

# Jurisdiction By Category (All Categories) Report

Monday, August 08, 2016

7:24:40 AM

## LCAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR JULY

### 2016 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
RES	496	571	339	379	295	322	36	36	163	155	57	72	874	1118	7	13
CND	53	85	52	39	41	46	1	4	15	16	5	6	77	141	0	1
MUL	1	1	4	1	1	1	0	2	0	2	0	0	7	8	0	0
VAC	62	70	24	49	30	35	23	17	26	16	4	5	761	934	4	2
COM	9	10	3	4	2	2	7	4	9	6	0	1	108	105	0	0
Total	621	737	422	472	369	406	67	63	213	195	66	84	1827	2306	11	16

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2016	2015	2016	2015	2016	2015	
RES	\$148,569,754	\$161,152,279	\$77,767,884	\$82,044,668	\$245,000	\$235,000	36
CND	\$10,030,020	\$14,399,150	\$7,151,739	\$7,904,648	\$156,000	\$172,450	41
MUL	\$119,000	\$219,900	\$120,000	\$158,000	\$120,000	\$158,000	68
VAC	\$8,781,299	\$19,187,040	\$2,091,030	\$2,307,700	\$47,210	\$45,000	169
COM	\$3,167,900	\$3,954,500	\$850,000	\$460,000	\$425,000	\$230,000	308
Total	\$170,667,973	\$198,912,869	\$87,980,653	\$92,875,016			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Monday, August 08, 2016

7:24:40 AM

## LCAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR JULY

### 2016 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2016	2015	DIFF	2016	2015	DIFF	2016	2015	DIFF
January	363	328	10.7	176	150	17.3	\$38,134,776	\$31,185,171	22.3
February	310	311	-0.3	202	159	27.0	\$46,405,100	\$36,972,667	25.5
March	435	466	-6.7	256	231	10.8	\$62,157,383	\$50,872,776	22.2
April	528	614	-14.0	284	236	20.3	\$67,984,127	\$49,962,396	36.1
May	612	610	0.3	294	295	-0.3	\$73,503,222	\$72,220,838	1.8
June	566	638	-11.3	372	348	6.9	\$97,912,522	\$82,673,450	18.4
July	549	656	-16.3	336	368	-8.7	\$84,919,623	\$89,949,317	-5.6
Total	3363	3623	-7.2	1920	1787	7.4	\$471,016,753	\$413,836,615	13.8

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2016	2015	DIFF	2016	2015	2016	2015
January	\$193,950	\$190,000	2.1	\$216,675	\$207,901	65	68
February	\$224,900	\$209,000	7.6	\$229,728	\$232,533	61	77
March	\$214,750	\$200,000	7.4	\$242,802	\$220,228	64	77
April	\$217,250	\$199,950	8.7	\$239,381	\$211,705	58	66
May	\$216,750	\$215,000	0.8	\$250,011	\$244,816	41	51
June	\$240,000	\$216,050	11.1	\$263,206	\$237,567	48	49
July	\$232,250	\$227,500	2.1	\$252,737	\$244,427	36	43
Average	\$219,979	\$208,214	5.7	\$242,077	\$228,454	53.3	61.6

# Jurisdiction By Price Range (Residential/Condo Only) Report

Monday, August 08, 2016

7:24:40 AM

LCAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR JULY

## 2016 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	1	\$19,900	12
\$20,000	\$29,999	0	\$	0
\$30,000	\$39,999	3	\$113,500	17
\$40,000	\$49,999	10	\$435,550	70
\$50,000	\$59,999	14	\$747,599	21
\$60,000	\$69,999	10	\$647,879	78
\$70,000	\$79,999	14	\$1,045,762	56
\$80,000	\$89,999	14	\$1,177,196	46
\$90,000	\$99,999	28	\$2,631,659	51
\$100,000	\$124,999	89	\$10,017,290	49
\$125,000	\$149,999	161	\$21,869,437	39
\$150,000	\$174,999	192	\$31,253,306	35
\$175,000	\$199,999	226	\$42,078,588	41
\$200,000	\$249,999	427	\$95,794,661	52
\$250,000	\$299,999	295	\$80,556,288	53
\$300,000	\$399,999	271	\$91,967,999	68
\$400,000	\$999,999	172	\$88,313,888	67
\$1,000,000	\$1,999,999	3	\$3,241,500	132
\$2,000,000	\$99,999,999	1	\$2,000,000	162

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, August 08, 2016

7:24:40 AM

## LCAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR JULY

### 2016 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	19	159	19	107	\$3,881,400	\$20,450,385	\$176,000	\$187,000	27	36
1122	BRIGHTON TOWNSHIP	69	327	29	158	\$8,678,100	\$47,304,568	\$295,000	\$282,000	31	49
1021	COHOCTAH TOWNSHIP	6	49	7	21	\$1,418,200	\$3,689,614	\$220,000	\$175,000	36	46
1011	CONWAY TOWNSHIP	9	38	3	18	\$514,500	\$3,129,631	\$145,000	\$167,000	18	45
1031	DEERFIELD TOWNSHIP	7	48	5	26	\$1,087,150	\$5,504,658	\$245,000	\$245,000	19	57
1052	FOWLERVILLE VLG	7	47	3	27	\$348,000	\$3,468,700	\$141,000	\$135,000	22	40
1111	GENOA TOWNSHIP	55	392	39	203	\$11,877,651	\$60,818,729	\$268,000	\$246,752	38	50
1161	GREEN OAK TOWNSHIP	44	309	32	170	\$9,162,255	\$49,764,202	\$294,000	\$293,000	27	45
1171	GREGORY	0	0	0	0	\$	\$	\$	\$	0	0
1151	HAMBURG TOWNSHIP	68	470	47	269	\$12,868,100	\$73,809,370	\$254,000	\$251,000	46	61
1051	HANDY TWP	14	86	8	59	\$1,665,800	\$10,709,368	\$186,950	\$177,900	35	42
1081	HARTLAND TOWNSHIP	41	245	15	133	\$4,207,200	\$34,309,963	\$206,000	\$250,200	26	45
1061	HOWELL CITY	26	151	20	107	\$3,416,365	\$17,513,426	\$174,950	\$164,900	42	55
1062	HOWELL TOWNSHIP	35	176	19	120	\$3,538,152	\$22,000,923	\$166,000	\$172,500	39	53
1091	IOSCO TOWNSHIP	10	56	9	28	\$1,978,689	\$5,847,466	\$215,000	\$212,000	21	54
1101	MARION TOWNSHIP	34	210	29	123	\$7,659,300	\$29,688,285	\$242,000	\$225,000	46	64
1071	OCEOLA TOWNSHIP	42	286	27	176	\$6,680,961	\$42,381,086	\$245,000	\$234,275	42	49
1142	PINCKNEY VLG	6	44	4	30	\$730,000	\$5,347,500	\$155,500	\$170,500	24	41
1141	PUTNAM TWP	16	92	4	54	\$1,082,500	\$14,369,329	\$259,000	\$234,000	77	68
1041	TYRONE TOWNSHIP	29	147	12	78	\$3,058,300	\$19,734,603	\$267,000	\$247,450	40	51
1131	UNADILLA TOWNSHIP	12	44	5	24	\$1,067,000	\$4,070,196	\$195,000	\$169,000	19	61

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		FHA		FHA203		LC		OTHER		RURAL		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	4	34	10	58	0	0	4	11	0	0	0	0	0	1	0	0	0	2
1122	BRIGHTON TOWNSHIP	3	18	17	103	0	1	4	19	0	1	0	1	2	2	1	6	2	7
1021	COHOCTAH TOWNSHIP	0	4	4	8	0	0	2	5	0	1	0	0	0	0	1	2	0	1
1011	CONWAY TOWNSHIP	0	3	1	4	0	0	1	4	0	0	0	0	0	1	1	3	0	3
1031	DEERFIELD TOWNSHIP	1	7	1	8	0	0	3	8	0	0	0	0	0	0	0	1	0	2
1052	FOWLERVILLE VLG	1	3	0	8	0	0	1	8	0	1	0	0	0	1	1	6	0	0
1111	GENOA TOWNSHIP	9	44	21	120	0	0	1	13	0	3	0	0	3	6	3	12	2	4
1161	GREEN OAK TOWNSHIP	3	21	25	124	0	0	2	9	0	0	0	0	0	1	1	6	1	6
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	7	36	27	170	0	0	2	29	0	1	0	1	2	8	0	8	9	15
1051	HANDY TWP	1	8	2	23	0	0	3	11	0	1	0	1	0	1	1	9	1	4
1081	HARTLAND TOWNSHIP	4	17	8	87	0	0	1	15	0	3	0	0	0	0	0	7	2	4
1061	HOWELL CITY	1	24	11	47	0	0	5	21	1	1	1	2	0	2	1	7	0	3
1062	HOWELL TOWNSHIP	2	22	11	61	0	0	3	17	0	4	0	0	2	2	10	1	4	
1091	IOSCO TOWNSHIP	0	1	4	16	0	0	4	8	0	1	0	0	1	1	0	1	0	0
1101	MARION TOWNSHIP	3	15	22	73	0	0	3	20	0	0	0	0	0	1	0	6	1	7
1071	OCEOLA TOWNSHIP	3	21	13	91	0	0	7	40	0	1	0	0	0	5	1	8	3	9
1142	PINCKNEY VLG	1	3	0	9	0	0	0	7	0	0	0	0	0	3	2	6	1	2
1141	PUTNAM TWP	2	8	1	35	0	0	1	4	0	0	0	1	0	1	0	3	0	2

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, August 08, 2016

7:24:40 AM

AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	0	14	7	42	0	0	2	13	0	1	0	1	0	0	2	4	1	2
1131	UNADILLA TOWNSHIP	0	4	3	12	0	0	1	5	0	0	0	1	0	1	0	0	1	1
Total		45	307	188	1099	0	1	50	267	1	19	1	8	8	37	17	105	25	78

# Sales Data (Residential/Condo Only) Report

Monday, August 08, 2016

7:24:40 AM

LCAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR JULY

2016 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2016	2015	2016	2015	2016	2015	2016	2015
336	368	\$252,736	\$244,427	\$84,919,623	\$89,949,317	951	1259

MONTHLY MEDIAN	
2016	2015
\$232,250	\$227,500