Tuesday, August 07, 2012 10:17:06 AM

LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR JULY

CATEG	LIST	INGS	חבאור	PENDING		ĿES	EXP]	משם.	WITHE	דענען על כבו	ВС)M	ON-MARKET		SHORT	SALE
ORY	RECE	IVED	PENL	JING	SAL	JE O	EXFIRED		WITIDIAMN		BOM		LISTINGS		LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	417	372	289	283	246	189	37	55	113	120	67	63	1234	1280	178	215
CND	46	57	50	33	28	31	3	4	11	10	11	2	116	127	23	24
MUL	5	0	2	1	2	0	0	2	1	1	1	0	25	20	1	1
VAC	82	52	16	11	15	17	20	36	23	15	2	1	1113	1172	4	10
COM	14	19	3	0	3	0	6	6	5	2	2	0	163	193	2	2
Total	564	500	360	328	294	237	66	103	153	148	83	66	2651	2792	208	252

CATEG	LISTING	VOLUME		VOLUME s Greater Than 00)	MEDIAN S (Based on Sale \$1.	AVG DOM (Closed Sales)	
	2012	2011	2012	2011	2012	2011	2012
RES	\$91,975,469	\$78,168,705	\$42,834,076	\$34,422,166	\$162,500	\$160,000	102
CND	\$4,546,300	\$6,766,038	\$3,026,011	\$3,771,600	\$83,500	\$116,000	85
MUL	\$499,800	\$	\$370,000	\$	\$185,000	\$	86
VAC	\$12,333,650	\$4,405,000	\$1,160,900	\$459,000	\$50,000	\$24,500	319
COM	\$1,844,400	\$2,610,800	\$922,400	\$	\$363,000	\$	202
Total	\$111,199,619	\$91,950,543	\$48,313,387	\$38,652,766			

Tuesday, August 07, 2012 10:17:06 AM

LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR JULY

MONTH	LISTINGS				SALES		SALES VOLUME				
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF		
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1		
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3		
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7		
April	461	422	9.2	182	201	-9.5	\$32,464,678	\$32,161,966	0.9		
May	497	503	-1.2	240	209	14.8	\$39,589,103	\$32,823,184	20.6		
June	503	462	8.9	253	228	11.0	\$46,957,982	\$38,283,301	22.7		
July	463	429	7.9	274	220	24.5	\$45,860,087	\$38,193,766	20.1		
Total	3116	3041	2.5	1488	1336	11.4	\$251,541,675	\$211,126,303	19.1		

MONTH	MEDI <i>I</i>	AN SALE PRICE		AVG SAL	E PRICE	AVG DOM & YTD TOTAL AVERAGE			
	2012	2011	DIFF	2012	2011	2012	2011		
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90		
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134		
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134		
April	\$150,000	\$140,000	7.1	\$178,377	\$160,010	120	121		
May	\$149,450	\$132,500	12.8	\$164,955	\$157,049	95	117		
June	\$161,000	\$147,500	9.2	\$185,605	\$167,909	91	96		
July	\$157,250	\$153,750	2.3	\$167,373	\$173,608	101	106		
Average	\$149,528	\$138,179	8.2	\$168,401	\$156,843	105.6	114		

Tuesday, August 07, 2012 10:17:06 AM

LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR JULY

PRICE RANGE LOW	PRICE RANGE HIGH	YTD	YTD VOLUME	AVG
		SALES		DOM
\$1	\$1	0	\$	0
\$2	\$1,999	1	\$750	116
\$2,000	\$14,999	3	\$38,300	12
\$15,000	\$19,999	8	\$137,200	103
\$20,000	\$29,999	27	\$687,171	121
\$30,000	\$39,999	36	\$1,240,851	107
\$40,000	\$49,999	49	\$2,169,390	82
\$50,000	\$59,999	56	\$3,024,869	82
\$60,000	\$69,999	50	\$3,250,014	99
\$70,000	\$79,999	67	\$5,034,252	93
\$80,000	\$89,999	49	\$4,150,929	89
\$90,000	\$99,999	53	\$5,005,450	99
\$100,000	\$124,999	157	\$17,580,716	84
\$125,000	\$149,999	183	\$24,868,429	99
\$150,000	\$174,999	181	\$29,204,117	93
\$175,000	\$199,999	130	\$24,141,884	121
\$200,000	\$249,999	179	\$40,062,294	114
\$250,000	\$299,999	110	\$29,755,585	96
\$300,000	\$399,999	96	\$32,420,747	104
\$400,000	\$999,999	54	\$28,699,377	218
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, August 07, 2012 10:17:06 AM

LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR JULY

		# OF LISTIN	GS RECEIVED	# OF	SALES	SALES	VOLUME	MEDIAN SA	ALE PRICE	AVG DOM		
AREA	AREA NAME	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	
1121	BRIGHTON CITY	17	172	13	74	\$2,299,396	\$10,146,296	\$180,000	\$126,000	77	93	
1122	BRIGHTON TOWNSHIP	44	296	30	149	\$6,164,545	\$32,386,636	\$188,500	\$198,000	77	95	
1021	COHOCTAH TOWNSHIP	7	43	4	18	\$798,825	\$2,067,125	\$194,962	\$92,950	16	57	
1011	CONWAY TOWNSHIP	9	65	4	19	\$548,099	\$2,681,449	\$129,950	\$115,000	159	111	
1031	DEERFIELD TOWNSHIP	10	50	9	25	\$1,604,700	\$3,916,900	\$179,700	\$152,000	73	96	
1052	FOWLERVILLE VLG	6	44	3	18	\$272,500	\$1,189,530	\$90,000	\$64,415	73	121	
1111	GENOA TOWNSHIP	58	341	27	167	\$5,290,000	\$36,800,755	\$178,000	\$182,000	123	113	
1161	GREEN OAK TOWNSHIP	37	298	21	130	\$4,132,787	\$22,741,602	\$162,000	\$168,800	94	88	
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a	
1151	HAMBURG TOWNSHIP	65	413	41	195	\$7,582,246	\$35,227,249	\$190,000	\$166,900	79	124	
1051	HANDY TWP	15	71	10	41	\$839,449	\$3,940,627	\$87,700	\$93,000	103	86	
1081	HARTLAND TOWNSHIP	29	202	22	102	\$4,160,085	\$20,092,556	\$162,000	\$172,500	182	111	
1061	HOWELL CITY	25	166	24	91	\$2,087,547	\$9,354,300	\$62,500	\$95,000	49	92	
1062	HOWELL TOWNSHIP	13	114	10	65	\$1,008,526	\$6,980,829	\$83,063	\$99,900	109	81	
1091	IOSCO TOWNSHIP	9	54	6	24	\$670,124	\$2,794,720	\$115,500	\$118,500	68	73	
1101	MARION TOWNSHIP	35	197	17	84	\$3,006,454	\$14,644,956	\$155,129	\$166,575	110	128	
1071	OCEOLA TOWNSHIP	33	216	15	117	\$2,768,409	\$19,699,670	\$170,000	\$150,000	60	84	
1142	PINCKNEY VLG	6	47	3	21	\$362,535	\$2,480,052	\$140,000	\$99,900	73	87	
1141	PUTNAM TWP	14	116	9	58	\$1,716,745	\$10,424,195	\$160,000	\$148,750	120	126	
1041	TYRONE TOWNSHIP	22	133	3	60	\$236,500	\$10,971,830	\$78,000	\$163,000	35	80	
1131	UNADILLA TOWNSHIP	9	68	3	31	\$310,615	\$2,931,048	\$87,115	\$67,000	761	201	

		C	ASH SALES	CO	ONV SALES	C'	TEM SALES		EXCHG		FHA		LC		OTHER		VA SALES
AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	4	5	8	28	0	0	0	0	0	4	0	2	0	2	1	2
1122	BRIGHTON TOWNSHIP	2	10	13	80	1	2	0	0	6	20	0	0	1	4	1	5
1021	COHOCTAH TOWNSHIP	1	3	2	3	0	0	0	0	0	1	0	0	0	0	0	1
1011	CONWAY TOWNSHIP	1	4	2	5	0	0	0	0	1	3	0	0	0	2	0	2
1031	DEERFIELD TOWNSHIP	2	5	1	6	0	0	0	0	1	3	0	0	0	1	1	1
1052	FOWLERVILLE VLG	2	3	0	3	0	0	0	0	0	6	0	0	1	1	0	0
1111	GENOA TOWNSHIP	7	12	14	71	0	0	0	0	5	27	0	1	0	3	1	4
1161	GREEN OAK TOWNSHIP	2	6	11	52	0	0	0	0	2	26	0	2	0	5	0	6
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	4	16	13	63	0	0	0	0	11	49	1	2	1	6	1	4
1051	HANDY TWP	5	4	3	9	0	0	0	0	0	8	0	0	2	4	0	1
1081	HARTLAND TOWNSHIP	1	8	8	48	0	0	1	1	4	13	1	1	2	5	0	2
1061	HOWELL CITY	4	7	4	20	0	0	0	0	1	12	0	4	0	3	0	0
1062	HOWELL TOWNSHIP	3	6	2	19	0	0	0	0	0	10	0	1	2	7	0	1
1091	IOSCO TOWNSHIP	1	5	1	1	0	0	0	0	1	6	0	0	1	3	0	1
1101	MARION TOWNSHIP	1	9	5	27	0	0	0	0	4	22	0	3	0	2	0	3
1071	OCEOLA TOWNSHIP	2	17	5	47	0	0	0	0	2	16	0	2	2	7	0	4
1142	PINCKNEY VLG	1	2	0	2	0	0	0	0	0	4	0	0	1	2	0	0
1141	PUTNAM TWP	2	2	6	22	0	0	0	0	1	10	0	1	0	2	0	1

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, August 07, 2012 10:17:06 AM

AREA	AREA NAME	MTD	YTD														
1041	TYRONE TOWNSHIP	0	4	1	25	0	0	0	0	2	14	0	0	0	3	0	0
1131	UNADILLA TOWNSHIP	1	2	1	9	0	0	0	0	0	4	0	0	0	2	0	0
Total		46	130	100	540	1	2	1	1	41	258	2	19	13	64	5	38

Sales Data (Residential/Condo Only) Report

Tuesday, August 07, 2012 10:17:06 AM

LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR JULY 2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RES	IDENTIAL	MATERIACE CEI	LLING PRICE	DOLLAR VOLU	# OF RESIDENTIAL			
UNITS	SOLD	AVERAGE SEI	ILING PRICE	DOLLAR VOLU	ME OF SALES	UNITS AV	/AILABLE	
2012	2011	2012	2011	2012	2011	2012	2011	
274	220	\$167,372	\$173,608	\$45,860,087	\$38,193,766	1350	1407	

MONTHLY	MEDIAN
2012	2011
\$157,250	\$153,750