

# Jurisdiction By Category (All Categories) Report

Tuesday, October 08, 2013

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## LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR SEPTEMBER

### 2013 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
RES	368	338	224	232	255	207	66	64	179	135	40	46	957	1131	28	166
CND	42	48	34	25	35	21	1	3	12	9	3	7	70	117	1	27
MUL	4	3	2	1	1	1	0	3	2	3	0	0	16	20	0	1
VAC	84	55	24	18	28	19	46	27	48	17	5	1	907	1123	6	2
COM	5	13	2	3	4	2	5	14	4	2	1	0	140	156	1	2
Total	503	457	286	279	323	250	118	111	245	166	49	54	2090	2547	36	198

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2013	2012	2013	2012	2013	2012	
RES	\$95,040,724	\$74,756,396	\$54,296,518	\$38,884,334	\$190,000	\$161,000	72
CND	\$5,064,549	\$4,846,695	\$4,720,900	\$2,417,300	\$130,000	\$98,000	75
MUL	\$594,800	\$159,900	\$155,000	\$80,000	\$155,000	\$80,000	49
VAC	\$19,321,551	\$21,975,412	\$1,707,863	\$2,487,662	\$36,250	\$60,000	306
COM	\$1,259,900	\$6,234,700	\$1,675,000	\$175,000	\$147,500	\$87,500	88
Total	\$121,281,524	\$107,973,103	\$62,555,281	\$44,044,296			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Tuesday, October 08, 2013

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## LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

### 2013 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2013	2012	DIFF	2013	2012	DIFF	2013	2012	DIFF
January	404	393	2.8	203	157	29.3	\$35,473,358	\$26,502,762	33.8
February	332	365	-9.0	185	163	13.5	\$33,912,125	\$24,829,622	36.6
March	438	434	0.9	192	219	-12.3	\$35,222,318	\$35,337,441	-0.3
April	443	461	-3.9	258	182	41.8	\$47,071,900	\$32,464,678	45.0
May	575	497	15.7	256	240	6.7	\$52,290,861	\$39,589,103	32.1
June	487	503	-3.2	262	253	3.6	\$53,635,380	\$46,957,982	14.2
July	536	463	15.8	300	274	9.5	\$61,566,437	\$45,860,087	34.2
August	550	459	19.8	311	311	0.0	\$65,599,483	\$55,585,294	18.0
September	410	386	6.2	290	228	27.2	\$59,017,418	\$41,301,634	42.9
Total	4175	3961	5.4	2257	2027	11.3	\$443,789,280	\$348,428,603	27.4

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2013	2012	DIFF	2013	2012	2013	2012
January	\$149,950	\$150,000	0.0	\$175,611	\$168,807	96	138
February	\$162,500	\$139,000	16.9	\$183,309	\$152,329	105	93
March	\$155,000	\$139,999	10.7	\$183,450	\$161,358	79	101
April	\$164,900	\$150,000	9.9	\$182,449	\$178,377	95	120
May	\$181,450	\$149,450	21.4	\$204,261	\$164,955	85	95
June	\$177,450	\$161,000	10.2	\$204,715	\$185,605	92	91
July	\$185,000	\$157,250	17.6	\$205,221	\$167,373	67	101
August	\$190,500	\$164,900	15.5	\$210,931	\$178,731	66	86
September	\$184,450	\$159,450	15.7	\$203,508	\$181,148	73	85
Average	\$172,356	\$152,339	13.1	\$194,828	\$170,965	84.2	101.1

# Jurisdiction By Price Range (Residential/Condo Only) Report

Tuesday, October 08, 2013

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

## 2013 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	1	\$	19
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	0	\$	0
\$20,000	\$29,999	12	\$321,820	90
\$30,000	\$39,999	17	\$602,599	76
\$40,000	\$49,999	28	\$1,279,299	91
\$50,000	\$59,999	36	\$1,965,864	117
\$60,000	\$69,999	51	\$3,326,906	60
\$70,000	\$79,999	58	\$4,314,887	92
\$80,000	\$89,999	64	\$5,382,865	69
\$90,000	\$99,999	85	\$7,973,237	86
\$100,000	\$124,999	160	\$18,082,004	97
\$125,000	\$149,999	292	\$39,801,353	97
\$150,000	\$174,999	321	\$51,781,637	76
\$175,000	\$199,999	246	\$45,789,482	68
\$200,000	\$249,999	366	\$82,268,271	79
\$250,000	\$299,999	216	\$58,578,325	84
\$300,000	\$399,999	196	\$66,984,785	70
\$400,000	\$999,999	102	\$52,135,249	107
\$1,000,000	\$1,999,999	2	\$2,775,000	273
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, October 08, 2013

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## LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER

### 2013 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	18	170	19	119	\$2,962,500	\$18,884,121	\$160,000	\$152,500	67	71
1122	BRIGHTON TOWNSHIP	59	452	38	235	\$10,318,051	\$59,662,523	\$244,949	\$242,000	80	86
1021	COHOCTAH TOWNSHIP	7	72	3	32	\$325,000	\$3,862,378	\$78,000	\$104,950	9	79
1011	CONWAY TOWNSHIP	9	67	4	36	\$584,000	\$5,208,584	\$135,000	\$146,750	26	82
1031	DEERFIELD TOWNSHIP	7	71	3	26	\$437,846	\$4,008,805	\$143,846	\$146,923	83	80
1052	FOWLERVILLE VLG	4	45	4	23	\$414,500	\$2,257,874	\$113,500	\$94,000	64	96
1111	GENOA TOWNSHIP	51	461	31	243	\$7,628,078	\$56,027,457	\$215,000	\$193,000	72	73
1161	GREEN OAK TOWNSHIP	45	415	22	197	\$4,638,575	\$46,574,927	\$202,450	\$218,000	44	87
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	44	509	36	279	\$8,263,875	\$61,171,745	\$214,950	\$204,900	61	89
1051	HANDY TWP	7	104	10	62	\$1,435,418	\$8,388,768	\$139,700	\$127,582	250	165
1081	HARTLAND TOWNSHIP	28	266	27	163	\$5,446,500	\$31,856,183	\$195,000	\$180,000	40	76
1061	HOWELL CITY	27	213	11	103	\$1,174,350	\$13,795,600	\$102,500	\$135,000	89	73
1062	HOWELL TOWNSHIP	14	179	10	101	\$1,590,095	\$13,615,968	\$152,547	\$125,000	123	71
1091	IOSCO TOWNSHIP	4	82	5	38	\$767,900	\$6,017,371	\$165,000	\$164,050	24	67
1101	MARION TOWNSHIP	32	319	18	167	\$4,265,525	\$32,414,401	\$199,012	\$179,475	61	87
1071	OCEOLA TOWNSHIP	28	296	12	168	\$2,302,300	\$32,217,988	\$169,750	\$175,000	36	69
1142	PINCKNEY VLG	1	50	6	39	\$720,930	\$4,816,818	\$118,665	\$133,000	39	91
1141	PUTNAM TWP	5	143	8	75	\$1,443,175	\$14,947,769	\$150,825	\$175,000	118	91
1041	TYRONE TOWNSHIP	13	176	13	106	\$2,775,500	\$22,023,953	\$211,000	\$196,000	91	77
1131	UNADILLA TOWNSHIP	7	78	10	41	\$1,523,300	\$5,610,350	\$133,500	\$154,275	87	89

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	7	7	10	48	0	0	0	0	2	18	0	1	0	1	0	0
1122	BRIGHTON TOWNSHIP	2	14	24	143	0	1	0	0	6	30	0	2	1	7	3	8
1021	COHOCTAH TOWNSHIP	1	4	0	7	0	0	0	0	1	5	1	1	0	5	0	3
1011	CONWAY TOWNSHIP	1	5	2	10	0	0	0	0	1	10	0	0	0	0	0	1
1031	DEERFIELD TOWNSHIP	1	2	1	7	0	0	0	0	0	5	0	1	0	4	1	1
1052	FOWLERVILLE VLG	1	4	1	5	0	0	0	0	4	4	0	0	0	2	0	0
1111	GENOA TOWNSHIP	2	12	18	125	0	1	0	0	3	31	2	4	0	4	0	9
1161	GREEN OAK TOWNSHIP	8	7	11	106	0	0	0	0	2	21	0	4	1	3	0	5
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	3	15	25	146	0	0	1	1	4	47	0	2	0	7	0	13
1051	HANDY TWP	3	12	2	21	0	0	0	0	3	12	0	1	1	7	1	1
1081	HARTLAND TOWNSHIP	2	9	19	78	0	2	0	0	2	21	0	2	0	4	1	12
1061	HOWELL CITY	3	15	2	41	0	0	0	0	0	16	0	0	1	3	0	5
1062	HOWELL TOWNSHIP	2	8	3	36	0	1	0	0	2	16	0	0	1	5	0	7
1091	IOSCO TOWNSHIP	1	4	2	13	0	0	0	0	2	8	0	0	0	1	0	2
1101	MARION TOWNSHIP	0	21	10	77	0	0	0	0	4	28	0	3	2	4	2	3
1071	OCEOLA TOWNSHIP	2	10	4	72	0	0	0	1	3	37	0	1	2	7	0	8
1142	PINCKNEY VLG	3	5	0	14	0	0	0	0	0	8	0	0	0	2	0	1
1141	PUTNAM TWP	2	3	6	39	0	0	0	0	0	11	0	1	0	4	0	1

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, October 08, 2013

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	1	6	6	45	0	0	0	0	3	24	1	3	0	4	0	1
1131	UNADILLA TOWNSHIP	1	2	4	18	0	0	0	0	5	10	0	1	0	1	0	1
Total		46	165	150	1051	0	5	1	2	43	362	4	27	9	75	8	82

# Sales Data (Residential/Condo Only) Report

Tuesday, October 08, 2013

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**LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR SEPTEMBER**

**2013 REAL ESTATE MARKET TREND**

**COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003**

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2013	2012	2013	2012	2013	2012	2013	2012
290	228	\$203,508	\$181,147	\$59,017,418	\$41,301,634	1027	1248

MONTHLY MEDIAN	
2013	2012
\$184,450	\$159,450