

# Jurisdiction By Category (All Categories) Report

Thursday, March 03, 2016

12:12:30 PM

## LCAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR FEBRUARY

### 2016 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
RES	275	263	301	238	183	138	36	44	72	103	34	36	638	722	5	11
CND	35	48	48	30	19	21	4	4	4	12	9	8	86	100	0	1
MUL	2	2	5	4	2	0	0	0	0	1	0	0	9	9	0	0
VAC	55	65	35	20	23	11	15	10	26	33	5	3	787	906	3	5
COM	7	9	6	4	3	4	10	5	2	1	1	0	105	106	0	0
Total	374	387	395	296	230	174	65	63	104	150	49	47	1625	1843	8	17

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2016	2015	2016	2015	2016	2015	
RES	\$74,484,646	\$68,765,711	\$42,558,400	\$32,673,178	\$225,000	\$212,000	61
CND	\$5,807,200	\$8,216,690	\$3,846,700	\$4,299,489	\$165,900	\$185,000	60
MUL	\$296,900	\$428,000	\$380,100	\$	\$190,050	\$	59
VAC	\$6,807,881	\$8,132,360	\$817,250	\$1,914,440	\$29,900	\$40,000	273
COM	\$1,269,800	\$2,924,566	\$1,151,000	\$735,000	\$285,000	\$197,500	273
Total	\$88,666,427	\$88,467,327	\$48,753,450	\$39,622,107			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Thursday, March 03, 2016

12:12:30 PM

## LCAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

### 2016 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2016	2015	DIFF	2016	2015	DIFF	2016	2015	DIFF
January	361	328	10.1	176	150	17.3	\$38,134,776	\$31,185,171	22.3
February	310	311	-0.3	202	159	27.0	\$46,405,100	\$36,972,667	25.5
Total	671	639	5.0	378	309	22.3	\$84,539,876	\$68,157,838	24.0

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2016	2015	DIFF	2016	2015	2016	2015
January	\$193,950	\$190,000	2.1	\$216,675	\$207,901	65	68
February	\$224,900	\$209,000	7.6	\$229,728	\$232,533	61	77
Average	\$209,425	\$199,500	5.0	\$223,202	\$220,217	63	72.5

# Jurisdiction By Price Range (Residential/Condo Only) Report

Thursday, March 03, 2016

12:12:30 PM

LCAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

## 2016 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	1	\$19,900	12
\$20,000	\$29,999	0	\$	0
\$30,000	\$39,999	0	\$	0
\$40,000	\$49,999	4	\$174,300	115
\$50,000	\$59,999	2	\$100,500	35
\$60,000	\$69,999	4	\$256,959	56
\$70,000	\$79,999	2	\$145,000	7
\$80,000	\$89,999	6	\$506,196	33
\$90,000	\$99,999	7	\$662,400	78
\$100,000	\$124,999	28	\$3,129,965	65
\$125,000	\$149,999	40	\$5,455,173	48
\$150,000	\$174,999	43	\$6,946,632	56
\$175,000	\$199,999	40	\$7,443,365	50
\$200,000	\$249,999	78	\$17,567,299	63
\$250,000	\$299,999	54	\$14,651,021	72
\$300,000	\$399,999	46	\$15,766,600	83
\$400,000	\$999,999	23	\$11,714,566	69
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Thursday, March 03, 2016

12:12:30 PM

## LCAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

### 2016 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	13	33	11	20	\$2,277,950	\$3,740,350	\$185,000	\$187,000	45	57
1122	BRIGHTON TOWNSHIP	32	68	14	31	\$4,495,753	\$9,313,224	\$328,000	\$290,000	51	39
1021	COHOCTAH TOWNSHIP	4	9	2	6	\$217,944	\$828,344	\$108,972	\$139,000	61	42
1011	CONWAY TOWNSHIP	7	10	0	2	\$	\$193,500	n/a	\$96,750	n/a	50
1031	DEERFIELD TOWNSHIP	4	6	4	6	\$829,500	\$1,379,500	\$221,000	\$250,000	71	83
1052	FOWLERVILLE VLG	5	10	4	8	\$516,900	\$963,300	\$150,700	\$127,500	39	74
1111	GENOA TOWNSHIP	32	80	16	30	\$4,183,590	\$6,874,490	\$242,500	\$215,500	51	64
1161	GREEN OAK TOWNSHIP	24	54	16	33	\$5,030,572	\$9,755,214	\$304,500	\$247,500	41	57
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	42	87	31	55	\$8,501,748	\$14,301,548	\$260,000	\$250,000	74	72
1051	HANDY TWP	17	28	9	10	\$1,336,782	\$1,511,782	\$166,500	\$167,245	65	59
1081	HARTLAND TOWNSHIP	23	49	18	29	\$4,083,575	\$6,765,575	\$200,000	\$224,000	91	78
1061	HOWELL CITY	14	34	7	19	\$926,950	\$2,592,563	\$138,000	\$125,000	51	70
1062	HOWELL TOWNSHIP	20	37	15	31	\$2,399,739	\$5,234,539	\$142,400	\$149,900	65	59
1091	IOSCO TOWNSHIP	5	7	2	3	\$312,600	\$610,600	\$156,300	\$194,000	53	51
1101	MARION TOWNSHIP	18	34	12	21	\$2,955,150	\$4,828,650	\$226,950	\$220,300	72	73
1071	OCEOLA TOWNSHIP	21	67	17	30	\$3,642,025	\$6,619,675	\$231,900	\$230,950	49	61
1142	PINCKNEY VLG	7	11	2	5	\$212,800	\$644,300	\$106,400	\$150,000	123	107
1141	PUTNAM TWP	8	21	5	12	\$1,119,100	\$2,788,200	\$255,000	\$228,250	20	42
1041	TYRONE TOWNSHIP	10	18	12	16	\$2,751,163	\$3,923,163	\$234,479	\$200,750	70	65
1131	UNADILLA TOWNSHIP	4	9	5	11	\$611,259	\$1,671,359	\$129,900	\$140,100	50	63

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	3	7	7	11	0	0	0	0	1	2	0	0	0	0	0	0
1122	BRIGHTON TOWNSHIP	0	1	11	23	0	0	0	0	1	2	1	1	0	0	0	0
1021	COHOCTAH TOWNSHIP	1	1	0	0	0	0	0	0	1	1	0	0	0	0	0	0
1011	CONWAY TOWNSHIP	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1031	DEERFIELD TOWNSHIP	0	1	2	3	0	0	0	0	0	0	0	0	0	0	1	1
1052	FOWLERVILLE VLG	0	3	2	3	0	0	0	0	1	1	0	0	1	1	0	0
1111	GENOA TOWNSHIP	1	3	11	17	0	0	0	0	2	1	0	0	0	1	0	0
1161	GREEN OAK TOWNSHIP	1	3	12	20	0	0	0	0	1	0	0	0	0	1	2	2
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	10	1	18	33	0	0	0	0	2	5	1	1	0	0	0	2
1051	HANDY TWP	3	1	3	3	0	0	0	0	1	1	1	1	0	0	1	1
1081	HARTLAND TOWNSHIP	3	4	10	16	0	0	0	0	3	4	0	0	0	0	0	1
1061	HOWELL CITY	1	2	2	4	0	0	0	0	1	3	0	0	0	0	1	2
1062	HOWELL TOWNSHIP	1	3	5	15	0	0	0	0	2	2	0	0	0	0	0	0
1091	IOSCO TOWNSHIP	0	0	2	3	0	0	0	0	0	0	0	0	0	0	0	0
1101	MARION TOWNSHIP	1	1	7	11	0	0	0	0	3	5	0	0	0	0	0	1
1071	OCEOLA TOWNSHIP	3	2	6	11	0	0	0	0	4	10	0	0	0	0	4	4
1142	PINCKNEY VLG	1	1	1	1	0	0	0	0	0	0	0	0	0	1	0	0
1141	PUTNAM TWP	1	2	3	8	0	0	0	0	0	1	0	0	0	0	1	1

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Thursday, March 03, 2016

12:12:30 PM

AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	1	1	6	7	0	0	0	0	2	4	0	0	0	0	0	0
1131	UNADILLA TOWNSHIP	2	3	3	7	0	0	0	0	0	1	0	0	0	0	0	0
Total		33	41	111	196	0	0	0	0	24	44	3	3	1	4	10	15

# Sales Data (Residential/Condo Only) Report

Thursday, March 03, 2016

12:12:30 PM

LCAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR FEBRUARY

2016 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2016	2015	2016	2015	2016	2015	2016	2015
202	159	\$229,728	\$232,532	\$46,405,100	\$36,972,667	724	822

MONTHLY MEDIAN	
2016	2015
\$224,900	\$209,000