

Jurisdiction By Category (All Categories) Report

Wednesday, September 05, 2012

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LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR AUGUST

2012 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	409	407	308	283	271	229	52	45	133	145	65	47	1191	1263	174	217
CND	50	45	34	38	40	32	1	6	32	13	14	19	109	130	23	25
MUL	5	3	2	2	1	0	1	0	3	2	1	0	22	19	1	2
VAC	93	87	23	13	14	10	32	43	15	49	5	3	1134	1085	3	11
COM	11	14	3	2	3	1	11	7	5	4	0	0	157	185	0	2
Total	568	556	370	338	329	272	97	101	188	213	85	69	2613	2682	201	257

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2012	2011	2012	2011	2012	2011	
RES	\$86,014,508	\$80,862,705	\$50,235,605	\$38,201,312	\$170,000	\$142,675	85
CND	\$5,763,149	\$4,967,800	\$5,349,689	\$3,345,155	\$129,950	\$87,027	89
MUL	\$384,000	\$933,900	\$19,000	\$	\$19,000	\$	168
VAC	\$11,719,705	\$6,727,699	\$1,063,100	\$757,311	\$19,450	\$35,500	575
COM	\$3,833,800	\$5,528,000	\$412,500	\$110,000	\$67,500	\$110,000	215
Total	\$107,715,162	\$99,020,104	\$57,079,894	\$42,413,778			

Jurisdiction YTD By Month (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR AUGUST

2012 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7
April	461	422	9.2	182	201	-9.5	\$32,464,678	\$32,161,966	0.9
May	497	503	-1.2	240	209	14.8	\$39,589,103	\$32,823,184	20.6
June	503	462	8.9	253	228	11.0	\$46,957,982	\$38,283,301	22.7
July	463	429	7.9	274	220	24.5	\$45,860,087	\$38,193,766	20.1
August	459	452	1.5	311	261	19.2	\$55,585,294	\$41,546,467	33.8
Total	3575	3493	2.3	1799	1597	12.6	\$307,126,969	\$252,672,770	21.6

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2012	2011	DIFF	2012	2011	2012	2011
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134
April	\$150,000	\$140,000	7.1	\$178,377	\$160,010	120	121
May	\$149,450	\$132,500	12.8	\$164,955	\$157,049	95	117
June	\$161,000	\$147,500	9.2	\$185,605	\$167,909	91	96
July	\$157,250	\$153,750	2.3	\$167,373	\$173,608	101	106
August	\$164,900	\$136,900	20.5	\$178,731	\$159,182	86	100
Average	\$151,450	\$138,019	9.7	\$169,692	\$157,135	103.1	112.3

Jurisdiction By Price Range (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR AUGUST

2012 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	3	\$38,300	12
\$15,000	\$19,999	8	\$137,200	103
\$20,000	\$29,999	33	\$843,241	116
\$30,000	\$39,999	39	\$1,346,751	117
\$40,000	\$49,999	51	\$2,251,390	81
\$50,000	\$59,999	67	\$3,618,482	81
\$60,000	\$69,999	66	\$4,270,854	100
\$70,000	\$79,999	79	\$5,915,671	90
\$80,000	\$89,999	56	\$4,735,529	93
\$90,000	\$99,999	70	\$6,620,375	102
\$100,000	\$124,999	189	\$21,167,502	86
\$125,000	\$149,999	216	\$29,360,379	95
\$150,000	\$174,999	220	\$35,612,416	92
\$175,000	\$199,999	155	\$28,802,284	113
\$200,000	\$249,999	216	\$48,303,094	112
\$250,000	\$299,999	147	\$39,739,377	88
\$300,000	\$399,999	120	\$40,638,147	97
\$400,000	\$999,999	65	\$33,907,877	195
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

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LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR AUGUST

2012 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	23	195	25	99	\$3,851,900	\$13,998,196	\$150,000	\$137,500	110	97
1122	BRIGHTON TOWNSHIP	57	353	34	183	\$7,151,550	\$39,538,186	\$197,500	\$198,000	64	90
1021	COHOCTAH TOWNSHIP	5	48	1	19	\$215,000	\$2,282,125	\$215,000	\$98,000	422	77
1011	CONWAY TOWNSHIP	8	73	5	24	\$682,500	\$3,363,949	\$165,000	\$115,000	33	95
1031	DEERFIELD TOWNSHIP	8	58	3	28	\$889,900	\$4,806,800	\$350,000	\$156,500	70	93
1052	FOWLerville VLG	6	50	5	23	\$299,950	\$1,489,480	\$55,000	\$63,830	178	133
1111	GENOA TOWNSHIP	63	404	33	200	\$6,308,599	\$43,109,354	\$174,900	\$181,000	78	107
1161	GREEN OAK TOWNSHIP	39	337	28	158	\$6,919,200	\$29,660,802	\$254,000	\$177,000	71	85
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	52	464	36	232	\$7,074,762	\$42,554,011	\$177,450	\$167,450	69	116
1051	HANDY TWP	12	83	10	51	\$996,275	\$4,936,902	\$90,137	\$92,500	85	86
1081	HARTLAND TOWNSHIP	26	228	23	124	\$4,550,300	\$24,642,106	\$163,800	\$172,500	102	109
1061	HOWELL CITY	25	191	11	102	\$1,624,900	\$10,979,200	\$128,000	\$100,000	101	93
1062	HOWELL TOWNSHIP	19	133	13	78	\$1,486,590	\$8,467,419	\$99,900	\$99,900	106	86
1091	IOSCO TOWNSHIP	9	63	3	27	\$269,900	\$3,064,620	\$80,000	\$110,000	196	87
1101	MARION TOWNSHIP	25	221	14	98	\$2,106,189	\$16,751,145	\$136,950	\$157,750	106	125
1071	OCEOLA TOWNSHIP	36	252	26	143	\$4,628,249	\$24,327,919	\$168,950	\$155,000	68	81
1142	PINCKNEY VLG	4	51	8	29	\$1,043,800	\$3,523,852	\$143,450	\$112,316	91	88
1141	PUTNAM TWP	14	131	14	72	\$2,152,330	\$12,576,525	\$160,000	\$148,750	58	113
1041	TYRONE TOWNSHIP	21	154	16	76	\$3,136,400	\$14,108,230	\$179,500	\$170,000	89	82
1131	UNADILLA TOWNSHIP	7	75	3	34	\$197,000	\$3,128,048	\$57,000	\$65,950	158	197

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	2	7	14	42	0	0	0	0	1	5	1	3	0	2	0	2
1122	BRIGHTON TOWNSHIP	1	11	17	97	0	2	0	0	6	26	0	0	1	5	1	6
1021	COHOCTAH TOWNSHIP	0	3	0	3	0	0	0	0	0	1	0	0	1	1	0	1
1011	CONWAY TOWNSHIP	1	5	0	5	0	0	0	0	1	4	0	0	0	2	0	2
1031	DEERFIELD TOWNSHIP	0	5	2	8	0	0	0	0	1	4	0	0	0	1	0	1
1052	FOWLerville VLG	3	3	1	4	0	0	0	0	1	7	0	0	0	1	0	0
1111	GENOA TOWNSHIP	1	13	18	89	0	0	0	0	5	32	0	1	0	3	0	4
1161	GREEN OAK TOWNSHIP	1	7	18	70	0	0	0	0	3	29	1	3	1	6	2	8
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	18	9	72	1	1	0	0	6	56	0	2	1	7	3	7
1051	HANDY TWP	2	6	0	9	0	0	0	0	4	12	0	0	1	5	1	2
1081	HARTLAND TOWNSHIP	2	10	12	60	0	0	0	0	3	17	1	2	0	5	1	3
1061	HOWELL CITY	2	9	2	22	0	0	0	0	2	14	0	4	1	4	0	0
1062	HOWELL TOWNSHIP	7	6	2	21	0	0	0	0	2	12	0	1	0	7	1	2
1091	IOSCO TOWNSHIP	1	5	0	1	0	0	0	0	2	8	0	0	0	3	0	1
1101	MARION TOWNSHIP	1	10	1	28	0	0	0	0	7	29	0	3	0	2	0	3
1071	OCEOLA TOWNSHIP	4	21	8	55	0	0	0	0	6	22	0	2	0	7	1	5
1142	PINCKNEY VLG	1	3	2	4	0	0	0	0	3	7	0	0	2	4	0	0
1141	PUTNAM TWP	4	2	5	27	0	0	0	0	4	14	0	1	1	3	0	1

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Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Wednesday, September 05, 2012

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	4	4	7	32	0	0	0	0	3	17	1	1	1	4	0	0
1131	UNADILLA TOWNSHIP	2	2	1	10	0	0	0	0	0	4	0	0	0	2	0	0
Total		41	150	119	659	1	3	0	0	60	320	4	23	10	74	10	48

Sales Data (Residential/Condo Only) Report

Wednesday, September 05, 2012

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR AUGUST

2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2012	2011	2012	2011	2012	2011	2012	2011
311	261	\$178,730	\$159,181	\$55,585,294	\$41,546,467	1300	1393

MONTHLY MEDIAN	
2012	2011
\$164,900	\$136,900