June 06, 2013

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	
1041	TYRONE TOWNSHIP	2	5	5	16	0	0	0	0	3	13	0	2	0	2	1
1131	UNADILLA TOWNSHIP	0	1	1	6	0	0	0	0	1	2	0	1	0	1	0
Total		37	100	131	470	1	3	0	0	38	181	2	18	9	41	32

# Sales Data (Residential/Condo Only) Report

Thursday, June 06, 2013

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**LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR MAY**

**2013 REAL ESTATE MARKET TREND**

**COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003**

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2013	2012	2013	2012	2013	2012	2013	2012
256	240	\$204,261	\$164,954	\$52,290,861	\$39,589,103	1092	1340

MONTHLY MEDIAN	
2013	2012
\$181,450	\$149,450