

# Jurisdiction By Category (All Categories) Report

Monday, October 08, 2012

10:55:56 AM

## LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR SEPTEMBER

### 2012 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	338	331	232	258	207	229	64	74	135	137	46	38	1131	1178	166	202
CND	48	53	25	31	21	25	3	15	9	11	7	7	117	127	27	25
MUL	3	5	1	0	1	0	3	0	3	0	0	0	20	22	1	4
VAC	55	70	18	20	19	15	27	98	17	34	1	3	1123	1063	2	10
COM	13	23	3	4	2	3	14	25	2	10	0	0	156	178	2	2
Total	457	482	279	313	250	272	111	212	166	192	54	48	2547	2568	198	243

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2012	2011	2012	2011	2012	2011	
RES	\$74,756,396	\$65,493,356	\$38,884,334	\$38,892,381	\$161,000	\$145,000	87
CND	\$4,846,695	\$5,712,365	\$2,417,300	\$3,547,800	\$98,000	\$125,000	73
MUL	\$159,900	\$1,068,700	\$80,000	\$	\$80,000	\$	15
VAC	\$21,975,412	\$6,605,950	\$2,487,662	\$1,162,800	\$60,000	\$35,000	365
COM	\$6,234,700	\$8,081,900	\$175,000	\$494,900	\$87,500	\$100,000	557
Total	\$107,973,103	\$86,962,271	\$44,044,296	\$44,097,881			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Monday, October 08, 2012

10:55:56 AM

## LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

### 2012 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7
April	461	422	9.2	182	201	-9.5	\$32,464,678	\$32,161,966	0.9
May	497	503	-1.2	240	209	14.8	\$39,589,103	\$32,823,184	20.6
June	503	462	8.9	253	228	11.0	\$46,957,982	\$38,283,301	22.7
July	463	429	7.9	274	220	24.5	\$45,860,087	\$38,193,766	20.1
August	459	452	1.5	311	261	19.2	\$55,585,294	\$41,546,467	33.8
September	386	384	0.5	228	254	-10.2	\$41,301,634	\$42,440,181	-2.7
Total	3961	3877	2.2	2027	1851	9.5	\$348,428,603	\$295,112,951	18.1

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2012	2011	DIFF	2012	2011	2012	2011
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134
April	\$150,000	\$140,000	7.1	\$178,377	\$160,010	120	121
May	\$149,450	\$132,500	12.8	\$164,955	\$157,049	95	117
June	\$161,000	\$147,500	9.2	\$185,605	\$167,909	91	96
July	\$157,250	\$153,750	2.3	\$167,373	\$173,608	101	106
August	\$164,900	\$136,900	20.5	\$178,731	\$159,182	86	100
September	\$159,450	\$145,000	10.0	\$181,148	\$167,087	85	94
Average	\$152,339	\$138,794	9.8	\$170,965	\$158,241	101.1	110.2

# Jurisdiction By Price Range (Residential/Condo Only) Report

Monday, October 08, 2012

10:55:56 AM

LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

## 2012 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	4	\$50,300	116
\$15,000	\$19,999	9	\$155,200	105
\$20,000	\$29,999	36	\$923,241	118
\$30,000	\$39,999	42	\$1,462,001	111
\$40,000	\$49,999	57	\$2,519,089	79
\$50,000	\$59,999	74	\$4,000,585	80
\$60,000	\$69,999	75	\$4,854,154	96
\$70,000	\$79,999	89	\$6,655,171	86
\$80,000	\$89,999	61	\$5,168,528	92
\$90,000	\$99,999	82	\$7,772,875	94
\$100,000	\$124,999	208	\$23,373,652	87
\$125,000	\$149,999	239	\$32,458,879	94
\$150,000	\$174,999	253	\$40,878,591	89
\$175,000	\$199,999	168	\$31,242,584	116
\$200,000	\$249,999	249	\$55,623,959	113
\$250,000	\$299,999	170	\$46,108,390	84
\$300,000	\$399,999	139	\$47,047,977	91
\$400,000	\$999,999	72	\$38,100,327	187
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, October 08, 2012

10:55:56 AM

## LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

### 2012 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	16	211	15	114	\$2,258,565	\$16,256,761	\$141,900	\$138,749	72	94
1122	BRIGHTON TOWNSHIP	34	387	15	197	\$3,370,850	\$42,694,036	\$168,000	\$190,000	48	86
1021	COHOCTAH TOWNSHIP	2	50	7	26	\$784,350	\$3,066,475	\$132,000	\$106,675	243	121
1011	CONWAY TOWNSHIP	9	82	5	29	\$659,500	\$4,023,449	\$130,000	\$115,000	57	88
1031	DEERFIELD TOWNSHIP	7	65	5	33	\$873,000	\$5,679,800	\$157,900	\$157,900	140	101
1052	FOWLERVILLE VLG	3	52	5	28	\$404,500	\$1,893,980	\$74,500	\$69,450	48	118
1111	GENOA TOWNSHIP	55	459	29	229	\$6,949,100	\$50,058,454	\$205,000	\$182,000	94	105
1161	GREEN OAK TOWNSHIP	40	377	19	177	\$3,887,824	\$33,548,626	\$212,000	\$183,000	68	83
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	57	520	24	256	\$4,947,113	\$47,501,124	\$186,000	\$170,000	99	114
1051	HANDY TWP	4	88	5	56	\$525,750	\$5,462,652	\$111,000	\$92,700	119	89
1081	HARTLAND TOWNSHIP	32	261	16	140	\$4,006,900	\$28,649,006	\$272,000	\$191,950	66	104
1061	HOWELL CITY	18	208	11	113	\$1,178,000	\$12,157,200	\$117,000	\$100,000	67	91
1062	HOWELL TOWNSHIP	16	149	8	86	\$1,078,800	\$9,546,219	\$115,750	\$99,900	84	86
1091	IOSCO TOWNSHIP	3	66	3	30	\$452,000	\$3,516,620	\$165,000	\$117,450	189	98
1101	MARION TOWNSHIP	21	242	16	114	\$2,699,953	\$19,451,098	\$166,000	\$161,500	122	125
1071	OCEOLA TOWNSHIP	24	276	13	156	\$2,335,999	\$26,663,918	\$185,000	\$157,500	61	79
1142	PINCKNEY VLG	3	54	6	35	\$695,500	\$4,219,352	\$136,800	\$114,900	27	77
1141	PUTNAM TWP	16	147	10	82	\$1,277,400	\$13,853,925	\$137,600	\$146,250	84	109
1041	TYRONE TOWNSHIP	20	174	10	86	\$2,460,530	\$16,568,760	\$249,515	\$176,500	45	78
1131	UNADILLA TOWNSHIP	6	81	6	40	\$456,000	\$3,584,048	\$77,500	\$68,000	105	184

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	6	7	5	47	0	0	0	0	3	8	1	4	0	2	0	2
1122	BRIGHTON TOWNSHIP	1	12	9	106	0	2	0	0	2	28	0	0	0	5	0	6
1021	COHOCTAH TOWNSHIP	1	4	1	4	0	0	0	0	4	5	0	0	0	1	0	1
1011	CONWAY TOWNSHIP	1	6	1	6	0	0	0	0	2	6	0	0	0	2	0	2
1031	DEERFIELD TOWNSHIP	1	5	1	9	0	0	0	0	2	6	1	1	0	1	0	1
1052	FOWLERVILLE VLG	1	4	0	4	0	0	0	0	1	8	0	0	1	2	0	0
1111	GENOA TOWNSHIP	3	16	16	105	0	0	0	0	4	36	0	1	2	5	1	5
1161	GREEN OAK TOWNSHIP	6	7	8	78	0	0	0	0	2	31	1	4	1	7	1	9
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	18	14	86	0	1	0	0	7	63	0	2	1	8	0	7
1051	HANDY TWP	1	7	0	9	0	0	0	0	2	14	0	0	1	6	0	2
1081	HARTLAND TOWNSHIP	1	10	11	71	0	0	0	0	3	20	0	2	1	6	0	3
1061	HOWELL CITY	1	10	9	31	0	0	0	0	1	15	0	4	0	4	0	0
1062	HOWELL TOWNSHIP	2	8	2	23	0	0	0	0	2	14	0	1	0	7	0	2
1091	IOSCO TOWNSHIP	1	5	1	2	0	0	0	0	1	9	0	0	0	3	0	1
1101	MARION TOWNSHIP	1	11	6	34	0	0	0	0	2	31	0	3	0	2	2	5
1071	OCEOLA TOWNSHIP	2	23	4	59	0	0	0	0	4	26	0	2	0	7	1	6
1142	PINCKNEY VLG	3	3	4	4	0	0	0	0	3	10	0	0	0	4	0	0
1141	PUTNAM TWP	1	3	2	29	0	0	0	0	4	18	0	1	0	3	0	1

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, October 08, 2012

10:55:56 AM

AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD		
1041	TYRONE TOWNSHIP	4	4	4	36	0	0	0	0	2	19	0	1	0	4	0	0
1131	UNADILLA TOWNSHIP	1	3	2	12	0	0	0	0	1	5	0	0	0	2	0	0
Total		40	166	96	755	0	3	0	0	52	372	3	26	7	81	5	53

# Sales Data (Residential/Condo Only) Report

Monday, October 08, 2012

10:55:56 AM

LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2012	2011	2012	2011	2012	2011	2012	2011
228	254	\$181,147	\$167,087	\$41,301,634	\$42,440,181	1248	1305

MONTHLY MEDIAN	
2012	2011
\$159,450	\$145,000