

# Jurisdiction By Category (All Categories) Report

Tuesday, July 05, 2011

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## LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR JUNE

### 2011 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
RES	418	431	269	229	191	212	72	94	128	143	58	64	1303	1517	213	303
CND	44	46	44	34	37	31	11	12	11	13	4	5	128	179	24	29
MUL	1	4	1	4	1	1	2	1	1	1	1	3	22	20	1	1
VAC	69	102	10	16	11	15	50	52	59	35	1	3	1172	1497	12	16
COM	17	21	0	6	1	1	19	8	3	2	0	2	181	187	2	5
Total	549	604	324	289	241	260	154	167	202	194	64	77	2806	3400	252	354

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2011	2010	2011	2010	2011	2010	2011
RES	\$82,304,614	\$88,669,164	\$33,791,751	\$34,489,288	\$157,000	\$150,000	92
CND	\$5,382,000	\$5,680,600	\$4,491,550	\$3,057,400	\$108,000	\$86,500	123
MUL	\$129,900	\$459,900	\$108,000	\$25,000	\$108,000	\$25,000	63
VAC	\$12,548,799	\$11,559,449	\$736,800	\$648,413	\$39,000	\$12,500	175
COM	\$4,180,200	\$3,208,400	\$160,000	\$92,500	\$160,000	\$92,500	332
Total	\$104,545,513	\$109,577,513	\$39,288,101	\$38,312,601			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Tuesday, July 05, 2011

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## LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR JUNE

### 2011 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2011	2010	DIFF	2011	2010	DIFF	2011	2010	DIFF
January	385	454	-15.2	148	149	-0.7	\$22,634,618	\$21,638,010	4.6
February	346	440	-21.4	132	157	-15.9	\$19,350,700	\$21,948,828	-11.8
March	494	570	-13.3	198	221	-10.4	\$27,678,768	\$34,807,001	-20.5
April	422	548	-23.0	201	244	-17.6	\$32,161,966	\$35,148,438	-8.5
May	503	443	13.5	209	203	3.0	\$32,823,184	\$30,400,915	8.0
June	462	477	-3.1	228	243	-6.2	\$38,283,301	\$37,546,688	2.0
Total	2612	2932	-10.9	1116	1217	-8.3	\$172,932,537	\$181,489,880	-4.7

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2011	2010	DIFF	2011	2010	2011	2010
January	\$139,000	\$129,900	7.0	\$152,937	\$145,222	90	167
February	\$126,500	\$123,500	2.4	\$146,596	\$139,801	134	134
March	\$128,000	\$137,000	-6.6	\$139,792	\$157,498	134	103
April	\$140,000	\$129,000	8.5	\$160,010	\$144,051	121	110
May	\$132,500	\$141,500	-6.4	\$157,049	\$149,758	117	114
June	\$147,500	\$140,000	5.4	\$167,909	\$154,513	96	106
Average	\$135,583	\$133,483	1.6	\$154,049	\$148,474	115.3	122.3

# Jurisdiction By Price Range (Residential/Condo Only) Report

Tuesday, July 05, 2011

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR JUNE

## 2011 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	4	\$43,700	32
\$15,000	\$19,999	6	\$106,850	114
\$20,000	\$29,999	24	\$590,051	91
\$30,000	\$39,999	27	\$933,676	99
\$40,000	\$49,999	34	\$1,546,634	81
\$50,000	\$59,999	53	\$2,844,877	99
\$60,000	\$69,999	46	\$2,984,843	113
\$70,000	\$79,999	50	\$3,702,881	89
\$80,000	\$89,999	53	\$4,517,534	118
\$90,000	\$99,999	53	\$4,993,964	107
\$100,000	\$124,999	130	\$14,704,458	100
\$125,000	\$149,999	148	\$20,167,734	98
\$150,000	\$174,999	133	\$21,375,974	114
\$175,000	\$199,999	91	\$16,863,331	116
\$200,000	\$249,999	112	\$25,191,349	131
\$250,000	\$299,999	75	\$20,441,100	122
\$300,000	\$399,999	46	\$15,568,220	230
\$400,000	\$999,999	31	\$16,340,361	172
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, July 05, 2011

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## LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR JUNE

### 2011 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	19	132	12	53	\$1,807,800	\$7,333,500	\$148,000	\$124,900	59	90
1122	BRIGHTON TOWNSHIP	54	267	26	113	\$4,708,976	\$19,631,721	\$188,250	\$164,000	96	97
1021	COHOCTAH TOWNSHIP	9	35	5	12	\$525,900	\$1,457,300	\$85,000	\$100,950	42	69
1011	CONWAY TOWNSHIP	4	51	2	17	\$321,000	\$2,176,051	\$160,500	\$99,000	64	139
1031	DEERFIELD TOWNSHIP	5	40	4	16	\$682,800	\$2,338,300	\$131,950	\$164,000	99	87
1052	FOWLERVILLE VLG	10	38	3	9	\$269,000	\$684,125	\$89,000	\$79,825	122	114
1111	GENOA TOWNSHIP	42	302	25	126	\$5,289,153	\$23,605,833	\$200,000	\$161,000	122	126
1161	GREEN OAK TOWNSHIP	52	272	24	101	\$4,732,371	\$20,941,621	\$170,645	\$167,500	94	142
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	59	369	31	144	\$6,612,700	\$24,537,967	\$190,500	\$160,000	94	115
1051	HANDY TWP	30	69	7	27	\$653,100	\$2,556,129	\$90,500	\$90,124	102	108
1081	HARTLAND TOWNSHIP	33	177	16	78	\$2,948,901	\$13,575,057	\$198,500	\$168,000	103	102
1061	HOWELL CITY	18	105	10	63	\$703,600	\$5,177,150	\$66,500	\$72,000	81	113
1062	HOWELL TOWNSHIP	17	109	7	62	\$1,392,000	\$7,153,398	\$70,000	\$86,500	43	84
1091	IOSCO TOWNSHIP	6	29	2	14	\$339,705	\$1,810,927	\$169,852	\$135,400	206	136
1101	MARION TOWNSHIP	20	152	18	81	\$2,693,775	\$12,817,639	\$145,000	\$145,500	107	142
1071	OCEOLA TOWNSHIP	27	178	13	86	\$2,013,657	\$12,397,487	\$137,000	\$130,000	109	125
1142	PINCKNEY VLG	6	37	3	16	\$300,000	\$1,403,300	\$95,000	\$88,000	59	81
1141	PUTNAM TWP	22	84	7	35	\$940,000	\$5,180,701	\$115,000	\$128,000	162	169
1041	TYRONE TOWNSHIP	22	119	11	47	\$1,228,779	\$6,619,200	\$91,000	\$137,500	68	88
1131	UNADILLA TOWNSHIP	7	42	2	16	\$120,084	\$1,520,131	\$60,042	\$81,065	120	125

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	5	3	5	18	0	0	0	0	1	10	1	1	0	2	0	0
1122	BRIGHTON TOWNSHIP	3	8	10	40	0	0	0	1	11	35	0	2	1	5	0	1
1021	COHOCTAH TOWNSHIP	2	5	1	2	0	0	0	0	0	2	0	1	2	2	0	0
1011	CONWAY TOWNSHIP	0	1	0	4	0	0	0	0	1	7	0	1	1	1	0	0
1031	DEERFIELD TOWNSHIP	1	3	0	3	0	0	0	0	3	4	0	0	1	0	0	0
1052	FOWLERVILLE VLG	1	3	1	2	0	0	0	0	1	4	0	0	0	0	0	0
1111	GENOA TOWNSHIP	1	4	13	53	0	0	0	0	4	20	1	5	1	3	0	2
1161	GREEN OAK TOWNSHIP	6	3	12	51	0	0	0	0	4	14	0	2	2	5	0	1
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	10	12	43	0	0	0	0	6	42	1	3	2	8	1	3
1051	HANDY TWP	1	7	2	7	0	0	0	0	3	9	0	0	1	4	0	0
1081	HARTLAND TOWNSHIP	7	5	5	25	0	0	0	0	4	22	0	0	0	6	0	2
1061	HOWELL CITY	1	4	2	12	0	0	0	0	0	9	0	1	1	2	0	0
1062	HOWELL TOWNSHIP	1	5	2	20	0	0	0	0	3	17	0	0	1	4	0	1
1091	IOSCO TOWNSHIP	1	1	0	6	0	0	0	0	0	0	0	0	0	2	1	1
1101	MARION TOWNSHIP	1	5	4	25	0	0	0	0	7	30	0	3	0	3	0	1
1071	OCEOLA TOWNSHIP	3	9	6	22	0	0	0	0	2	26	0	1	1	13	0	1
1142	PINCKNEY VLG	1	1	1	5	0	0	0	0	0	3	1	1	0	0	0	0
1141	PUTNAM TWP	3	1	4	13	0	0	0	0	0	5	0	0	0	1	0	0

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, July 05, 2011

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	1	4	5	15	0	0	0	0	0	7	0	1	0	6	0	2
1131	UNADILLA TOWNSHIP	1	2	1	4	0	0	0	0	0	3	0	0	0	1	0	0
Total		42	84	86	370	0	0	0	1	50	269	4	22	13	69	2	15

# Sales Data (Residential/Condo Only) Report

Tuesday, July 05, 2011

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR JUNE

2011 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2011	2010	2011	2010	2011	2010	2011	2010
228	243	\$167,909	\$154,513	\$38,283,301	\$37,546,688	1431	1696

MONTHLY MEDIAN	
2011	2010
\$147,500	\$140,000