

# Jurisdiction By Category (All Categories) Report

Tuesday, July 12, 2016

10:36:50 AM

## LCAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR JUNE

### 2016 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
RES	489	562	381	409	318	294	36	43	121	141	69	66	852	1041	6	15
CND	75	76	45	60	51	54	1	5	14	11	8	9	92	117	0	0
MUL	2	5	1	1	1	2	2	0	1	3	0	0	10	10	0	0
VAC	74	65	44	44	40	32	18	18	19	26	9	4	767	916	4	2
COM	13	11	2	3	1	3	3	3	2	5	0	0	118	108	0	0
Total	653	719	473	517	411	385	60	69	157	186	86	79	1839	2192	10	17

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2016	2015	2016	2015	2016	2015	
RES	\$153,953,355	\$160,820,941	\$87,342,131	\$73,180,098	\$249,900	\$225,750	44
CND	\$13,441,765	\$13,917,000	\$9,668,391	\$9,493,352	\$168,500	\$170,000	71
MUL	\$2,564,000	\$1,091,900	\$139,590	\$330,000	\$139,590	\$165,000	14
VAC	\$9,686,600	\$9,398,700	\$3,179,100	\$2,111,210	\$55,000	\$45,000	174
COM	\$4,626,700	\$3,348,700	\$195,000	\$652,500	\$195,000	\$125,000	168
Total	\$184,272,420	\$188,577,241	\$100,524,212	\$85,767,160			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Tuesday, July 12, 2016

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## LCAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR JUNE

### 2016 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2016	2015	DIFF	2016	2015	DIFF	2016	2015	DIFF
January	363	328	10.7	176	150	17.3	\$38,134,776	\$31,185,171	22.3
February	310	311	-0.3	202	159	27.0	\$46,405,100	\$36,972,667	25.5
March	435	466	-6.7	256	231	10.8	\$62,157,383	\$50,872,776	22.2
April	528	614	-14.0	284	236	20.3	\$67,984,127	\$49,962,396	36.1
May	612	610	0.3	294	295	-0.3	\$73,503,222	\$72,220,838	1.8
June	564	638	-11.6	369	348	6.0	\$97,010,522	\$82,673,450	17.3
Total	2812	2967	-5.2	1581	1419	11.4	\$385,195,130	\$323,887,298	18.9

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2016	2015	DIFF	2016	2015	2016	2015
January	\$193,950	\$190,000	2.1	\$216,675	\$207,901	65	68
February	\$224,900	\$209,000	7.6	\$229,728	\$232,533	61	77
March	\$214,750	\$200,000	7.4	\$242,802	\$220,228	64	77
April	\$217,250	\$199,950	8.7	\$239,381	\$211,705	58	66
May	\$216,750	\$215,000	0.8	\$250,011	\$244,816	41	51
June	\$240,000	\$216,050	11.1	\$262,901	\$237,567	48	49
Average	\$217,933	\$205,000	6.3	\$240,250	\$225,792	56.2	64.7

# Jurisdiction By Price Range (Residential/Condo Only) Report

Tuesday, July 12, 2016

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LCAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR JUNE

## 2016 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	1	\$19,900	12
\$20,000	\$29,999	0	\$	0
\$30,000	\$39,999	2	\$75,500	22
\$40,000	\$49,999	8	\$352,050	78
\$50,000	\$59,999	11	\$583,049	20
\$60,000	\$69,999	10	\$647,879	78
\$70,000	\$79,999	13	\$972,762	57
\$80,000	\$89,999	13	\$1,092,196	48
\$90,000	\$99,999	22	\$2,066,759	58
\$100,000	\$124,999	76	\$8,564,590	54
\$125,000	\$149,999	134	\$18,223,049	42
\$150,000	\$174,999	168	\$27,377,806	38
\$175,000	\$199,999	184	\$34,215,762	44
\$200,000	\$249,999	349	\$78,205,681	54
\$250,000	\$299,999	233	\$63,573,199	57
\$300,000	\$399,999	221	\$74,929,158	75
\$400,000	\$999,999	132	\$69,089,189	66
\$1,000,000	\$1,999,999	3	\$3,241,500	132
\$2,000,000	\$99,999,999	1	\$2,000,000	162

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, July 12, 2016

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**LCAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR JUNE**

## 2016 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	26	138	21	88	\$4,130,000	\$16,568,985	\$215,500	\$188,250	29	38
1122	BRIGHTON TOWNSHIP	52	255	33	129	\$9,783,730	\$38,626,468	\$280,000	\$280,000	50	53
1021	COHOCTAH TOWNSHIP	8	43	3	14	\$899,000	\$2,271,414	\$306,000	\$149,450	19	50
1011	CONWAY TOWNSHIP	3	30	1	16	\$138,831	\$2,855,131	\$138,831	\$179,000	5	47
1031	DEERFIELD TOWNSHIP	11	41	5	21	\$1,165,300	\$4,417,508	\$254,900	\$245,000	51	66
1052	FOWLERVILLE VLG	12	40	6	24	\$838,500	\$3,120,700	\$145,500	\$135,000	16	42
1111	GENOA TOWNSHIP	73	338	36	163	\$11,044,411	\$48,561,078	\$260,000	\$235,000	50	53
1161	GREEN OAK TOWNSHIP	54	262	32	135	\$10,193,983	\$39,661,947	\$300,000	\$291,107	55	50
1171	GREGORY	0	0	0	0	\$	\$	\$	\$	0	0
1151	HAMBURG TOWNSHIP	86	401	46	220	\$12,841,050	\$60,220,270	\$264,000	\$250,000	58	65
1051	HANDY TWP	9	71	14	50	\$2,703,711	\$8,911,568	\$181,950	\$176,750	37	43
1081	HARTLAND TOWNSHIP	30	202	35	118	\$10,136,938	\$30,102,763	\$274,500	\$251,100	33	48
1061	HOWELL CITY	24	122	19	87	\$3,572,303	\$14,097,061	\$180,000	\$159,000	84	58
1062	HOWELL TOWNSHIP	25	141	21	101	\$3,773,700	\$18,462,771	\$165,000	\$175,000	51	56
1091	IOSCO TOWNSHIP	8	46	6	19	\$1,391,777	\$3,868,777	\$235,750	\$211,500	78	69
1101	MARION TOWNSHIP	38	171	19	90	\$5,126,700	\$21,316,085	\$249,900	\$222,750	62	70
1071	OCEOLA TOWNSHIP	46	241	39	147	\$10,087,588	\$35,273,675	\$245,000	\$234,000	37	50
1142	PINCKNEY VLG	5	36	7	25	\$1,317,400	\$4,252,500	\$175,000	\$170,000	29	42
1141	PUTNAM TWP	13	76	10	50	\$3,370,400	\$13,286,829	\$252,200	\$233,000	77	67
1041	TYRONE TOWNSHIP	33	118	15	65	\$4,371,700	\$16,351,303	\$250,000	\$239,900	21	52
1131	UNADILLA TOWNSHIP	8	32	1	19	\$123,500	\$3,003,196	\$123,500	\$155,000	53	72

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		FHA		FHA203		LC		OTHER		RURAL		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	9	30	10	48	0	0	1	7	0	0	0	0	1	1	0	0	0	2
1122	BRIGHTON TOWNSHIP	5	15	18	86	1	1	5	15	1	1	0	1	0	0	1	5	2	5
1021	COHOCTAH TOWNSHIP	0	4	2	4	0	0	0	3	0	1	0	0	0	0	0	1	1	1
1011	CONWAY TOWNSHIP	0	3	0	4	0	0	1	3	0	0	0	0	0	1	0	2	0	3
1031	DEERFIELD TOWNSHIP	0	6	2	7	0	0	2	5	0	0	0	0	0	0	1	1	0	2
1052	FOWLERVILLE VLG	1	2	2	8	0	0	3	7	0	1	0	0	0	1	0	5	0	0
1111	GENOA TOWNSHIP	9	35	23	99	0	0	2	12	1	3	0	0	3	1	9	0	2	
1161	GREEN OAK TOWNSHIP	3	18	26	99	0	0	1	7	0	0	0	0	1	1	5	1	5	
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1151	HAMBURG TOWNSHIP	5	29	31	143	0	0	4	26	0	1	0	1	2	6	2	8	2	6
1051	HANDY TWP	2	7	7	21	0	0	2	8	1	1	0	1	0	1	1	8	1	3
1081	HARTLAND TOWNSHIP	1	13	26	79	0	0	7	14	0	3	0	0	0	0	1	7	0	2
1061	HOWELL CITY	5	23	11	36	0	0	1	16	0	0	0	1	0	2	1	6	1	3
1062	HOWELL TOWNSHIP	5	20	11	50	0	0	3	14	1	4	0	0	2	1	8	0	3	
1091	IOSCO TOWNSHIP	0	1	5	12	0	0	1	4	0	1	0	0	0	0	1	0	0	
1101	MARION TOWNSHIP	2	10	15	51	0	0	1	17	0	0	0	0	1	0	5	1	6	
1071	OCEOLA TOWNSHIP	4	18	18	78	0	0	14	33	0	1	0	0	5	2	6	1	6	
1142	PINCKNEY VLG	0	2	3	9	0	0	1	7	0	0	0	0	1	3	2	4	0	0
1141	PUTNAM TWP	1	6	6	34	0	0	1	3	0	0	0	1	1	1	0	3	1	2

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, July 12, 2016

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	
1041	TYRONE TOWNSHIP	4	14	10	35	0	0	1	11	0	1	0	1	0	0	0	0	2	0	1
1131	UNADILLA TOWNSHIP	1	4	0	9	0	0	0	4	0	0	0	1	0	1	0	0	0	0	0
Total		57	260	226	912	1	1	51	216	4	18	0	7	5	29	14	86	11	52	

# Sales Data (Residential/Condo Only) Report

Tuesday, July 12, 2016

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LCAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR JUNE

2016 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2016	2015	2016	2015	2016	2015	2016	2015
369	348	\$262,901	\$237,567	\$97,010,522	\$82,673,450	944	1158

MONTHLY MEDIAN	
2016	2015
\$240,000	\$216,050