

Jurisdiction By Category (All Categories) Report

Wednesday, October 05, 2011

9:50:24 AM

LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR SEPTEMBER

2011 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
RES	331	372	258	225	229	176	74	111	137	153	38	58	1178	1478	202	291
CND	53	50	31	32	25	33	15	20	11	17	7	7	127	161	25	29
MUL	5	1	0	2	0	2	0	3	0	1	0	0	22	18	4	1
VAC	70	178	20	34	15	9	98	123	34	73	3	1	1063	1426	10	17
COM	23	15	4	2	3	3	25	12	10	5	0	2	178	191	2	4
Total	482	616	313	295	272	223	212	269	192	249	48	68	2568	3274	243	342

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2011	2010	2011	2010	2011	2010	2011
RES	\$65,493,356	\$76,186,291	\$38,892,381	\$27,724,613	\$145,000	\$140,000	94
CND	\$5,712,365	\$4,143,800	\$3,547,800	\$3,170,900	\$125,000	\$79,000	96
MUL	\$1,068,700	\$199,000	\$	\$324,500	\$	\$162,250	0
VAC	\$6,605,950	\$14,930,270	\$1,162,800	\$396,800	\$35,000	\$36,500	328
COM	\$8,081,900	\$4,185,500	\$494,900	\$204,500	\$100,000	\$65,000	230
Total	\$86,962,271	\$99,644,861	\$44,097,881	\$31,821,313			

Jurisdiction YTD By Month (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

2011 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2011	2010	DIFF	2011	2010	DIFF	2011	2010	DIFF
January	385	454	-15.2	148	149	-0.7	\$22,634,618	\$21,638,010	4.6
February	346	440	-21.4	132	157	-15.9	\$19,350,700	\$21,948,828	-11.8
March	494	570	-13.3	198	221	-10.4	\$27,678,768	\$34,807,001	-20.5
April	422	548	-23.0	201	244	-17.6	\$32,161,966	\$35,148,438	-8.5
May	503	443	13.5	209	203	3.0	\$32,823,184	\$30,400,915	8.0
June	462	477	-3.1	228	243	-6.2	\$38,283,301	\$37,546,688	2.0
July	429	472	-9.1	220	209	5.3	\$38,193,766	\$36,679,439	4.1
August	452	481	-6.0	261	201	29.9	\$41,546,467	\$32,725,303	27.0
September	384	422	-9.0	254	209	21.5	\$42,440,181	\$30,895,513	37.4
Total	3877	4307	-10.0	1851	1836	0.8	\$295,112,951	\$281,790,135	4.7

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2011	2010	DIFF	2011	2010	2011	2010
January	\$139,000	\$129,900	7.0	\$152,937	\$145,222	90	167
February	\$126,500	\$123,500	2.4	\$146,596	\$139,801	134	134
March	\$128,000	\$137,000	-6.6	\$139,792	\$157,498	134	103
April	\$140,000	\$129,000	8.5	\$160,010	\$144,051	121	110
May	\$132,500	\$141,500	-6.4	\$157,049	\$149,758	117	114
June	\$147,500	\$140,000	5.4	\$167,909	\$154,513	96	106
July	\$153,750	\$140,000	9.8	\$173,608	\$175,500	106	115
August	\$136,900	\$144,900	-5.5	\$159,182	\$162,812	100	107
September	\$145,000	\$125,000	16.0	\$167,087	\$147,825	94	109
Average	\$138,794	\$134,533	3.2	\$158,241	\$152,998	110.2	118.3

Jurisdiction By Price Range (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

2011 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	10	\$99,550	82
\$15,000	\$19,999	9	\$161,050	82
\$20,000	\$29,999	34	\$829,151	76
\$30,000	\$39,999	39	\$1,365,076	94
\$40,000	\$49,999	54	\$2,442,443	75
\$50,000	\$59,999	80	\$4,307,227	103
\$60,000	\$69,999	76	\$4,924,244	99
\$70,000	\$79,999	76	\$5,642,681	87
\$80,000	\$89,999	79	\$6,734,587	107
\$90,000	\$99,999	85	\$8,025,756	102
\$100,000	\$124,999	221	\$24,869,636	103
\$125,000	\$149,999	265	\$36,208,394	102
\$150,000	\$174,999	210	\$33,793,150	113
\$175,000	\$199,999	139	\$25,708,531	108
\$200,000	\$249,999	199	\$44,495,454	120
\$250,000	\$299,999	127	\$34,445,150	105
\$300,000	\$399,999	93	\$31,493,110	169
\$400,000	\$999,999	53	\$28,656,861	162
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

2011 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	8	193	11	100	\$1,607,942	\$13,878,441	\$138,867	\$133,000	86	89
1122	BRIGHTON TOWNSHIP	35	410	32	184	\$7,204,841	\$34,356,752	\$174,500	\$165,000	83	106
1021	COHOCTAH TOWNSHIP	4	48	3	20	\$269,400	\$2,213,700	\$67,000	\$89,450	60	79
1011	CONWAY TOWNSHIP	7	73	6	32	\$787,172	\$4,088,123	\$119,500	\$126,700	94	131
1031	DEERFIELD TOWNSHIP	8	64	6	27	\$1,016,500	\$4,205,800	\$136,000	\$160,000	49	88
1052	FOWLERVILLE VLG	9	55	5	24	\$319,500	\$1,972,025	\$68,000	\$89,000	50	111
1111	GENOA TOWNSHIP	40	444	33	212	\$6,256,450	\$41,861,733	\$148,000	\$163,850	118	122
1161	GREEN OAK TOWNSHIP	60	415	22	176	\$4,009,000	\$34,640,552	\$147,750	\$164,033	70	119
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	42	530	30	245	\$5,785,499	\$43,592,066	\$149,950	\$162,000	127	115
1051	HANDY TWP	11	106	7	44	\$807,600	\$4,503,229	\$86,900	\$96,000	35	87
1081	HARTLAND TOWNSHIP	27	254	20	137	\$3,169,603	\$23,316,415	\$142,000	\$165,000	147	108
1061	HOWELL CITY	20	171	12	101	\$1,209,900	\$8,789,834	\$94,500	\$75,000	71	96
1062	HOWELL TOWNSHIP	10	153	3	88	\$438,375	\$10,097,248	\$139,000	\$98,450	48	85
1091	IOSCO TOWNSHIP	14	67	4	27	\$492,300	\$3,361,166	\$141,900	\$125,500	52	96
1101	MARION TOWNSHIP	22	213	11	117	\$1,677,400	\$18,660,249	\$150,000	\$145,500	137	128
1071	OCEOLA TOWNSHIP	32	270	20	132	\$3,537,600	\$20,303,987	\$160,250	\$139,900	64	109
1142	PINCKNEY VLG	4	45	5	28	\$318,950	\$2,796,300	\$50,000	\$85,000	180	105
1141	PUTNAM TWP	15	126	9	56	\$1,177,049	\$7,830,250	\$142,000	\$134,000	62	137
1041	TYRONE TOWNSHIP	10	167	11	77	\$2,158,100	\$11,995,800	\$205,000	\$137,500	85	90
1131	UNADILLA TOWNSHIP	6	64	4	22	\$197,000	\$1,738,381	\$33,500	\$64,000	39	119

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	1	7	1	28	0	0	0	0	1	22	1	3	2	4	0	2
1122	BRIGHTON TOWNSHIP	2	12	14	73	0	0	0	0	5	44	0	3	3	11	0	3
1021	COHOCTAH TOWNSHIP	1	1	0	3	0	0	0	0	0	3	0	1	1	4	1	1
1011	CONWAY TOWNSHIP	2	6	0	6	0	0	0	0	2	10	0	1	0	2	0	0
1031	DEERFIELD TOWNSHIP	1	5	2	5	0	0	0	0	1	8	0	0	0	2	0	0
1052	FOWLERVILLE VLG	2	2	0	4	0	0	0	0	2	9	1	1	0	1	0	0
1111	GENOA TOWNSHIP	4	10	13	91	0	0	0	0	7	33	1	6	1	7	0	3
1161	GREEN OAK TOWNSHIP	5	10	7	82	0	1	0	0	3	25	0	2	3	8	1	4
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	6	13	7	85	0	0	0	0	10	61	0	3	4	13	2	7
1051	HANDY TWP	1	3	1	10	0	0	0	0	1	12	0	0	2	7	0	0
1081	HARTLAND TOWNSHIP	3	11	9	51	0	0	0	0	4	36	0	1	0	6	0	2
1061	HOWELL CITY	6	7	5	24	0	0	0	0	0	13	0	2	1	4	0	0
1062	HOWELL TOWNSHIP	1	9	0	24	0	0	0	0	2	24	0	0	0	4	0	2
1091	IOSCO TOWNSHIP	2	2	2	10	0	0	0	0	0	1	0	1	0	2	0	2
1101	MARION TOWNSHIP	1	6	4	38	0	1	0	0	3	41	0	3	0	5	1	3
1071	OCEOLA TOWNSHIP	8	12	5	36	0	0	0	0	5	36	0	2	1	15	1	2
1142	PINCKNEY VLG	3	1	1	8	0	0	0	0	1	5	0	1	0	1	0	0
1141	PUTNAM TWP	4	2	4	21	0	0	0	0	0	8	0	0	0	2	1	2

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Wednesday, October 05, 2011

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	2	5	4	22	0	0	0	0	4	19	0	1	1	10	0	2
1131	UNADILLA TOWNSHIP	3	2	1	5	0	0	0	0	0	3	0	0	0	1	0	0
Total		58	126	80	626	0	2	0	0	51	413	3	31	19	109	7	35

Sales Data (Residential/Condo Only) Report

Wednesday, October 05, 2011

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

2011 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2011	2010	2011	2010	2011	2010	2011	2010
254	209	\$167,087	\$147,825	\$42,440,181	\$30,895,513	1305	1639

MONTHLY MEDIAN	
2011	2010
\$145,000	\$125,000